

The Deltasig[®]

of Delta Sigma Pi

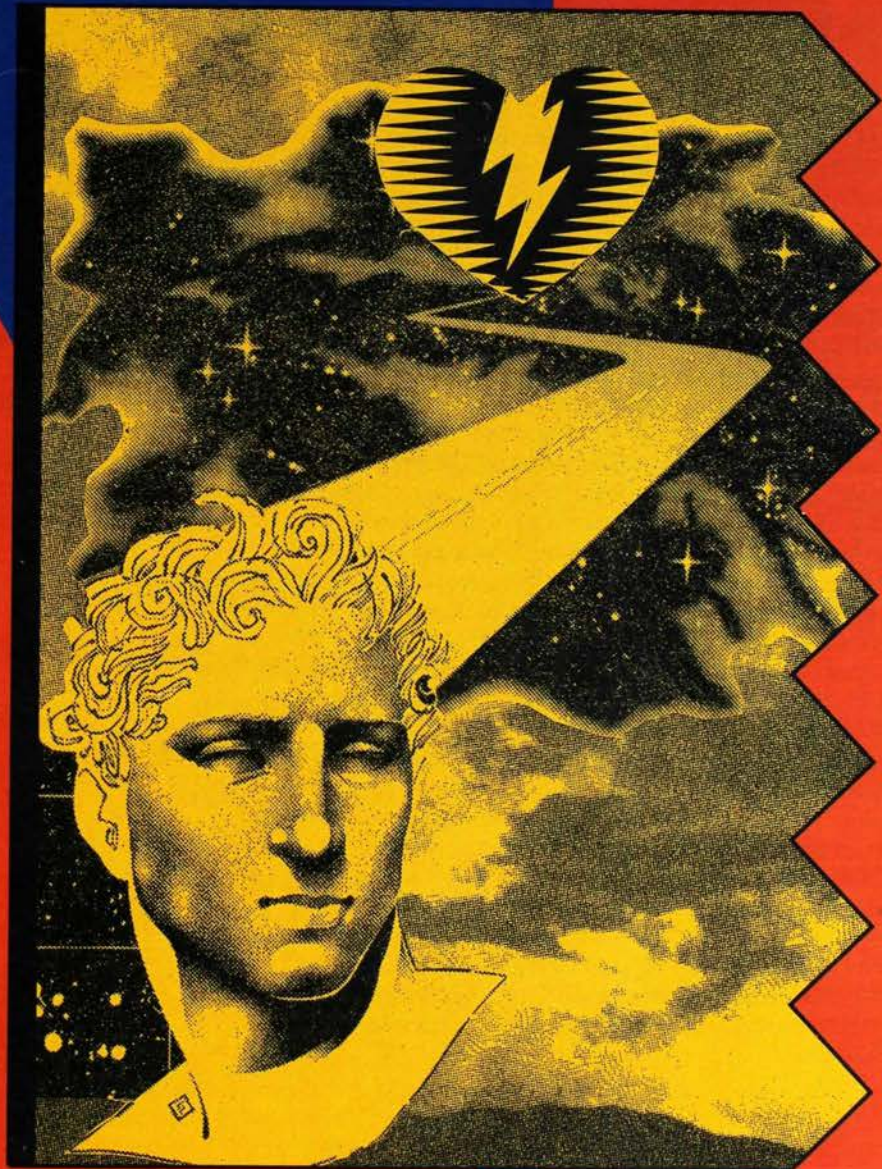
Spring 1992

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Officer

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Training

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Schools



MIND AND HEART

Commentary



William R. Kinsella

Dear Brother:

One of our most important goals over the past two and one half years has been to provide our membership with a quality educational program. This includes all of our Fraternal family; our alumni members, our collegiate members and our volunteer national officers.

For our "field" officers, our Regional and District Directors, we must continue to provide you with the best tools available to help you help our chapters. We must also help you develop your own leadership and managerial skills.

For our alumni and collegiate chapter officers, we must assist you in doing your job better as an officer and leader. Unfortunately, as many of you know, "being in charge" can also be very frustrating. Part of the Fraternity's job as your chapter's franchisor, is to help minimize that frustration and provide you with the tools to effectively and efficiently manage your chapter. We have developed a program exactly for that purpose — to help and show you how to be a better officer, leader and manager. Our Officer Training Schools have proven to be the single most successful educational program in our history. Within this issue, you will find more detailed information about our 1992 OTiS program. Each year the program has built upon the successes of the previous program. Various aspects have been redesigned or modified in response to the input and suggestions of past participants. This year's program should be our best effort yet. For those of you that have never attended an OTiS, you can learn many of the basic and most valuable skills to manage your chapter, your programs and your people. But the most valuable benefit most often cited by past participants was the ability to talk directly with your counterparts from scores of other chapters to exchange ideas and information as well as offer help and suggestions. This will continue to be a keystone in our 1992 Schools.

Remember, OTiS is designed for current and future chapter officers, current and future District Directors and any member who is interested in learning more about their Fraternity.

We've scheduled more Schools in more places than ever before in order to reduce your travel time and costs. The Schools will be the same across the country so it doesn't matter which one you attend. The important thing is for you to attend, participate, enjoy and learn.

There's something for everyone at OTiS, including you. Even if you think you've seen and heard it all, there's always something new you can learn, or something valuable you can pass on to others. I want to extend my personal invitation to every chapter officer, District Director and Regional Director to attend. Take advantage of this benefit of membership.

Fraternally,

A handwritten signature in cursive script that reads "William R. Kinsella". The signature is written in dark ink on a light background.

WILLIAM R. KINSELLA
Grand President

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The Deltasig of Delta Sigma Pi®

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JAMAICA

The Wyndham Rose Hall Resort, host of ALUMNI EXTRAVAGANZA II, is situated on a sprawling old sugar plantation which stretches from a palm-lined beach to the foothills of Jamaica's Blue Mountains. The scenery is stunning. The sunsets breathtaking. And your options here are many. There are water sports, everything from snorkeling to sailing to windsurfing. There are seven lighted tennis courts. Three interconnecting pools. An open-air fitness center by the beach. And a wonderfully challenging championship 18-hole golf course right at the resort. The Wyndham has a full menu of restaurants to choose from as well. There's the casually elegant Ambrosia, serving a deliciously original Italian fare. Or continental and Jamaican favorites at the award-winning Verandah, and The Terrace patio restaurant which features live entertainment, dancing and a native floor show. There are also several thirst-quenching bars, a nightclub and a poolside grille ideally suited for either lunch or just a quick afternoon snack. Last year the entire resort underwent a \$14,000,000 renovation and redecoration, both inside and out. You are now cordially invited to visit the sugar white beach, bask in

the warmth of the Caribbean sun and feel the breeze that will carry your cares out to sea. Come experience Jamaica as it has never been experienced before. You'll not only have a memorable vacation, but no one will send you home better rested than Delta Sigma Pi.



About Montego Bay...

Float through canyons of green in a torch-lit canoe on the Great River. Hop aboard the historic Governor's Coach for a railroad ride through a countryside the colors of a thousand rainbows. Chase the Jamaican horizon on horseback through paths of flowers that wind around cool mountains brushing the sky. Visit the ghost of a witch who really knew how to live. Explore the

eerie underworld of Ipswich caves. Then switch years and centuries for cold beers and bikinis on Doctors Cave Beach. And get ready for a night that sizzles, dazzles, dances and stays up until dawn.

"Mo Bay," as the Jamaicans say, is equal parts history, mystery, fast-paced city life, laid-back beaches, lush gardens, and haute couture resorts where the rich and you-know-who work on their suntans, golf games, yachting and duty-free shopping. The famous harbor here has been visited by Spanish galleons, British men of war and great merchant clippers.

While you're in "Mo Bay," you can go aloft in a tethered hot air balloon, tour a German Village and have a Jamaican lunch. You can take an evening cruise up the Great River with a calypso band, rum punch, dinner and dancing. And torches along the shore to light the way.

23 miles east, at Falmouth, you can take a shorter, slower rift ride on the Martha Brae River that's every bit as scenic and romantic. If you want someone to fall in love with you, take a tip: Take this trip.

There's a delightful bird sanctuary called Rocklands nearby at an inappropriately-named spot called Anchovy. No telling how many species of birds will show up on the day you visit, but Jamaica has 252 species in all, including 24 found nowhere else on earth. One of these, the "Doctor Bird" or Swallow Tailed Hummingbird, is the national bird of Jamaica. You can feed them by hand.

Montego Bay alone probably has more fine restaurants than you'll find on any other island in the entire Caribbean. "Mo Bay" also has more nightclubs, and more hotels than any other area of the country.

There are canyons and caverns where sponges and black coral grow in abundance near Chalet, Caribe, Old Airport Reef, Point Reef and Giant Pillar Coral Reef.

Montego Bay is Jamaica's second largest city and truly one of the great resort cities of the Caribbean.

Of course, the professional tour managers of Wagon-lits Travel will be on sight at a special hospitality desk for Deltasigs during your entire stay. They will assist you with your every need to ensure that this vacations opportunity is a true alumni extravaganza.



*Your room –
bright and airy
with a patio or
balcony*



*A championship
18-hole golf
course winds
through grassy
foothills, past
waterfalls,
and along the
seashore*



*Wet your
whistle at
the resort's
in-water
poolside bar*



WYNDHAM ROSE HALL RESORT

THE RIGHT WAY. THE WYNDHAM WAY.

The Wyndham Rose Hall Resort, a 500 room luxury hotel, will host Alumni Extravaganza II for Delta Sigma Pi. Resort amenities include:

- Private 1,000 foot secluded sandy beach
- Challenging 18-hole par 72 golf course
- Open-air fitness center
- Complete watersports center which offers snorkeling, windsurfing, sunfish sailboats and scuba diving trips
- Basketball and volleyball
- Deluxe swimming pool with swim-up bar
- Seven tennis courts, lighted for night play
- Horseback riding nearby



Wagons-lits Travel USA

Your Wagon-lits Travel alumni vacation package includes all of the following:

- All hotel accommodations
- Complimentary daily breakfast
- Free 18-hole golf green fee
- Welcome cocktail upon arrival
- Opening night private poolside reception with hors d'oeuvres
- Special Dine-around 3 course dinner
- All gratuities and applicable taxes
- Deluxe transfers from the airport
- Complete baggage handling
- On-sight tour managers
- And all the fun and sun you can enjoy

Finalize your Alumni Extravaganza II plans now

Join Delta Sigma Pi in the heart of the Caribbean...
... Montego Bay, JAMAICA!

The 5 day and 4 night vacation package (August 15th - August 19th) is only \$589.00 (double occupancy, exclusive of air).

Also available for those who wish to have a couple of extra days of relaxation, is the 8-day and 7-night extended tour package (August 15th - August 22nd) for only \$829.00 (double occupancy, exclusive of air).

Call the professional tour managers of Wagon-lits Travel today for reservations and information

1-800-477-8567 (ask for Lonnie Fields)

Alumni Chapter Directory

The following directory of alumni chapters was prepared to assist you in continuing your fraternal experience. If you do not find an alumni chapter in your area, contact Director of Alumni Development Daniel S. Doyle at The Central Office for information on forming one.

(The following alumni chapters have met or are meeting the franchise requirements for the 1991-92 year.)

Akron/Canton (OH)

Bradley J. Taylor
1306 Girard
Akron, OH 44301
216-724-8943

Albuquerque (NM)

Marisol Clintron
P.O. Box 27097
Albuquerque, NM 87125
505-255-3831

Atlanta (GA)

Mitchell B. Simmons
1525 Hascall Drive
Marietta, GA 30064
404-424-4831

Baltimore (MD)

William C. Peck
2900 Avden Court
Abingdon, MD 21009
301-538-7933

Boston (MA)

Richard A. Steinkrauss
96 Hanian Drive
East Weymouth, MA 02189
617-335-5003

Buffalo (NY)

Maria L. Kendzierski
46 Rossiter Avenue
Depew, NY 14043
716-684-2188

Central Florida

Steven Gavora
1138 Sophie Blvd.
Orlando, FL 32826
407-249-2779

Central Illinois

Michelle Schulz
810 Four Seasons Rd., #5
Bloomington, IL 61701
309-664-0801

Central Mississippi

Sharon L. Stephens
#3 Spring Lake Pt.
Pearl, MS 39208
601-932-1288

Chicago (IL)

James L. Prescott
6430 W. Gunnison, 2E
Harwood Hts., IL 60656
708-867-6144

Cleveland (OH)

Michael T. Losneck
19712 Parkmount Avenue
Cleveland, OH 44135
216-676-4066

College Park (MD)

James Figlozzi
7315 Radcliffe Drive
College Park, MD 20740
301-595-0999

Columbus (OH)

Todd Liscomb
7504 Sawmill Commons #H
Dublin, OH 43017
614-764-7899

Connecticut

Craig R. Rutkowski
154 Ridgewood Lane
Kensington, CT 06037
203-828-4073

Dallas (TX)

Todd Granberry
12610 Jupiter #313
Dallas, TX 75238
214-343-0854

Denver (CO)

William B. Arnold
600 S. Cherry Street, #1105
Denver, CO 80222
303-393-6662

El Paso (TX)

James S. Shaheen
4008 Las Vegas
El Paso, TX 79902
915-532-5770

Hawaii

Michael J. Dudley
95702 Lahai Street
Mililani, Hawaii 96789
808-623-2621

Kansas City (MO)

Marilyn G. Etzenhauser
3725 S. Vermont
Independence, MO 64052
816-254-8573

Lincoln (NE)

Mark T. Bowman
1311 N. 122 Pl., #8
Omaha, NE 68154
402-496-0312

Long Island (NY)

Teresa R. Capaccio
19 Tuxedo Avenue
New Hyde Park, NY 11040
516-741-6711

Los Angeles (CA)

Jennifer L. Bower
25913 Market Place
Lomita, CA 90717
213-539-7416

Madison (WI)

Cheryl A. Clementi
2293 Gold Drive
Madison, WI 53711
608-274-1174

Memphis (TN)

Robert F. Yoakum, Jr.
P.O. Box 280243
Memphis, TN 38168
901-382-4786

Milwaukee (WI)

John O. Schapekahm
8870 Stickney Avenue
Wauwatosa, WI 53226
414-476-0353

Minneapolis/St. Paul (MN)

Howard Gunther
4681 Hirta Point
Eagan, MN 55122
612-688-6243

Nashville (TN)

Beth Keith
1215 Derby Trace
Nashville, TN 37211
615-331-3605

New York/New Jersey

Clarie D. Moomjian
175-15 Dalny Rd., #1A
Jamaica, NY 11432
718-297-1668

Philadelphia (PA)

Michael J. Spadaro
72 Wren Drive
Holland, PA 18966
215-357-9180

Phoenix (AZ)

Julie A. Jacobson
3002 E. Windmere Drive
Phoenix, AZ 85044
602-759-5074

Piedmont (NC)

N. Kieth Ayscue
811-D Scott Avenue
Greensboro, NC 27403
919-854-3758

Quincy (IL)

Jennifer S. Johnson
1430 South 36th
Quincy, IL 62301
217-224-0279

Riverside (CA)

Kenneth B. Cole
23901 Redbark Drive
Moreno, CA 92557
714-242-4281

Sacramento (CA)

Candace Purcell
3 Parkcenter Drive
Sacramento, CA 95825
916-456-3677

San Diego (CA)

Janice L. Wear
4435 Marlborough Ave. #4
San Diego, CA 92116
619-280-5604

St. Louis (MO)

Shawn L. Leven
P.O. Box 69084
St. Louis, MO 63169
314-768-7561

San Francisco (CA)

Joseph A. Totah
290 Sebastian Drive
Millbrae, CA 94030
415-692-1187

Shepherdstown (WV)

Michael M. Johnson
Box 452 Shannondale
Rte 2
Harpers Ferry, WV 25425
304-725-9162

San Jose (CA)

Jerry Chimienti
6078 Cahalan Avenue
San Jose, CA 95123
408-281-3691

South Florida

Heather A. Bailey
385 Franklin Road
W. Palm Beach, FL 33405
407-588-7456

State College (PA)

Robert R. Repfogle, Jr.
1504 Naomi Court
North Wales, PA 19454
215-361-1726

Tampa Bay (FL)

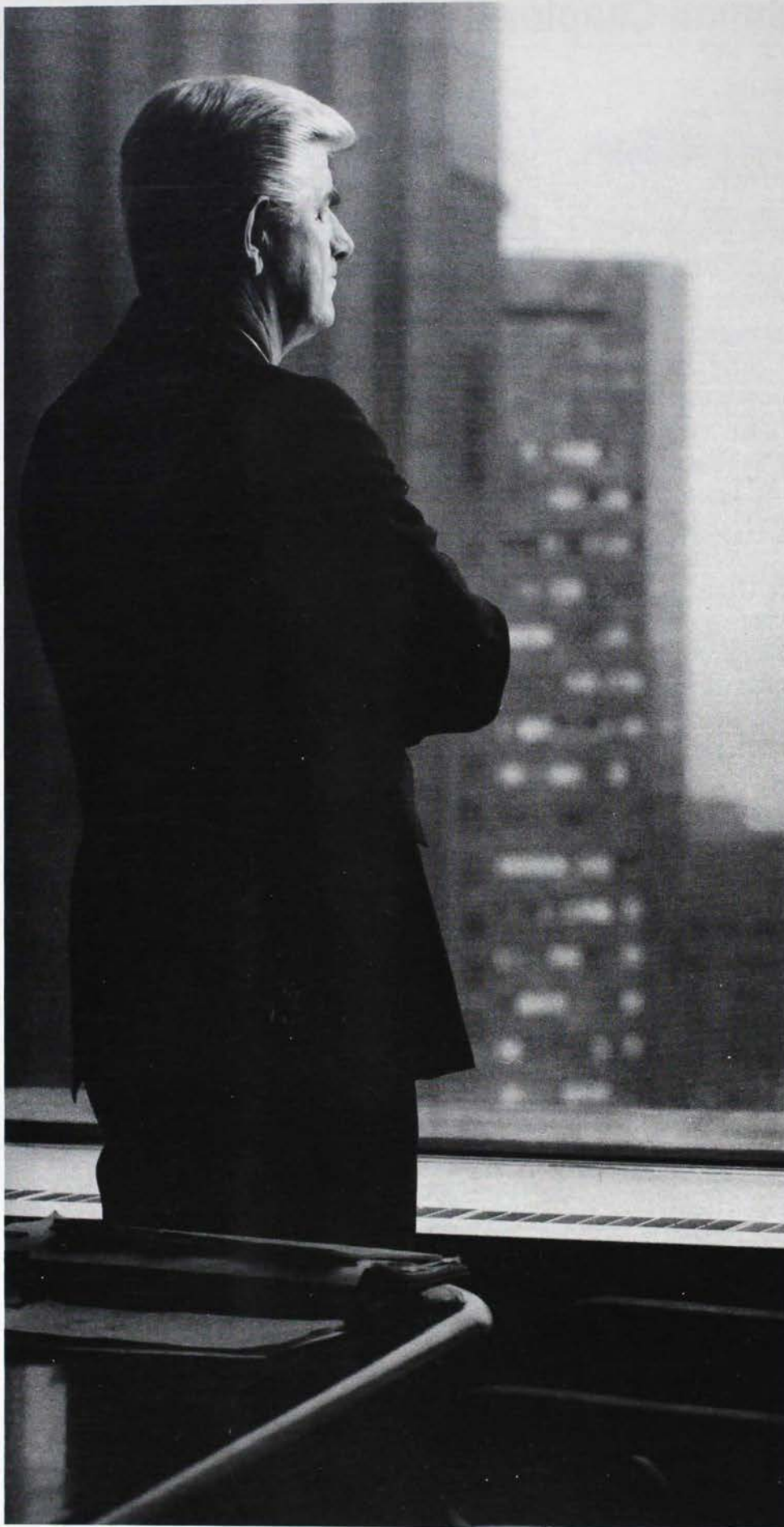
Craig R. Goldbert
6802 Seaview Way
Tampa, FL 33615
813-855-2065

Tucson (AZ)

Ken B. Grandjean
2627 E. Grant Rd., #5
Tucson, AZ 85716
602-325-9781

Western Michigan

Timothy A. Morris
1939 52nd Street, SW
Wyoming, MI 49509
616-538-1228



**Only
a few people
can help
a drug addict.
Unfortunately,
you're
one of them.**

If a drug user works for you, you don't have an alternative.

You're involved. And that's hard.

Because what truly helps an addict isn't sympathy. You have to be firm. And tough. And give him a choice that may seem heartless.

Get well. Or get out.

By confronting the addict, you force him to confront his own problem. And make a decision. It won't be easy. But there's a very good chance he'll agree to start treatment.

Meanwhile, there's help for you. 1-800-843-4971 is the National Institute on Drug Abuse helpline for managers and CEOs. Call weekdays from 9:00 a.m. to 8:00 p.m. Eastern Time. They'll refer you to professionals who can help your company set up drug education, employee assistance, and treatment programs.

But they can't do it until you call. And take the role you're meant to play in all this. The boss.

The Chapters Speak

SOUTHERN PROVINCE

This year has been especially exciting for the Southern Province. Two expansion projects have come to fruition this year, the Zeta Phi Chapter reactivation at Florida Atlantic University in Boca Raton on January 18, and the installation of Mu Sigma Chapter at Barry University in North Miami on March 7.

Once again, the province has enjoyed two traditional chapter sponsored events, Winter Blast, sponsored by Alpha Zeta Chapter at Tennessee, and Spring Fling, sponsored by Beta Gamma Chapter at South Carolina. And I am sure that many of our alumni in the province are looking forward to the second Alumni Extravaganza coming up in August.

—RICHARD FEATHERSTON
Southern Provincial Vice President

SOUTH CENTRAL REGION

NORTH CAROLINA-CHAPEL HILL, ALPHA LAMBDA—Alpha Lambda Chapter had a very service oriented semester, participating in five fall projects. One prominent activity included helping the Chapel Hill Ronald McDonald House. Brothers held a clean-up day in November, working to clean the inside of the house and improve the grounds as well. In addition, during the holiday season, Brothers spent several days and evenings decorating the house and co-hosting the annual Christmas party for guests of the house. Brother Geoff Newman provided may laughs as Santa Clause while Brother Karen Harris has been instrumental in organizing all chapter service activities, including the Ronald McDonald House.

SOUTH CAROLINA, BETA GAMMA—The Brothers of the Beta Gamma Chapter are proud of our accomplishments in the fall of 1991. We initiated 17 enthusiastic Brothers into our chapter, and we also spent a fun-filled afternoon with the Brothers of Kappa Tau Chapter during the Carolina/Clemson football game. We are very pleased with the successful outcome of our Founders' Day celebration.



Brothers from Alpha Lambda Chapter volunteer time at the Ronald McDonald house.

Some of our planned activities for the spring semester include sponsoring a blood drive, participating in Adopt-A-Highway, and arranging for several professional speakers to address us throughout the semester. We are also planning to become more active in our local Chamber of Commerce. Other upcoming events are the Rose Dance, spring initiation, and Spring Fling which will be held at Jekyll Island, Georgia.

The Beta Gamma Chapter is continuing to strive toward success and are working hard at meeting our goals.

—Felissa Carter

VIRGINIA COMMONWEALTH, ETA OMEGA

The Eta Omega Chapter is on the move. The chapter initiated seven new Brothers in the fall with the help of Kappa Nu Chapter at Longwood College in Farmville. Nancy Martin, a graduate student at Virginia Commonwealth and Brother from Kappa Lambda at State University of New York-Binghamton, was appointed chapter receiver and did a fantastic job of getting Eta Omega Chapter rolling again. The chapter is presently gearing up for the initiation of their spring pledge class. Keep your eye on this chapter for we are definitely on the move!

—Michelle Johnson

LONGWOOD, KAPPA NU

Kappa Nu Chapter was awarded a community service certificate for being the longest running organization to be involved in the Adopt-A-Highway program in Farmville. Brothers clean up a two mile stretch of highway that runs through town at least four times a year.

In October, we held our annual Cabin Party. Many alumni came back to participate in the Oktoberfest festivities and were able to visit with other Deltasig members. At our initiation this fall, 12 members, including one faculty member, were initiated into Kappa Nu Chapter. We are counting on spring initiation having the same turnout.

During the past year the Brothers have been helping the Eta Omega Chapter at Virginia Commonwealth University become more active. The Kappa Nu Brothers assisted in the fall initiation for Eta Omega Chapter.

At this past Grand Chapter Congress, our Chapter Advisor, C. Kristine Harbour, won the Chapter Advisor of the Year Award. She has received this honor twice and the Brothers of Kappa Nu Chapter are very proud to have Ms. Harbour as our Chapter Advisor. The Brothers of Kappa Nu Chapter are looking forward to a very successful semester.

—Jennifer L. Buckley

SOUTHEASTERN REGION

GEORGIA STATE, KAPPA—The Georgia State University College of Business Administration selected Dr. John D. Hogan, formerly of the University of Illinois at Urbana-Champaign, as its new dean last summer, after a two year search. Kappa Chapter is proud to announce the Dean Hogan was part of an 11

member pledge class initiated this past January. Dean Hogan follows in the tradition of past Deans Dr. Thomas Clark and Dr. Michael Mescon in pledging Delta Sigma Pi.

Other highlights of the school year include: participating in Arts Alive, a city-wide celebration of the arts; a softball game with Alpha Kappa Psi (we won); tours of Cable News Network and the Atlanta Branch of the Federal Reserve Bank; and working with Atlanta area under-privileged school children. Thanks to Brothers Reinisch, Layman, Cullen and Dobbs for keeping our calendar full of rewarding events.

GEORGIA, PI—Fall and winter quarters were both very busy for Pi Chapter. During the fall quarter, Pi Chapter participated in Homecoming. The chapter won two trophies for its effort. Fourteen new Brothers were initiated in January and we celebrated our 70th Anniversary in February. Brothers and alumni attended the chapter's annual Rose Dance held in March.

In addition to weekly meetings, Pi Chapter meets on Wednesdays for a dinner get-together at various restaurants around town. Community service also is going great. The chapter helps the Humane Society every week and the third annual Star-Trek, a fun run which benefits a local hospital, will be held this quarter.

Pi Chapter is excited about this quarter. Many Brothers will attend Pi Chapter Spring Fling and participate in Intramural Sports.

—Krista L. Marks

EAST TENNESSEE STATE, DELTA XI

Delta Xi Chapter started last fall semester with five Brothers attending the Grand Chapter Congress in Washington, D.C. The Brothers were presented with the plaque for the "Most Improved Chapter." Each Brother made lots of friends and came back inspired to start the semester off right and make this an even better year for Delta Xi.

During the fall semester we accumulated over 190 community service hours by sponsoring a blood drive with Red Cross, donating food to the Haven of Mercy, participating in Adopt-a-Highway, and holding a reception for the College of Business faculty. On the social side we held a Founders' Day party, interacted with other organizations in Homecoming 1991 "A Step Through Time," and went Putt-Putt-golfing with our new pledges.

Delta Xi Chapter would like to welcome its new Brothers. We feel they are going to be very beneficial to our chapter and to Delta Sigma Pi as a whole.

—Debbie Harmon

SOUTH ATLANTIC REGION

FLORIDA, BETA ETA—Beta Eta Chapter began the 1991 school year with an emphasis on community involvement. To achieve this goal we volunteered our time to cook dinner for cancer patients and their families at the Winn-Dixie Hope Lodge, assisted in setting up a

The Chapters Speak



Brothers from Beta Eta Chapter at their recent professional trip to Boston.

carnival for a local elementary school, as well as continuing the tradition of teaching Business Basics to fifth grade students through our county. We are also making preparations for the 4th Annual Tour de Hogtown, a bicycle race benefitting the American Red Cross.

Our professional activities have included joining the Gainesville Area Chamber of Commerce and hosting speakers from advertising, banking, information services, and manufacturing industries. We also organized a professional trip to Boston, which not only allowed us to tour several businesses in the city, but also gave us an opportunity to meet our Gamma Chapter Brothers at Boston University. The trip would not have been as successful or exciting without their help.

Beta Eta Chapter would like to welcome our new Faculty Advisor, Dr. John Hall, and congratulate Brother Tammy McDonnell for having been awarded a Delta Sigma Pi Undergraduate Scholarship. We hope all other Deltasigs have had an equally successful year.

—Denise Swingle

FLORIDA STATE, GAMMA LAMBDA—Gamma Lambda Chapter started off this spring with a "SWING." The central goal of the semester was to organize The Delta Sigma Pi Select-A-Shot Golf Tournament. This tournament consisted of our primary service and fundraising projects. The Brothers intend for this golf tournament to become an annual tradition here at Florida State. Most of the funds raised from the event will be donated to a selected charity.

With the addition of 15 new Brothers from last fall, we are heading into the new year with 49 Brothers. Our Senior Vice Presidents have done a terrific job of recruiting several corporate and business sponsors to support our new golf tournament as well as help pay for some of our recruiting expenses. Spring recruiting went smoothly and as planned.

The chapter organized both professional and social trips. We took our annual ski trip to Beech and Sugar Mountain, North Carolina. Our professional business tour was to Atlanta to tour CNN and the Atlanta Federal Reserve Board, and for spring break the Brothers have considered the return to the Florida Keys.

The Brothers of Gamma Lambda Chapter

welcome any and all Brothers coming down to Florida. Please feel free to contact Anthony Leong at 904-386-8402.

—Anthony Leong

TAMPA, EPSILON RHO—Epsilon Rho Chapter hosted several informational speakers during the fall semester and has planned more for the spring. Recent professionals have featured Kelly Ring, a well-known local news anchor, and Gaye Cloverhouse, co-owner of the Tampa Bay Buccaneers.

We hope that our latest event with the Red Cross will turn into an annual event. We were sent to several golf courses in our area to assist in their contest that would raise money for the Disaster Relief Fund. Everyone had a great time and look forward to working with the Red Cross again.

—Trudy Overbey

CENTRAL FLORIDA, THETA SIGMA—The 1991-92 year has been a prosperous one for the Brothers of Theta Sigma Chapter. In the fall semester we held a drawing for a deluxe VCR as our fundraising project. Homecoming kept us all very busy. We painted all the signs used for the weekly events, passed out candy to kids at the Student Center, and made an awesome Deltasig banner that we proudly hung in UCF's new sports arena. A number of our Brothers became involved with a program called Business Basics sponsored by Jr. Achievement. In this program we are volunteer consultants who teach the principles of marketing, management, production, and organization to fifth grade students in local elementary schools.

The focus of our community service has been with Give Kids the World, a non-profit foundation that gives thousands of children with life-threatening illness and their families a joyful and memorable six-day, cost-free visit the Central Florida attractions. The highlight of our service was our very successful silent auction in November. On weekends we serve breakfast and dinner to the children and their families.

Our joint initiation in Jacksonville was fun and exciting. The spring semester began with a Brother retreat at one of the few ice skating rinks in Florida. Intramural sports this semester include basketball, floor hockey and softball in a local league. We are looking forward to some great speakers, a tour of Orlando's new City Hall, and a Bowl-A-Thon with Jr. Achievement. We are very proud of our new Brothers and are looking forward to an exciting summer.

NORTH FLORIDA, KAPPAPI—Enthusiasm and team spirit are the two words that describe Kappa Pi Chapter. In January, 10 Brothers attended the reactivation of Zeta Phi Chapter at Florida Atlantic University and assisted with the installation.

Kappa Pi Chapter is a Brotherhood, a very close-knit family, one in which every Brother is an integral part. We continually strive to achieve success within our community, within our school, and most importantly within ourselves. Kappa Pi Chapter celebrated its tenth anniversary in December and is stronger than

every. In these ten years, we have initiated 248 Brothers. We may not be the biggest chapter, but we strive to be the best.

—Linda Griffin

SOUTHWESTERN LOUISIANA, KAPPA XI—In the spring of 1991 Kappa Xi Chapter celebrated its 10th anniversary. We started our 11th year with a bang and brought in 12 new members. The new members, as a pledge class, participated in all of our activities. The highlight of the year was winning 1st place in the Homecoming parade float competition.

Because of the changing world economics, we implemented an international theme for the fall '91 and spring '92 semesters of our professional programs. Hearing first hand experiences with international business really added to our theme of "International Business: The Global Glue."

We look forward to becoming the number one chapter in our region this year and challenge all other chapters to do their best.

—Dana MacDonell

SOUTH FLORIDA ALUMNI—The South Florida Alumni Chapter congratulates the Brothers of Zeta Phi Chapter at the Florida Atlantic University on their reactivation and the Brothers of Mu Sigma Chapter at Barry University on their installation. Welcome to the Brotherhood of Delta Sigma Pi.

Members of the South Florida Alumni Chapter had the privilege of serving as Big Brothers for these colony pledges. Through our involvement in their efforts, the bond of Brotherhood has been strengthened within our chapter and throughout South Florida.

We encourage all alumni in the area to join us. We look forward to hearing from you.

—Kathleen M. Murray

MID-SOUTH REGION

MEMPHIS STATE, GAMMA ZETA—Gamma Zeta Chapter has done a great job in community service this year. One of our more rewarding experiences was a visit to the Porter-Leath Children's Center, where we held a Christmas party for more than 20 foster children. Each child received gifts and food, and enjoyed the readings of our Chapter Advisor, Dr. Nancy Kratzke. Gamma Zeta Chapter also participated in a five-mile walk which raised \$150.00 for the Homeless Coalition of Memphis. Our participation in "Mudball '91" (volleyball in six inches of mud) raised funds for the J. Wayne Johnson Scholarship Fund. We also donated clothes to MIFA (Metropolitan Interfaith Association).

Our chapter has been busy with various other activities. During our fall 1991 recruiting week we hosted a professional tour of Coor's Brewery, a "Meet the Chapter" picnic at Audubon Park, a happy hour get-together at Bennigan's and a party at O'Mally's Grill for members and students interested in becoming members. At the end of the semester we gained four fantastic new members. In November, we celebrated our chapter's 84th Anniversary.

The Chapters Speak



The South Florida Alumni Chapter at one of their recent alumni gatherings.

Finally, we would like to bid farewell and wish the best to our graduating Brothers. Also, congratulations to our new Brothers. We look forward to them helping our chapter to grow and prosper. This year turned out to be very productive and we have many exciting ideas and plans for the year to follow.

—Lisa Jones

WESTERN KENTUCKY, ZETA THETA - Zeta Theta Chapter is proud to announce that we have become members of the Kentucky Chamber of Commerce, and enjoy the opportunity to attend monthly breakfast and coffee hours.

The Zeta Theta Chapter has continued to be active by participating in the Phone-A-Thon to help raise money for a new Athletic Complex and new residence halls, Junior Achievement Week by teaching the basics of business to elementary schools, touring local businesses, and listening to many inspirational speakers, one of which was Mayor Johnny Webb. We were also glad to donate a Bible to the First Baptist Church of Bowling Green, which recently experienced a substantial fire loss.

At our recent initiation, seven members were initiated into the Zeta Theta Chapter. They have shown enormous enthusiasm and have brought many new ideas. We ended the semester with chapter awards, the induction of our new officers, and saying goodbye to the graduating seniors.

—Lisa Howard

NASHVILLE ALUMNI—The Nashville Area Alumni Chapter has been reactivated and reorganized. We have just put together a new calendar of events. Our first activity was a very successful Super Bowl Party. Seventeen Brothers were in attendance. Some of our future events include: a hockey game, spring party and a cookout/picnic. Dues are \$15.00. Any Brother needing information should call, Vice President for Membership Jane Neal at 615-269-0865 or President Beth Keith at 615-791-7865.

GULF SOUTH REGION

LOUISIANA TECH, BETA PSI—A new tradition has been started by Dr. Frank M. Busch and the Beta Psi Chapter at Louisiana Tech University

in memory of Brother Victor A. Tabor. Brother Tabor served on a number of committees and eventually as President of the Beta Psi Chapter—the chapter earned 100,000 points during his tenure as President. He also served as President of the Houston Alumni Chapter as well as Director, Southwestern Region, 1978-1981; and Director, Gulf Western Region, 1987-1989. He served as President of the Delta Sigma Pi Education Foundation and as a Trustee of the Delta Sigma Pi Leadership Fund.

Upon his death, Brother Tabor's family felt the chapter should have his pearl and ruby badge of the fraternity. In memory of his hard work and dedication to the chapter and the fraternity, Victor Tabor's pin shall be passed on and worn by each successive President.

—Lee E. Kreil

SOUTHERN MISSISSIPPI, GAMMA TAU—

Gamma Tau Chapter finished last semester with incredible accomplishments. We enjoyed getting to know our Regional and District Directors. Thanks Connie and Steve! We also would like to recognize Bill Tatum, Past Grand President and a prominent alumni of Gamma Tau., for his inspiration. We had to work from the bottom up last semester. Officers have learned the importance of leadership, and utilizing committees to bring us back to an outstanding status. We keep exceeding our goals. Membership is going up, and the Business College is becoming aware of: "Why Ask Why? Delta Sigma Pi."

—Dawn Birdsong

NEW ORLEANS, EPSILON NU—Epsilon Nu Chapter continued its renewed vigor during the Fall, 1991 semester. We again participated in the "Christmas in October" community service program in which homes are refurbished for the needy. This year the chapter worked closely with Freeport McMoran, New Orleans' principle community sponsoring company. Social activities included an Oktoberfest celebration at the Deutsches Haus German Club, as well as a night at New Orleans opera for a performance of "The Barber of Seville." Epsilon Nu Chapter was pleased to sponsor a New Orleans style evening for our OTiS guest Brothers. This semester's speakers included the New Orleans Saint's marketing director, Gregg Suit. In the fall we initiated 15 new Brothers.

Events planned for the spring will include a picnic for alumni Brothers as well as participation in a television auction held to promote the local public broadcasting station. We wish everyone a successful year.

NORTHEAST LOUISIANA, ETA OMICRON—

Eta Omicron Chapter began the 1991-92 school year with a recruiting function which included two formal and one informal meeting. The chapter initiated 13 new members. The ceremony was followed by a banquet and a social.

Our professional program included a tour of a local auto plant and several speakers from

local businesses. We continue to strengthen this program. We also held a Trash Bash in which we cleaned our adopted road. Our fund raiser, a garage sale, was successful. For 1992, we are striving for successful recruiting and more social and professional activities.

—Kim Reliford

WEST FLORIDA, ETA UPSILON—After a lot of publicity, hard work and Brotherhood, Eta Upsilon has doubled our chapter's size. This fall we initiated 15 new Brothers and are becoming a more recognized organization on campus.

We have contributed much of our time to the community by participating in trash pick-ups, the Humane Society "Doggie Bathing," and the Humana Food Drive. Our dedication has brought us recognition at UWF. We competed with other organizations on campus, and we collected the most food for Humana.

We were able to send 13 Brothers to OTiS in New Orleans this fall semester. We learned quite a bit of information from the speakers at the various seminars we attended. We also met some very special Brothers from other chapters in the country.

Our Founder's Day celebration was a huge success. We had a room full of Brothers (collegiate, newly initiated, and alumni). We ate, laughed, and danced the night away. We've had various speakers from the community, the university, and successful companies also come to our functions. The topics covered areas such as business etiquette, interviewing techniques, networking, and self-confidence.

Eta Upsilon Chapter plans to participate in intramural sports this spring semester. We also plan to continue having our social get-togethers. We enjoyed spending our time together—whether it be formal Deltasig functions or informal gatherings. The spring semester's recruiting went very well. We pledged 13 prospective members. We are so glad others want to join us in Brotherhood. All in all, we're enjoying ourselves, and we are definitely proud to be Deltasigs!

—Mary Kim Runyon



Brothers from Epsilon Nu Chapter helping to refurbish homes in New Orleans for the needy.

The Chapters Speak

WESTERN PROVINCE

INTERMOUNTAIN REGION

ARIZONA, GAMMA PSI—The Brothers of Gamma Psi Chapter had a very exciting fall semester. The event everyone was talking about was our 40th anniversary celebration. The chapter started off by initiating 18 pledges and Steve Przewlocki, our Honorary initiate. The celebration concluded with a formal banquet including interchapter awards and a special speech by Western Provincial Vice President Paul Garcia.

This year was also very lucrative on the awards front. We had the chance to participate in a Special Olympics Benefit run in which our Brothers came in second and third place in the team divisions. Also Brother Cathy Engel impressed all of our out of shape Brothers by finishing first in her age division. The Deltasig three on three intramural basketball team also had an impressive run going 8-1 and making it to the championship game of a 64 team tournament.

As always, Gamma Psi Chapter did their best to improve the community through their charitable actions. The Brothers participated in the Adopt-A-Park program with Tucson Parks and Recreation, held a canned food drive, and spent a day at the zoo with abused children from the Casa de los Ninos shelter. These events served to remind us that we are here not only for our mutual advancement but to also improve the civic and commercial welfare of the community.

—Larry Van Quathem

COLORADO, ALPHA RHO—The year started off with exciting news brought back by our delegates to Grand Chapter Congress. Alpha Rho Chapter was recognized as Most Outstanding Chapter 1991. Our success of events was led by the completion and installation of Mu Rho Chapter at Colorado State University with the help of other national officers and Central Office staff members. We are continuing our expansion efforts in establishing a chapter at the University of Colorado at Colorado Springs.

The enthusiasm continued in order to maintain the status of Most Outstanding Chapter. Fifty Brothers began the fall semester in the beautiful Colorado mountains at a retreat in Esters Park. Fall semester included a "Bop Til 'Ya Drop" dance-a-thon which raised money for MDA. Throughout the semester nine professionals spoke to us including Bill Coors, President and CEO of Coors Brewing Company. To assist in daily operations we were chosen by IBM to receive a complete computer system. In addition, we are currently researching the history of Alpha Rho Chapter which is proving to be a most difficult and interesting task.

—Christina Firestine

NEW MEXICO STATE, EPSILON UPSILON—The fall semester has kept our chapter very busy. Our 12 pledges participated in a blood

drive, assisted the chapter with their Halloween carnival and conducted a tour of the Las Cruces Sun News. In November all 12 pledges were initiated along with a new Faculty member Cindy Seipel. Community Service activities included participating in the Whole Enchilada Fiesta and assisting the Business School with Principals' Day. Four of our Brothers attend OTiS in Los Angeles and came back with many new ideas and leadership skills.

The spring semester began with an outstanding recruiting week which included the distribution of many flyers, officers speaking in a variety of business classes and passing out dum dum suckers with the phrase "don't be a dum dum, pledge Delta Sigma Pi." Our community service included adopting and maintaining an island on a major intersection. A professional activity included a day at the races where we learned about the marketing and finance of a racetrack along with receiving some betting advice. This year has been very successful for our chapter and we are looking forward to next year.

—Laura J. Fishman

NORTHERN ARIZONA, ZETA OMEGA—The Brothers of Zeta Omega Chapter have made a commitment to growth and excellence this year in all areas of our chapter. Our pledge program successfully recruited 12 new Brothers from this past fall semester. Currently, we have 16 prospective pledges for the spring semester.

This semester is an exceptionally exciting time for our chapter. The chapter will be celebrating our 25th Anniversary in April. Functions for the anniversary weekend include: a get acquainted party, alumni picnic, formal banquet and a farewell alumni breakfast.

Our chapter is also planning a full semester of fund raising, various professional speakers, and an assortment of community service projects. We are especially looking forward to helping the Ronald McDonald House with our "pull-tab" campaign.

—Staci Leigh Robinson

WESTERN REGION

FRESNO STATE, IOTA PHI—At our fall initiation, Iota Phi Chapter welcomed 10 enthusiastic members, who are doing an excellent job in helping us work toward our goals. Our new officers have done an excellent job in promoting Brotherhood throughout the chapter, and with our new aggressive pledge class, we hope that this spring will be even better.

Seven of our Brothers attend OTiS in Los Angeles for a very intense and rewarding weekend and came home with many new ideas to help our chapter grow. In addition, we met with many Brothers from other chapters across the United States. This semester, professionally speaking, we have had many events which ranged from speakers, movies, and tours.

Finally, we would like to say congratulations to our new members and "farewell" to our Brothers graduating this semester.

—Philippe Markarian

SAN FRANCISCO, GAMMA OMICRON—Presently there are 32 Brothers that make up the Gamma Omicron Chapter; young men and women of various ethnic backgrounds portray a multi-cultural atmosphere parallel to the population of San Francisco. In the fall semester of 1991, we initiated 11 members into Gamma Omicron Chapter.

Gamma Omicron Chapter is currently on the final steps of promoting a discount card titled The DELTASIG Express Card, which entitles its holder to a percentage discount, and promotions at various on-campus facilities and off-campus business such as restaurants, movie theaters, and retail outlets. This project is designed to create a greater awareness of the University of San Francisco campus-life, to create greater ties within the San Francisco business and to provide greater source of revenue for the Gamma Omicron Chapter. In the fall we plan to sponsor our 27th Annual Rose Dance which is a semi-formal event that consists of dining and dancing.

Gamma Omicron Chapter looks forward to a year of optimistic goals, higher learning and a greater sense of satisfaction both personally and fraternally.

—Ronald Andrew Pineda

SAN FRANCISCO STATE, DELTA OMICRON—Delta Omicron Chapter is ready for another exciting semester. We started off the academic year by sending delegates to the Grand Chapter Congress in Washington, D.C. The delegates were able to bring back some very valuable information to the chapter about general chapter management. We hope to interact more with the other chapters in our region at the Regional Picnic in the spring. In addition, the chapter is very excited about sponsoring our bi-annual pledge fair so that Brothers and pledges within our region can get to know each other better. If you would like more information about our pledge fair, or any of our upcoming events, please contact Melissa Eng at 415-406-5771.

All of the Brothers of Delta Omicron are aggressively trying to improve the areas of the chapter that need improvement, and taking advantage of the areas that are our strengths so that the chapter can continually grow and perpetuate itself at San Francisco State. This spring we are encouraging both Brothers and pledges to "Take the Challenge!"

Delta Omicron Chapter's doors are always open to anyone visiting San Francisco or the Bay Area in general.

—Melissa M. Eng

SAN JOSE STATE, THETA CHI—We are pleased to announce that 1991 has been another great year for Theta Chi Chapter. In May, we initiated our first Honorary Member. In August, nine of our Brothers attended Grand Chapter Congress. At Grand Chapter, Theta Chi Chapter was awarded the Most Outstanding Chapter in the Western Region, as well as the Most Outstanding Professional Program for the year award. The Brothers who were there encourage everyone to meet them in Anaheim next year. In May, Theta Chi will be

The Chapters Speak

hosting the Western Regional Picnic. If you're in the area, please call Rick Belgarde at 408-293-9445.

—Rick Belgarde

SOUTH PACIFIC REGION

SOUTHERN CAL, PHI—Phi Chapter has had a full calendar this fall. We initiated an Honorary Faculty Member and 17 pledges. With some skillful recruiting during upcoming semesters, the Phi Chapter will initiate its 1000th member by 1993.

The Brothers of the Phi Chapter are famous throughout the business school here for our publicity event. We call it "Croquet Fest." Deltasigs, and guest alike, gather in a field adjacent to the business school for friendly games of croquet. The event draws attention to the Chapter's cloth banners.

A venture with Knott's Berry Farm, a nearby amusement park, led us to deal in their tickets. Phi Chapter kept a small mark up for each ticket sold. Our pledges raised funds by selling pumpkins from a straw-lined pumpkin patch at the center of campus.

Our entire chapter and our 24 new pledges look forward to another strong semester of events.

—Al Del Rey

LOYOLA MARYMOUNT, DELTA SIGMA—Delta Sigma Chapter started off the fall 1991 semester with speakers from the Kiwanis Club of Hawthorne High School to discuss the challenge of "raising a ton of food" for a nutrition center in Tijuana, Mexico. This goal was accomplished in October 1991 when representatives from Hawthorne High School and Delta Sigma Chapter delivered the food to the center. Other community service projects were the Adopt-A-Highway program and a Halloween dance benefitting the City of Hope.

We are also proud of our professional program which included speakers from Citibank,

Southern California Bank, Anderson Consulting, and North Western Life Insurance.

Plans for the spring 1992 semester include a career fair, participation in the Special Games, helping care for AIDS babies at Children's Hospital, and a "Rock the City of Hope" Rock Concert with proceeds benefitting the City of Hope.

—Jill S. Carter

SAN DIEGO STATE, IOTA PI—Iota Pi Chapter is aiming for the future. Diligently working to produce top businessmen and women for the job world, we completed another excellent spring semester by sponsoring interesting professional events, such as a speech about the future of San Diego by Ron Roberts, Councilman-Vice Mayor of San Diego, and working for the betterment of San Diego through our many community service events. Through teamwork and dedication, Iota Pi Chapter added to Delta Sigma Pi's distinguished membership another outstanding pledge class who will make a name for themselves in future years. Our goal is to achieve recognition as the most outstanding chapter in the nation. Iota Pi Chapter is striving for excellence.

—Bobby DeGuzman

SOUTH PACIFIC, KAPPA MU—In January, Kappa Mu Chapter initiated 10 new Brothers into our chapter. We took a weekend in our fall quarter to visit the Anheuser-Busch production facilities, as well as BBDO, a nationwide advertising firm. We also attended a taping of the Johnny Carson Show—with Johnny as the host.

Kappa Mu Chapter won 1st place in the School of Business Phone-A-Thon, raising over \$6,000 during the course of one week for the school. Our best money-maker, though, has been through the sales of our Poly Planner, a campus-wide datebook, which has brought our chapter a lot of recognition over the last two years.

Plans for the 5th Annual Western Provincial

Party are underway. We are hoping for a record number of Brothers this year from the Western Province, but any Brother is always welcome. Here's to a fun-filled, lucrative spring for all.

—Jill Cabrinha

CALIFORNIA-RIVERSIDE, LAMBDA CHI—The 1991-92 school year has been an exciting time in all aspects of fraternity life for Lambda Chi Chapter. In January, 25 pledges were initiated. They treated us to a reggae harbor cruise as their theme party.

The highlight of our professional program was the protest of our speaker, Mr. Carl Karcher. Our fundraising events have included a Book Buy Back program, a Stock Market Simulation Game, and a viewing of "Anything but Love" taping. With the upcoming election of new officers, we hope to continue the year in the same manner.

—Jennifer Heidersbach



Brothers from Kappa Mu Chapter visit NBC and attend a taping of the Johnny Carson Show.

Yes! I want to start my Life Member level pledge to the Delta Sigma Pi Leadership Fund. Enclosed is my gift of:

Other \$ _____ \$100 \$25 \$10

Name: _____

Address: _____

City: _____

State: _____ Zip: _____

University/Chapter: _____

Please make your check payable to the Delta Sigma Pi Leadership Fund. Your gift is tax-deductible.

Delta Sigma Pi Leadership Fund • P.O. Box 230 • Oxford, OH 45056-0230

Alumni Notes

B. Todd Whisenant, *Alabama*, has accepted a position as Merchandise Planner with Jacobson's Department Store in Winter Park, Florida. He oversees the planning for 12 departments in the Ladies Accessories Division. Along with his position at Jacobson's, Whisenant is also a photographer for Bob Knight Photo Marketing in Orlando, Florida.

Kirk L. Meighan, *Arizona State*, was promoted to Vice President in Corporate Finance at Salomon Brothers Inc. in New York. Kirk has been with Salomon for approximately 4 years in the transportation group, covering airlines and aircraft leasing companies.

Bennett E. Robbins, *Arizona State*, has accepted the position of managing partner for a new hardware store chain in Southern California. The position includes responsibilities for new store development, management, advertising, and commercial accounts. Currently the chain is doing business as "Crown Hardware, Crown Village Hardware, and Calimesa Hardware" under the Sentry logo.

Robbins has spent 16 years in the retail industry, including 14 years with American stores, Skaggs Drugs, Osco, Sav-On, and three years with Ebasco Constructors as purchasing agent and project officer manager. He is currently also a supervisor for KCET-TV, a PBS station in Los Angeles.

Rochelle L. Dougherty, *Cal State-Long Beach*, has been promoted to Career Training and Development with International Marketing Group in Westminster, California.

Naomi N. Talamantez, *Cal State-Long Beach*, has accepted a new position as Director of Accounting with Tami and Jan Management Group in Long Beach, California.

Gary A. Rothman, *Cal State-Sacramento*, has accepted a new position as Director of Sales and Marketing with Capo Industries in Chino, California.

Amy L. Stenta, *Cincinnati*, recently celebrated her five year anniversary with Diamond Power Specialty Company in Lancaster, Ohio as an engineer assigned to the Quality Assurance Department. DPSC makes equipment and accessories to clean fossil fueled boilers during operation. She is looking forward to playing a major role in moving the operation from a traditional manufacturing operation to a JIT/TQM mode of operation.

Stenta is also an officer in the Columbus Area Leadership Chapter of the National Management Association and served as last year's President of NMA's Buckeye Council. Buckeye Council provides a forum for shared resources among member NMA chapters throughout Ohio.

Mark V. Primosigh, *Colorado*, has been appointed as Account Executive for Dun &

Bradstreet Software for the Chicago district. Primosigh will coordinate sales and consulting service sales teams for current and future products. D & B Software, a company of The Dun & Bradstreet Corporation, is the world's largest provider of financial, human resources, materials management, manufacturing and higher education software solutions, tools and services.

Prior to joining D & B Software, Primosigh was national marketing manager for Price Waterhouse & Company, responsible for consulting services sales in the company's Digital Equipment Corp. Systems Consulting Group.

Renee (Hammer) Zuponic, *Dayton*, has recently received her Master's Degree in Taxation from the University of Akron and is now the Senior Tax Analyst for Lubrisol Corporation.

Elaine Huff Knowlton, *Georgia*, has been promoted to Manager in Taxation at Arthur Andersen & Co. in Atlanta, Georgia. She is a CPA and a member of AICPA.

Lieutenant Commander **Patrick J. Murphy**, *Georgia State*, relieved Lieutenant Commander **Gary J. Lindsey**, *Georgia State*, as the Commanding Officer, Naval Reserve Security Group Jacksonville 208. Lindsey has been selected to take command of the Naval Reserve Security Group Charleston 107, in South Carolina.

Michael P. Malenock, *Indiana-Bloomington*, has accepted a position with Quantum Chemical Corporation, in Cincinnati, Ohio. He is a member of the Corporate Information Systems Group, and he will be working with the Financial Systems Team.

Richard Rushe, Jr., *Indiana State*, has been appointed to the Board of Directors and named Treasurer of Integrated Systems Group, Inc. (ISG) in Indianapolis, Indiana. ISG is a computer software and hardware integration firm specializing in accounting information systems.

Rusch is a CPA licensed in Indiana and is active in the Indianapolis area with membership in the Indiana Certified Public Accountants Society, American Institute of Certified Public Accountants, and the Institute of Management Accountants.

Gary A. Morrison, *Lamar*, has accepted a position as Marketing Manger with The Cable Connection Magazine in Fort Worth, Texas.

Kathleen R. Schmitt, *Louisiana State*, has accepted a position as Accountant at Gulf States Utilities in Beaumont, Texas.

Patricia N. Constenla, *Loyola-Marymount*, has accepted a position as Distribution Assistant with Thomas J. Lipton, Co. in Los Angeles, California.

Kim K. Cunanan, *Loyola-Marymount*, has accepted a position as Administrative Assistant with Learning Group International, a computer training company, in Los Angeles, California.

Edward P. Lavin, *Loyola-Marymount*, has accepted a position as Management Trainee, with Beneficial, a finance/loan company, in Glendale, California.

Aymeric A. Lecanu-Fayet, *Loyola-Marymount*, has accepted a position as Marketing Research Analyst with McGraw Incorporated in Irvine, California.

Patricia A. Sturm, *Marquette*, has accepted a position as a Staff Auditor, with Deloitte & Touche in Milwaukee, Wisconsin. Sturm recently graduated Summa Cum Laude from Marquette University's MBA Program.

Richard W. Bohannon, Jr., *Memphis State*, **Robert F. Yoakum, Jr.**, *Memphis State*, and **Phil J. Crisp**, *Memphis State*, have become partners in Bahannon, Yoakum & Crisp, an Accounting Service, in Memphis, Tennessee.

Richard James Brady, *Missouri-Columbia*, has accepted a position with Olin Brass in the Sales/marketing Division, in East Alton, Illinois. This is a training program that lasts for two years and then he will be transferred into his own sales division.

Susan Miriam Klachko, *Missouri-Columbia*, has accepted a new position as a Financial Analyst at The Limited Stores in Dublin, Ohio.

John S. Meystrik, *Missouri-Columbia*, has accepted a new position as an Internal Auditor with Central Banccompany in Jefferson City, Missouri.

Brian P. Krippner, *Northeast Missouri State*, was named Trust Officer in the Institutional and Corporate Trust Services Department of Mercantile Bank of St. Louis N.A., St. Louis, Missouri.

Glenn Thomas Rohling, *North Florida*, has been promoted to Group System's Consultant with Prudential Insurance Company in Jacksonville, Florida. He will be responsible for programming development for Prudential's Southwestern Group operations including new client and self-business unit support.

Francis J. Hickey, *Pennsylvania*, has retired as President of the Hickey Real Estate Agency in Mannouth Beach, New Jersey.

Donald W. Brehm, *Penn State*, has attained the position of Senior Manufacturing Project Engineer with General Motors Corporation's Lansing Automotive Division. He is based at G.M.'s Technical Center in Warren, Michigan.

Alumni Notes

Carol A. Galimberti, *Penn State*, has accepted a position as Account Manager with Libbey Glass in Lyndhurst, New Jersey.

Richard Anthony Mendoza, *San Diego State*, has accepted a new position as Sales Representative with Pitney Bowes, Inc., in Santa Clara, California.

Mark A. Roberts, *San Francisco*, has been appointed Director of the Annual Fund for Saint Mary's College of California in Moraga, California.

Bruce Alan Berube, *Southern California*, has been promoted to Assistant Planner for Universal Pictures with DDB Needham Worldwide, in Los Angeles, California.

Kenneth P. McGregor, *South Dakota*, has accepted a position with the Wal-Mart Corporation in Pierre, South Dakota.

Harvey R. Little, *Southern Mississippi*, has started his own real estate appraisal business in Jackson, Mississippi. Little is a Licensed Certified General Real Estate Appraiser and is engaged in various types of real estate appraisals and related analysis including commercial, industrial, residential, and special purpose properties. The primary serving area of this business is Mississippi with emphasis on the Metropolitan Jackson and surrounding areas.

Shelly L. Goldman, *SUNY-Albany*, has been named Manager of Snelling Personnel Service's Temporary Division, in Albany, New York.

Heather A. Bailey, *Tampa*, has been elected Assistant Vice President of Fidelity Federal Savings Bank of Florida in West Palm Beach, Florida. She serves as Public Relations Coordinator and has been with Fidelity Federal for five years.

Bailey serves on the Board of Directors of Adopt-A-Family of the Palm Beaches, is involved with the Corporate Volunteer Council, Junior Achievement, American Heart Association and is a member of the Zonta Club of the Greater Palm Beaches. She is a Golden Council Member of Delta Sigma Pi, a District Director for Beta Omega Chapter and President of the South Florida Alumni Chapter.

Catherine Anne Van Slyke, *Texas-Arlington*, has accepted a new position as Sales Representative, Non-Grocery, with Nestles Food Company in Yorba Linda, California.

Melinda K. Einan, *Western Illinois*, has accepted a position as Administrative Assistant with Shamrock Concrete and Supply Inc. in Phillips, Wisconsin.

Mark A. Kuzdas, *Western State*, has been appointed District Manager by Walgreen Company and will oversee 11 stores in Chicago, Illinois.

Kuzdas joined the company in 1978 and became a store manager three years later. He has managed units in Colorado and Texas, most recently in Houston.

Memoriam, cont.

Louis C. Potter

Kansas, 6-1-91

William E. Rash

Kansas, 12-7-91

Leonard W. Kuczora

Loyola-Chicago, 6-20-90

Emil J. Nelson

Marquette, 12-31-90

Howard E. Schneider

Marquette, 8-2-91

Ray K. Mathias

Miami-Ohio, 10-25-91

David Judson

No. Carolina-Chapel Hill, 11-17-91

George W. Young

New York, 11-22-91

Don L. Sneary

Ohio, 8-91

Richard H. McCloskey

Ohio State, 7-5-91

Marion D. Jones

Oklahoma, 6-23-91

David V. Krausse

Oklahoma State, 2-22-92

Bernard W. Luster

Oklahoma State, 5-2-91

Robert I. Swisshelm

Penn State, 12-15-91

George S. Odiorne

Rutgers, 1-19-92

James E. Welsh, Jr.

South Carolina, 1-6-91

Leon P. Wells

South Dakota, 9-20-90

N. Randolph Booth

Southern Cal, 5-26-91

Robert E. McCoy

Southern Mississippi, 7-27-91

Clarence E. White, Jr.

St. Louis, 5-16-91

Robert D. Leonard

Texas Tech, 12-30-91

George C. Greene, Jr.

Wake Forest, 9-15-91

James R. Kile

Washington-St. Louis, 12-27-91

Edward L. Diener

Wisconsin-Madison, 9-27-91

Recalls

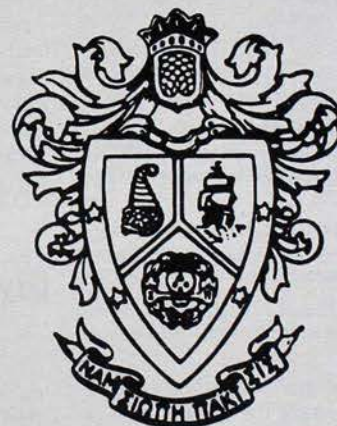
Charles A. Hazday was incorrectly listed in the Leadership Fund Giving Level section of the Summer 1991 issue. Brother Hazday should have correctly been listed in the Chairman's Forum for his cumulative giving.

We Need Your Help

Delta Sigma Pi is publishing a new Alumni Directory in the fall of 1992.

A survey was recently mailed to you... Please complete the information and return it to us along with your order of the Directory.

The Directory will be offered exclusively to our alumni. Your up-dated information is necessary to ensure a complete Directory.



Bits and Pieces

Merger

Ronald N. Thayer Jr., *Akron*, on December 14, 1991, to **Christina M. Quesenberry**, *Akron*.

Richard Allen McDougle, *Angelo State*, on November 30, 1991, to **Lisa Diane Rich**, *Louisiana Tech*, at San Antonio, Texas.

Cathy Feig, *Baylor*, on July 27, 1991, to Scott Miles Hendrick, in Orange, Texas.

Scott H. Abramowitz, *Boston*, on September 1, 1991, to **Bonnie M. Gross**, *SUNY-Albany*.

Donna Sue Abernathy, *Cal Poly-San Luis Obispo*, on January 25, 1991, to James H. Berg, in Ojai, California.

Kemela J. Floyd, *Cal Poly-San Luis Obispo*, on December 21, 1991, to Mike Purcell.

Casey L. Morton, *Cal Poly-San Luis Obispo*, on December 21, 1991, to **Kim Tracy**, *Cal Poly-San Luis Obispo*.

Sean E. Smith, *Cal State-Long Beach*, on January 18, 1992, to **Stephanie R. Smith**, *Cal State-Long Beach*, at Pomona, California.

Dennis DeYoung, *Cal State-Northridge*, on November 9, 1991, to Carrie Elks.

Lee Ann Ripley, *Central Missouri State*, on December 21, 1991, to James Bruce Pendergraft, at Lebanon, Missouri.

Kahryn Mae Luth, *Drake*, on May 18, 1991, to Neal Robert Jackson, at Grinnell, Iowa.

Sandra Kay Rohde, *Drake*, on August 31, 1990, to Shawn Francis Gernant, at Muscatine, Iowa.

Allison C. Garland, *East Tennessee State*, on November 9, 1991, to Michael Anderson, at Johnson City, Tennessee.

Stephanie Y. Hamby, *East Tennessee State*, on January 11, 1992, to Rick Munsey, in Johnson City, Tennessee.

Carol E. Raby, *East Tennessee State*, on December 28, 1991, to Michael Ingram, in Clinton, Virginia.

Jacqueline R. Street, *East Tennessee State*, on December 28, 1991, to Dr. Mark Steadman, in Johnson City, Tennessee.

Lissa Record, *Evansville*, on October 5, 1991, to Don Rexing, at Evansville, Indiana.

Lisa Maureen Ingber, *Florida Atlantic*, on November 10, 1991, to David Fendell.

Elaine Huff, *Georgia*, on June 8, 1991, to Keith Earl Knowlton.

Richard Warren Duval, *Georgia College*, on April 6, 1991, to **Susan**

Marie Werner, *Missouri-Columbia*, at St. Louis Missouri.

Jodi R. Brothers, *Grand Valley State*, on May 25, 1991, to Craig Dakauskas.

Tim A. Morris, *Grand Valley State*, on June 29, 1991, to Tammy Suzanne Morris, at Grand Rapids, Michigan.

Barbara R. Nuxoll, *Illinois*, on September 21, 1991, to Sergio I. Ochoa, in Effingham, Illinois.

Christine K. Duniven, *Illinois State*, to John L. Grayson.

Richard J. Landry, *Louisiana State*, on May 31, 1991, to **Carolyn A. Abadie**, *Louisiana State*.

Lori A. Drye, *Longwood*, on February 1, 1992, to James W. Toms, at Lynchburg, Virginia.

Tamara D. Wodiska, *Maryland*, on December 28, 1991, to Kenneth Abramowitz, at Bethesda, Maryland.

Lyn Marie Ahlgrim, *McNeese State*, on October 12, 1991, to Glenn Paul Comeaux, at Lake Charles, Louisiana.

Lisa A. Debo, *Missouri-Columbia*, on May 18, 1991, to David J. Brickhaus, at Florissant, Missouri.

Angela Lou Fowler, *North Carolina-Chapel Hill*, on June 22, 1991, to Jeff Sundell, at Denver, North Carolina.

Ruth Mosley, *North Carolina-Chapel Hill*, on June 1, 1991 to Jim Logsdon, at Roanoke Rapids, North Carolina.

Diane M. Wood, *North Carolina-Chapel Hill*, on August 10, 1991, to Glen Griffin, at Sarasota, Florida.

Kathianne B. Elmore, *North Carolina-Greensboro*, on December 1, 1990, to Barry N. Bond.

William E. Zurlo, *Pittsburgh*, on January 25, 1992, to **Lori A. Kuhn**, *Pittsburgh*, at Pittsburgh, Pennsylvania.

Lara M. LeSieur, *San Francisco*, on October 19, 1991, to Michael J. Pendleton, at San Carlos, California.

Dawna Gropper, *Suffolk*, on October 27, 1991, to Bruce Snyder.

Anita L. Weldon, *Tampa*, on August 9, 1991, to Ronald P. Dickenson, in Germany.

Melinda K. Larson, *Western Illinois*, on March 16, 1991 to David J. Einan.

Brune, on January 3, 1992, a daughter, Ashley Nicole.

To Brother **James R. Moore**, *Central Missouri State*, and Brother **Sharla S. Moore**, *Central Missouri State*, on November 12, 1991, a son, Ryan Christopher.

To Brother **Annette Salovitch Martin**, *Christian Brothers*, and Bruce Martin, on March 12, 1991, a son, Ryan Christian.

To Brother **Timothy G. Littleton**, *Ferris State*, and Amy Littleton, on December 21, 1991, a son, Alexander Timothy.

To Brother **Catherine Cates Fadely**, *Florida Southern*, and Keith Fadely, on June 10, 1991, a son, Christopher Keith.

To Brother **Claudia Gayle Maddox Goodwin**, *Georgia*, and Samuel E. Goodwin, on January 19, 1992, a son, Richard Andrew.

To Brother **Beatrice M. Williams**, *Georgia State*, and Tyron Williams, on March 17, 1991, a daughter, Brianan Mari.

To Brother **Gary A. Silha**, *Illinois State*, and Caroline Silha, on December 12, 1991, a daughter, Cathlene Marian.

To Brother **Glen Paul Panchisin**, *Indiana Northwest*, and Susan Lynn Panchisin, on October 18, 1991, a daughter, Sierra Lynne.

To Brother **Lana Lee Campbell Hamilton**, *Indiana State*, and Duane Hamilton, a daughter, Paige Elizabeth.

To Brother **Michael W. Sowers**, *James Madison*, on November 10, 1992, a son, Hayden Michael.

To Brother **Henry G. Terhoeve**, *Louisiana State*, and Ana S. Terhoeve, on August 19, 1991, a daughter, Cristina Marie.

To Brother **Susan Musiedlak Royal**, *Marquette*, and Mark C. Royal, on December 21, 1991, a son, Jason Alexander.

To Brother **Angela Niefeld Zalewski**, *Nebraska-Lincoln*, and Tom Zalewski, on June 8, 1991, a son, Timothy Christian.

To Brother **Kelly Clifton Stafford**, *Nevada-Reno*, and Jeff Stafford, on September 4, 1991, a daughter, Melanie Nicole Mataya.

To Brother **Erica R. Farmer**, *New Mexico*, on November 24, 1991, a daughter, Nicole Paulette.

To Brother **Karen Kettler Gratz**, *Northeast Missouri State*, and Rick Gratz, on November 27, 1991, a daughter, Dawn Christine.

To Brother **Anthony W. Koehler**, *Northeast Missouri State*, and Beth Koehler, on July 23, 1991, a daughter, Kerbee Olivia.

To Brother **Anna Latona Durst**, *Ohio*, and Kevin Durst, on December 12, 1991, a son, Benjamin Donnelly.

To Brother **Cassandra A. (Sandi) Vecchio**, *Southern Mississippi*, on December 17, 1991, a son, Mario Ray.

To Brother **Karen Pillich Tucker**, and Jeff Tucker, on March 18, 1991, a son, Remy Kyle.

To Brother **Terrance A. Heeringa**, *Texas A&M*, and Brother **Darla Gibbens Heeringa**, *Baylor*, on November 19, 1991, a daughter, Emily Anne.

Memoriam

The fraternity, its officers, its staff and the editor of the magazine do not assume responsibility or liability for the accuracy of this column. Information in this column is printed as it is reported to The Central Office for record keeping purposes.

Michael M. Konz
Arizona State, 1-24-92

Lee R. Searcy
Arizona State, 6-18-9

William M. Keller
Auburn, 8-6-91

A. G. Weaver
Baylor, 7-27-91

Edward A. Malone
Boston, 12-12-91

Gary D. Hoagland
Cal State-Chico, 2-11-91

Walter M. Hollowell
Colorado, 1-3-91

Leo E. Lehnen
Creighton, 1-1-91

Thomas C. Bielinski
DePaul, 4-13-91

J. Pierce Smith
Florida, 12-24-91

Robert W. Burchill
Florida Southern, 1-6-91

Charles D. Lewis
Georgetown, 1-8-92

Thurlow Evans
Georgia, 6-17-91

John G. Davis
Johns Hopkins, 12-7-91

Charles M. Webber, Jr.
Illinois-Urbana, 12-8-91

John W. Heddens
Iowa, 2-15-91

Joel M. Herbst
Iowa, 9-14-91

(continued on previous page)

ΔΣΠ

TiS

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focus

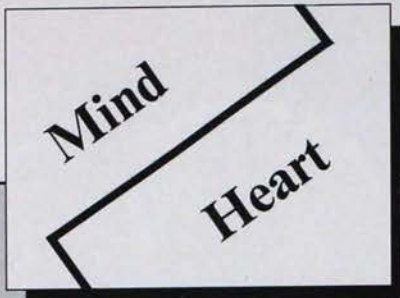
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insight

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persistence

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intuition

•
skill
•

What does it take to lead a successful chapter of Delta Sigma Pi? If you believe the words to the left are just the beginning, then the 1992 Officer Training Schools this summer are the place for you. Leading a chapter of Delta Sigma Pi into excellence has always required a unique balance of two very powerful forces...
Mind and Heart.
You provide the motivation.
We provide the tools.



1992 Officer Training School



- Phoenix, Arizona**
- Kansas City, Missouri**
- Houston, Texas**
- Richmond, Virginia**
- Reno, Nevada**
- Lawrenceville, New Jersey**
- LaCrosse, Wisconsin**
- Jacksonville, Florida**
- Columbus, Ohio**

Delta Sigma Pi offers Officer Training Schools to collegiate chapter officers to help them prepare for their primary mission: the growth and development of the chapter and the fraternity.

At nine locations nationwide, Officer Training Schools will provide an intensive one day series of workshops, seminars, and discussions. Enhanced and improved, these nine schools will provide opportunities for chapter officers to receive knowledge and skills to prepare them for the future. Officer Training Schools will have something to offer to everyone who either currently serves or wishes to serve in a leadership role in Delta Sigma Pi.

Preparing for the future will be a key theme as collegiate members attend sessions on recruiting, member education, financial management, personal skills, and resource management. Each seminar is designed to develop and enhance the skills and knowledge needed by chapter members to provide the best chapter experience for themselves and their fellow members. An awareness, not only of issues that affect the local chapter but the fraternity as a whole, will be generated.

Preparing for the future of Delta Sigma Pi means preparing leaders for the future. Officer Training Schools will help develop the fraternity's future as they prepare our Brothers for their leadership challenges of tomorrow. A complete registration packet has been sent to each collegiate chapter and current volunteer fraternity officer; however, if you need additional information before you register, please contact The Central Office for a package. There is an advance registration fee of \$20.00 per attendee (\$25.00 on site). This fee includes all printed materials used in the Officer Training School program. In addition, an excellent Workbook will be provided to each Brother attending an OTiS. No meals or accommodations are included. Hotel arrangements are available at several hotels near each Training School location for overnight sleeping accommodations. As each school has an entire day and night of activity, out-of-town participants will want to make arrangements to stay over on Saturday night and possibly Friday night as well.

Finalize your plans to attend the Office Training School nearest you now.

REGISTRATION FORM

1992 Officer Training School

Check your attendance

Name: _____
Address: _____
City: _____
State & Zip: _____
Telephone: _____
Name for badge: _____
Chapter/Initiate #: _____
Offices held: _____

- | | |
|--|---------------|
| <input type="checkbox"/> Phoenix, AZ | June 6, 1992 |
| <input type="checkbox"/> Kansas City, MO | June 6, 1992 |
| <input type="checkbox"/> Houston, TX | June 13, 1992 |
| <input type="checkbox"/> Richmond, VA | July 11, 1992 |
| <input type="checkbox"/> Reno, NV | July 11, 1992 |
| <input type="checkbox"/> Lawrenceville, NJ | July 18, 1992 |
| <input type="checkbox"/> LaCrosse, WI | July 18, 1992 |
| <input type="checkbox"/> Jacksonville, FL | July 25, 1992 |
| <input type="checkbox"/> Columbus, OH | July 25, 1992 |

Registration Payment

Advance Registration — \$20.00 per person
(must be received at The Central Office at least 14 days
prior to the OTiS)

On-site Registration — \$25.00 per person

Check Enclosed for \$ _____
(make payable to: DELTA SIGMA PI)

Payment by Visa Mastercard

Card #: _____

Expiration Date: _____

Signature: _____

Special Request

The Central Office staff will be available on a limited
basis for individual meetings with chapter officers either
before or after each school. Meetings can be arranged
only in advance, and will be confirmed by telephone.
Please complete the following for a meeting:

Preferred Meeting Day:

Friday Sunday

Topics to Discuss: _____

Central Office Use Only

Check #: _____ Invoice #: _____

A/P Batch #: _____



zeta phi

RETURNS

Founded in 1966, but inactive over the past two years, Zeta Phi Chapter at Florida Atlantic University was reactivated on January 18, 1992



Grand President William R. Kinsella presents the Chapter Charter to Zeta Phi President David A. Zukowski during the reactivation banquet.

On Saturday, January 18, 1992, Zeta Phi Chapter, the fraternity's 144th chapter was reactivated on the campus of Florida Atlantic University. Originally founded on December 3, 1966, Zeta Phi Chapter had been inactive since January, 1990. The reactivation of the chapter was the culmination of the work of several individuals who wished to see Delta Sigma Pi again represented at Florida Atlantic University.

In August of 1990, faculty Brother Michael Pantya, an alumnus of Beta Omega Chapter, contacted The Central Office to learn what would be required to reactivate the Zeta Phi Chapter. Director of Chapter Services C. Dean Ferguson contacted Dr. Pantya and reactivation efforts began. In November Dr. Pantya, Golden Council Members Heather A. Bailey and Charles A. Hazday, and District Director Daryl T. Logullo conducted recruiting events for students.

On December 3, 1990, a list of officers was received at The Central Office. A letter of intent was received on February 8, 1991, from 35 members of the Zeta Phi Colony.

Frequent visits to Zeta Phi Colony were made by Golden Council Members Heather A. Bailey and Charles A. Hazday and District Director Daryl T. Logullo. Director of Chapter Services C. Dean Ferguson made a two day visit to Zeta Phi Colony on March 11 and 12, 1991. He met with the Dean of the College of Business Stanley Hille. He also met individually with all colony officers. At this time, a calendar of activities, membership roster, and chapter Bylaws were submitted.

During April of 1991, the colony began submitting requests for points in the Chapter Efficiency Index. In addition to attending Grand Chapter Congress in Washington, D. C., three members attended an area conference in the spring of 1991. An even larger group of members attended a second area conference in the fall of 1991.

On April 5, 1991, 19 students were pledged in accordance with the fraternity's pledging ceremony and with the recruitment of 13 students in October of 1991, the size of the colony increased to 32 members.

On Saturday, January 18, 1992, Delta-sigs from across the country gathered in Boca Raton, Florida, to reactivate Zeta Phi Chapter. Fraternity officers in attendance included Grand President William R. Kinsella, Southern Provincial Vice President Richard B. Featherston, South Atlantic Regional Director Ronald W. Richards, District Director Heather A. Bailey, District Director Charles A. Hazday, District Director Daryl T. Logullo, District Director Adine R. Nicholson, District Director James A. Saccullo, District Director Jarrett M. Strawn, District Director B. Todd Whisenant and Golden Council Member Elaine M. Norton. Executive Director Michael J. Mazur, Jr., represented the Central Office staff at the reactivation.

Several chapters participated in the reactivation of Zeta Phi Chapter and served on the Ritual team. The Ritual Team was represented by Beta Omega Chapter at the University of Miami, Theta Sigma Chapter at the University of Central Florida and the South Florida Alumni Chapter.

Following the initiation, a memorable reactivation banquet was held. Dean of Student Affairs at Florida Atlantic University, Dr. Karl F. Ijams, provided a history of Florida Atlantic University. Following this presentation, Rebecca S. Jones, Senior Vice President of Zeta Phi Chapter presented the history of Zeta Phi Colony. Remarks were also heard from Southern Provincial Vice President Rich-



Brothers from the newly reactivated Zeta Phi Chapter gather after their initiation into Delta Sigma Pi

ard B. Featherston. Grand President William R. Kinsella presented the charge and charter to the newly initiated Brothers of Zeta Phi Chapter. David A. Zukowski, President of Zeta Phi Chapter accepted the charter on behalf of the chapter members and Executive Director Michael J. Mazur, Jr., concluded the evening by extending fraternal greetings from Delta-sigs from across the country.

Zeta Phi Chapter again represents Delta Sigma Pi at Florida Atlantic University.

Florida Atlantic University, founded in 1961, is located on a 700 acre campus three miles from the Atlantic Ocean. Over 11,000 students attend the university while pursuing degrees in Arts and Humanities, Business, Education, Engineering, Sci-

ence, Social Science, and Urban and Public Affairs. In addition to the main campus in Boca Raton, the university offers satellite classes at seven other locations throughout South Florida.

The degree programs offered through the College of Business include majors in Accounting, Computer and Informations Systems, Finance, International Business, Management, Marketing, and Real Estate. Bachelors and Masters degree programs are offered to the more than 3000 students enrolled in the College of Business.

The American Assembly of Collegiate Schools of Business (AACSB) has accredited the business programs offered at Florida Atlantic University.



Executive Director Michael J. Mazur, Jr., Zeta Phi Chapter President David A. Zukowski, Dr. and Mrs. Karl F. Ijams, Southern Provincial Vice President Richard B. Featherston and South Atlantic Regional Director Ronald W. Richards attend the reception following the reactivation ceremony.

Scholarships

The Delta Sigma Pi Educational Foundation, through your generous support of the 1991-92 Annual Campaign of the Delta Sigma Pi Leadership Fund, announces that applications for the following scholarships are now being accepted:

Undergraduate Study Grants for Deltasigs

One-time grants of \$500.00 for undergraduate study in the field of business are available to undergraduate Deltasigs in their freshman, sophomore, junior or senior year. An applicant must be an undergraduate Brother of the fraternity in good standing with at least one semester or quarter of college remaining. Grants are based on fraternity service, scholarship and demonstrated financial need.

Graduate Study Grants for Deltasigs

One-time grants of \$1,500 for graduate study are available to Deltasigs who have completed at least 75% of the undergraduate requirements for graduation. An applicant must be an undergraduate Brother of the fraternity who has been a member for at least one year, or an alumni Brother in good standing. Applications are sent to all collegiate and alumni chapters, and Deans of Schools of Business.

Please send me an application and information
on the following scholarship

Undergraduate Study Grant

Graduate Study Grant

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Chapter & Initiation #: _____

Clip and mail to:
Delta Sigma Pi Educational Foundation
P.O. Box 230
Oxford, Ohio 45056-0230

or call (513) 523-1907
to have information mailed to you.

Headquarters Headlines



Michael J. Mazur, Jr.

MENTORS — those special people in our lives who provide inspiration, guidance and example without even knowing or trying. This is a definition that you will not find in a dictionary. It's mine; off the top of my head. I have been blessed with more mentors than the average person deserves. I can pinpoint, as can you for yourself, those people who had a special influence on me; who cast a spell resulting in my utmost respect and admiration, and who forever have affected the course of my life. I consider my mentors as special, unexpected gifts. To lose one to death is a pain from which one never recovers. I have lost six already and it hurts.

A few months ago I had a chance to have dinner and conversation with one of

my nephews. He is attending a large university in the South and is a member of a large and prestigious general (social) fraternity. His chapter is well-managed and my research tells me that his chapter has won several awards.

Our conversation took an interesting turn when he asked, "What do you do about alumni?" The tone, which was similar to "What do you do about an oil spill or toxic waste?", told me that problems had occurred at the recent Homecoming reception that he chaired. Weeks before I heard about the extra work being devoted to cleaning up the chapter house; the extra effort to follow up every invitation with a telephone call, and the lavish spread that the house chef was preparing.

Overall, the event went well but the antics of a few alumni now provide the most vivid memory of alumni for this chapter. Apparently, they had more than their share of the stereotypical "plastered alumni dancing with a lampshade on his head." The abuse about running a cash bar to comply with risk management policies and watering down the initiation "fun" to comply with hazing policies and statutes coupled with the damage from spilled drinks left a negative attitude toward alumni among these college students.

The interfraternal relationship among alumni and collegiates requires mutual efforts if they are to be successful. The key is to remember that we are all Brothers of equal rank in Delta Sigma Pi regardless of initiation number. Mutual respect goes a long way in strengthening fraternal

bonds.

Perhaps the most meaningful and important purpose that alumni can serve is as a mentor to one or more collegiate members. Little is accomplished when an alumni comes back to his or her chapter and attempts to relive the past. A tremendous amount is received when an alumni comes back and shares some guidance or some professional expertise with collegiate Brothers. The ultimate experience for a collegiate member is to have someone who they respect listen to their ideas and offer some meaningful advice. It's a special experience for an alumni member to have someone listen to their ideas and to consider their advice — often their own children do not afford them this opportunity.

Mentoring can be a special experience for all parties involved if it is done in a genuine and meaningful way. Collegians — here's your chance to actually do something with alumni in a positive way and to benefit in the process. Alumni — your opportunity is here to be a special, unexpected gift rather than a bad memory wearing a lampshade! It's challenging for all but the rewards can be great.

Fraternally,

A handwritten signature in black ink that reads "Mike Mazur". The signature is written in a cursive, flowing style.

MICHAEL J. MAZUR, JR.
Executive Director

Director of Chapter Services

Delta Sigma Pi is seeking candidates for the position of Director of Chapter Services on an immediate basis. The Director of Chapter Services shall be responsible for: collegiate chapter consultation program, collegiate chapter expansion and reactivation, Chapter Efficiency Index, support services to collegiate chapters and national officers, and fraternity awards programs. Candidates must have a Bachelor's degree, membership in good standing in Delta Sigma Pi, excellent written and verbal communication skills and excellent organizational skills. Contact Executive Director Michael J. Mazur, Jr., for a complete job description and application information at:

Delta Sigma Pi
330 South Campus Avenue
P.O. Box 230
Oxford, Ohio 45056-0230
513-523-1907

Alumni Extravaganza II



Join Delta Sigma Pi in the heart of the Caribbean... ...Montego Bay, JAMAICA!

“Mo Bay,” as the Jamaicans say, is equal parts history, laid-back beaches, mystery, fast paced city life, lush gardens and haute couture resorts where Deltasig alumni can work on their suntans, golf game, sailing and duty-free shopping.

Wyndham Rose Hall Resort, a 500 room luxury hotel, will host this extravaganza for Delta Sigma Pi alumni. Your 5-day and 4-night vacation package (August 15th - August 19) includes:

- All hotel accommodations
- Complimentary daily breakfast
- Free 18-hole golf green fee
- Welcome cocktail upon arrival
- Opening night private poolside reception with hors d'oeuvres
- Special Dine-around 3 course dinner
- All gratuities and applicable taxes
- Deluxe transfers from the airport
- Complete baggage handling

And all the fun and sun you could possibly enjoy for only \$589.00 (double occupancy, exclusive of air). Also available is an 8-day and 7-night extended tour package (August 15th - August 22nd) for only \$829.00 (double occupancy, exclusive of air).

Call the professional tour managers of Wagon-lits Travel today for reservations and information —

1-800-477-8567 (ask for Lonnie Fields)