

Candidates Beacon

Candidates Edition – Updated 3/21/2025

The Nominations Committee, pursuant to Bylaws Article VI, Section 2, reports its activities with respect to submitting nominees for open offices. In addition to Cory Stopka as Past Grand President and Chair, the committee is composed of Jami Ball, Jennifer Huynh-Doto, Aimee King, and Cody Vasquez. Please contact Nominations@dsp.org with questions.

An electronic “Official Nomination Form” must be completed in detail and submitted to the committee before the nomination will be recognized. The Official Nomination Form is available on www.dsp.org. Review www.dsp.org/candidates for additional information on campaigning and election processes.

Candidates may begin campaigning once their candidate information is published in this beacon, updates to which will be made by the end of the day each Friday. Once nominations for any given open position are closed, chapter presidents from all voting eligible chapters will receive the full candidate listing. Inclusion in this report means the Nominations Committee has confirmed the candidate’s eligibility.

All candidates are required to hold a current Certified Deltasig Leader Tier 2 credential in order to be eligible for election. While CDL is not required to be confirmed as a candidate, the CDL status of each candidate is listed, and any candidates not completing CDL requirements prior to the election will be disqualified at that time. For more information, to check your CDL progress, or to complete or renew your certification, visit dsp.org/BeACDL.

The nominations form remains open and available at all times. Nominations submitted in advance of a call for election will be confirmed and reviewed if and when a vacancy is declared and nominations opened. Nominations for Grand Chapter Congress 2025 elections will be accepted through July 1, and will be published in this document. Any nominations received after July 1 will be considered floor nominations and will be made from the floor during the Grand Chapter Congress, pursuant to Fraternity Policy Section P. Floor nominees will have their Nomination Forms posted as designated at Congress.

Campaigning by those nominated by July 1 will begin earlier than floor nominated candidates. Refer to Fraternity Policy *Section O. Grand Chapter Delegates, Credentials and Voting* and *Section P. Nominations, Campaigning and Vacancies* for more details.

Table of Contents

Who votes for which office?

Grand President – all delegates vote

Vice President-Finance – all delegates vote

Provincial Vice Presidents President – delegates representing chapters in the province vote

Regional Vice Presidents President – delegates representing chapters in the region vote

Candidate Listing:

| | |
|---|---------|
| Grand President | Page 5 |
| 1 Candidate | |
| Vice President Finance | Page |
| 0 Candidates | |
| North Central Provincial Vice President | Page |
| 0 Candidates | |
| Central Regional Vice President | Page |
| 0 Candidates | |
| Great Lakes Regional Vice President | Page |
| 0 Candidates | |
| Great Plains Regional Vice President | Page |
| 0 Candidates | |
| Huron Regional Vice President | Page |
| 0 Candidates | |
| North Star Regional Vice President | Page 7 |
| 1 Candidate | |
| Northeastern Provincial Vice President | Page 10 |
| 2 Candidates | |

| | |
|---|---------|
| Capital Regional Vice President | Page |
| 0 Candidates | |
| East Central Regional Vice President | Page |
| 0 Candidates | |
| Eastern Regional Vice President | Page |
| 0 Candidates | |
| Empire Regional Vice President | Page 12 |
| 1 Candidate | |
| New England Regional Vice President | Page |
| 0 Candidates | |
| Niagara Regional Vice President | Page |
| 0 Candidates | |
| Steel Valley Regional Vice President | Page |
| 0 Candidates | |
| | |
| South Central Provincial Vice President | Page 13 |
| 1 Candidate | |
| Gateway Regional Vice President | Page |
| 0 Candidates | |
| Gulf South Regional Vice President | Page |
| 0 Candidates | |
| Gulf Western Regional Vice President | Page |
| 0 Candidates | |
| Midwestern Regional Vice President | Page |
| 0 Candidates | |
| Southwestern Regional Vice President | Page |
| 0 Candidates | |
| Tornado Alley Regional Vice President | Page |

0 Candidates

Southern Provincial Vice President Page

0 Candidates

Atlantic Coast Regional Vice President Page

0 Candidates

Central Gulf Regional Vice President Page 14

2 Candidates

Mid-Atlantic Regional Vice President Page

0 Candidates

Mid-South Regional Vice President Page

0 Candidates

South Atlantic Regional Vice President Page 16

1 Candidate

Southeastern Regional Vice President Page

0 Candidates

Western Provincial Vice President Page 17

1 Candidate

Bay Area Regional Vice President Page 19

1 Candidate

Desert Mountain Regional Vice President Page 20

1 Candidate

Pacific Coast Regional Vice President Page 21

1 Candidate

Pacific Northwest Regional Vice President Page

0 Candidates

Rocky Mountain Regional Vice President Page

0 Candidates

Sierra Nevada Regional Vice President

Page

0 Candidates

South Pacific Regional Vice President

Page

0 Candidates

Grand President

Name of Nominee: Paul Carpinella

Primary Address: [Stoughton, MA](#)

Email Address: paulforgp@gmail.com

Certified Deltasig Leader Status: Tier 2 training complete.

Statement of Platform: Delta Sigma Pi is more than a fraternity—it's a lifelong brotherhood built on leadership, service, and shared success. As Grand President, I have worked to help our fraternity better live our purpose and vision, creating avenues that empower brothers and our communities to thrive.

Together, we have:

- Examined ways to better support our fraternity through chapter, regional, provincial, and national volunteer structures.
- Enhanced education through LEAD Schools, Summits, and targeted leadership programs.
- Brought national conversations closer to chapters through a historic mail vote, virtual town halls, and legislative reviews.
- Streamlined the election process to improve dialogue between candidates and delegates while preparing volunteers to serve effectively.

But we're just getting started. My vision for the next two years is to build on this momentum by:

- Deepening our brotherhood so our shared purpose shines even brighter.
- Expanding volunteer leadership to provide stronger chapter support and more alumni engagement opportunities.
- Reimagining educational programs to develop modern business and leadership skills.

Delta Sigma Pi's future is bright, and together, we will continue to build something even greater. I am honored to serve this brotherhood and would be grateful for your vote for Grand President.

Chapter Name and School: Lambda Tau/Bentley University

Date Of Initiation: 11/19/1999

Graduation Year: 2002

Collegiate Chapter Offices or Responsibilities Held: President

Vice President Pledge Education

Vice President Alumni Relations

Historian

Professional Activities Committee

Alumni Chapter Affiliation?: Yes

Alumni Chapter Affiliation: Boston

Alumni Chapter Offices or Responsibilities Held (include dates): Secretary 2002 - 2008

Senior Vice President 2008-2009 (2008-2009 National Outstanding Collegiate Relations Award Winner)

President 2016-2017

Vice President of Collegiate Relations 2020-2022

National Activities or Responsibilities Held (include dates): - Xi Phi District Director 2002-2003 (2003 New England District Director of the Year)

- New England Regional Vice President 2003-2007

- Lambda Tau District Director 2007-2009

- CEI/CMP Task Force - 2007-2009

-National Alumni Development Committee Member 2007-2009

- Northeastern Provincial Vice President 2009-2013

-National Professional Development Chair - 2013-2017

- National Professional Development Committee Member - 2017-2019

- National Alumni Development Chair 2019 - 2021

- National Alumni Development Committee Affinity Group Chair 2021-2023

- Northeastern Provincial Alumni Development Chair 2021-2023

- Niagara Regional Awards Committee 2019 - 2023

- Leadership Foundation Trustee 2023-present

- Grand President 2023-present

- COVID Task Group 2020

- Leadership Foundation Founders Day and Alumni Day Campaign Committee

- Member of expansion teams that helped re-activate or establish the Xi Phi, Gamma, Pi Rho, Xi Psi, and Gamma Upsilon chapters including the Regional Vice President who helped establish the start-ups that would become the re-activated Gamma chapter and newly established Pi Rho chapter

- 70+ national events including 12 Grand Chapter Congresses and 40+ LEAD Events

- Virtual professional event speaker on marketing, DEI, and career related topics for chapters across the country

- Moderator or provincial chair representative for 10 alumni chapter best practices, alumni open houses, and VPAR/VPCR sessions

Name of Employer or Business: Vizit

Job Title: Senior Director of Growth Marketing

Brief Description of Employment Responsibilities: I am a seasoned marketing professional

with 23 years of experience, specializing in demand generation, customer lifecycle marketing, industry engagement, marketing analytics, and marketing technology management, particularly within tech-based start-up environments.

Currently, I serve as the Senior Director of Growth Marketing at Vizeit, a Boston-based start-up that empowers brands, retailers, and agencies with AI-driven solutions to optimize their visual content for maximum engagement and sales. Recruited by the CEO, I lead initiatives that have significantly contributed to Vizeit's growth and success, including:

- Developing and executing customer acquisition and retention strategies, driving annual revenue growth.
- Cultivating and managing partnerships and trade association relationships.
- Planning and overseeing marketing budgets to align with company revenue and financial objectives.
- Organizing and executing virtual and in-person educational events with audiences ranging from 20 to over 200 participants.
- Leading integrated marketing teams across the US and Europe, including designers, content marketers, and sales representatives.
- Building, managing, and optimizing Vizeit's sales and marketing technology stack, encompassing marketing automation, CRM systems, customer communication platforms, and operational tools.

This combination of strategic leadership and hands-on execution reflects my commitment to driving impactful growth in fast-paced, innovative environments.

North Star Regional Vice President

Name of Nominee: Michael Vitale

Primary Address: [Burnsville, MN](#)

Email Address: deltasig@mikevitale.com

Certified Deltasig Leader Status: Tier 2 training complete.



Statement of Platform: Over the past 29 years I have served as District Director in three different regions, as Alumni Chapter President of both CAC and TCAC, and as a Leadership Foundation Trustee. While I wanted to serve as RVP for many years, work travel prevented me from being able to dedicate time to the chapters I'd serve.

After moving to Minnesota and no longer traveling for work, I've served as District Director for two chapters, winning Regional District Director of the Year in 2022-23.

My focus is always on ensuring collegiate chapters know I will support them anyway I can. Chapter members know they can reach out to me any time, for any reason. We can work together to solve any problem.

As your North Star RVP, I will continue to identify and grow leaders. I will work with collegiate chapters to ensure they are operationally sound, and will attend events throughout the region regularly. Further, I will be dedicated to promoting relationships between chapters, finding alumni to serve our chapters, and encouraging attendance at regional and national events. Finally, I will have open and honest communication between myself, other leaders in the fraternity, and all chapters in the region.

Chapter Name and School: Beta Xi/Rider University

Date Of Initiation: 12/4/1992

Graduation Year: 1997

Collegiate Chapter Offices or Responsibilities Held: Historian, 1993

Alumni Chapter Affiliation?: Yes

Alumni Chapter Affiliation: Twin Cities (MN)

Alumni Chapter Offices or Responsibilities Held (include dates): Austin "Capital of Texas"

Alumni Chapter Founder and President (1995-1997).

Chicago Alumni Chapter Director (2003, 2009-2015).

Chicago Alumni Chapter President (2015-2018).

Twin Cities Alumni Chapter VP Chapter Operations (2020-2021, 2023-2025).

Twin Cities Alumni Chapter President, (2021-2023)

National Activities or Responsibilities Held (include dates): Palm Springs will be the 15th Grand Chapter Congress I have attended, starting in 1995.

20 Provincial Conferences, 9 LEAD Schools, 3 Regional Conferences, 2 National Volunteer Leadership Retreats.

District Director, Eta Mu (2000-2002)

National Alumni Development Committee (2006-2008)

Chapter Bylaw and Policy documents review team (2013-2016)

North Central Provincial Awards Committee (2013-2015)

Great Lakes Regional Awards Chair (2016-2017)

Leadership Foundation Trustee (2017-2021)

Leadership Foundation Scholarship & Grants Committee Chair (2018-2021)

Assistant District Director, Nu Tau (2021-2022)

District Director, Nu Tau (2022-2023)

District Director, Omega Phi (2023-2025)

Leadership Foundation Donor

Name of Employer or Business: Mavelous

Job Title: President and CEO

Brief Description of Employment Responsibilities: Advise client directors, managers, and developers on better ways to develop software. Create and update software while working with client developers.

Northeastern Provincial Vice President

Name of Nominee: Stacy Jordan

Primary Address: [Alexandria, VA](#)

Email Address: snortheastern.pvp@gmail.com

Certified Deltasig Leader Status: Tier 2 training complete.

Statement of Platform: Two years ago, the brothers of the Northeastern Province elected me as the Northeastern Provincial Vice President (PVP). The PVP is your voice on the national board and advocates for the fraternity's positive operational changes and long-term strategic planning. During this biennium, key goals I wanted to accomplish in the province include:

1. A more inclusive leadership team,
2. Conducting more alumni engagement activities,
3. Engaging our collegiate brothers in educational events;
4. Attending events throughout the province.

If elected for another term as Northeastern PVP, I would like to build on this biennium's success and ensure that our brothers have value in their membership in Delta Sigma Pi. I will work with all parties to ensure that alumni and collegiate brothers have opportunities to seek their full potential.

Our volunteer leaders are so generous with their time and effort in supporting you and the fraternity. I would be remiss in not offering my sincere gratitude for their leadership and ensuring our province thrives.

As we look forward, let's have a growth mindset and make that a Standing Operating Procedure. I look forward to leading our province to excellence. Let's show why "Team Northeast" is the Best!!

Thank you!!

Chapter Name and School: Epsilon Chi/Georgia Southern University

Date Of Initiation: 5/28/1993

Graduation Year: 1995

Collegiate Chapter Offices or Responsibilities Held: Chapter Collegian of the Year (1994-95) and Homecoming Chair (1995)

Alumni Chapter Affiliation?: Yes

Alumni Chapter Affiliation: DC Metro

Alumni Chapter Offices or Responsibilities Held (include dates): VP-Chapter Operations (2016-19) and Director of Community Service

National Activities or Responsibilities Held (include dates): Northeastern Provincial Vice

President (2023-present), Member, National Organizational Development Committee (2021-2023), Leadership Foundation Trustee (2014-2020), Virtual LEAD School Leadership Foundation Planning Task Force (2020), Trustee Emerti (2020-present), Silver Helmet Recipient (2019), District Director--Xi Rho (2016-2021), Bowie Colony (2019-2021), Northeastern Provincial alumni development chair 2012-13; Provincial alumni development committee 2011-12; Leadership foundation committee member 2012-2020;

Golden Council (2011-present); 10K Club; Capital Regional Vice President 2009-11; Grand President's Circle Member; 2007 Centennial Society; Resource Management Task Force 2003-05; National Community Service Committee 2003-05; National Volunteer Leadership Retreat 2002, 04, 06, 10, 12, 14,16,18, 2020; National Alumni Development Committee 2000-01 and 2012-13;
District Director Epsilon Chi 2021-2023; 1999-2002; District Director Kappa 2000-02; District Director Iota Mu;

Attended GCC from 1995-present and have attended over 110 national fraternity events such as LEAD Schools, Provincial Conferences, and chapter installation/reactivations since 1996

Name of Employer or Business: U. S. Dept. of Transportation (OIG)

Job Title: Supervisory IT Specialist

Brief Description of Employment Responsibilities: As a Supervisory IT Professional with the US Department of Transportation-Office of Inspectors General, I am responsible for conducting complex audits of the US Department of Transportation information systems and overall information security program. Additional duties include serving on workgroups and task forces within the Inspector General community, interviewing potential new staff, and developing our division's 24-month tactical audit plan.

Northeastern Provincial Vice President

Name of Nominee: Charles Weening

Primary Address: [Jersey City, NJ](#)

Email Address: charles07dsp@gmail.com

Certified Deltasig Leader Status: Tier 2 training complete.

Statement of Platform: I want to advance the Fraternity through strategic thinking and make an easier life for chapters. This is my passion for serving Delta Sigma Pi.

Northeastern Provincial Vice President is an opportunity to make this happen. I want to hear your ideas and concerns while earning mutual trust and support.

Focus areas:

- Provide support and simplicity for Chapters
- Enact strategic planning AND execution
- Bring the change you want to see
- Make ΔΣΠ a home for all brothers

Elections make us think of efforts focused on getting votes and it all culminates when ballots are cast. This mindset needs to change for Fraternity elections. The focus areas above are my daily desires. Regardless of election result, I will champion these causes for the next 2 years.

Brother, you are invited to become a champion. Thank you and here's to always living the values of Delta. Sigma. Pi.

Chapter Name and School: Zeta Eta/Saint Peter's University

Date Of Initiation: 4/13/2013

Graduation Year: 2016

Collegiate Chapter Offices or Responsibilities Held: Vice President Professional Activities, Senior Vice President, President, Chair of Recruitment redesign committee

Alumni Chapter Affiliation?: Yes

Alumni Chapter Affiliation: Jersey City-New Jersey Area

Alumni Chapter Offices or Responsibilities Held (include dates): Vice President Finance 2017-2018, President 2019-Present)

National Activities or Responsibilities Held (include dates): Empire Regional Vice President (2019-Present), Startup District Director (2018-2019) and Pledge Educator (2019) for Rutgers Newark and then District Director for their reactivation as Beta Omicron (2019). Active participant in national events: 13 LEAD Provincial Conferences (across 3 Provinces), 11 LEAD Schools and Summits, and 6 consecutive Grand Chapter Congresses. Entrepreneur level Foundation Donor (2019).

Name of Employer or Business: BASF

Job Title: Credit Risk Specialist

Brief Description of Employment Responsibilities: BASF is the world's leading chemical company. In nearly 10 years of creating chemistry, I've had experience in Cost Accounting, Audit, Financial Reporting, Credit and Treasury.

My current role focuses on Credit management (DSO, overdue, Credit limit decisions), E2E service delivery in Order to Cash process, and Risk & Compliance (financial controls, KYC, bad debt, bankruptcy).

Empire Regional Vice President

Name of Nominee: Devin Varela

Primary Address: [Old Bridge, NJ](#)

Email Address: devin.varela@gmail.com

Certified Deltasig Leader Status: Not currently certified.

Statement of Platform: Joining Delta Sigma Pi has been instrumental in my growth, equipping me with leadership, teamwork, and problem-solving skills that have shaped my career as a utility professional working toward a clean energy future. Our fraternity thrives because of our Brothers—their academic excellence, leadership, and career success. The Empire Region is filled with outstanding Brothers making an impact, and I am committed to supporting them by passing on the same skills and values that Delta Sigma Pi instilled in me, ensuring our continued success.

Chapter Name and School: Zeta Eta/Saint Peter's University

Date Of Initiation: 11/12/2016

Graduation Year: 2020

Collegiate Chapter Offices or Responsibilities Held: Held collegiate chapter offices of Chancellor, VP Finance, and Chapter President.

Alumni Chapter Affiliation?: Yes

Alumni Chapter Affiliation: Jersey City-New Jersey Area

Alumni Chapter Offices or Responsibilities Held (include dates): I hold the position of VP Chapter Operations since Summer 2020.

National Activities or Responsibilities Held (include dates): District Director for Zeta Eta Chapter; Fall 2023 - Present

District Director Pi Psi Chapter; Fall 2020 - Spring 2023

Name of Employer or Business: Con Edison

Job Title: Work Organizer

Brief Description of Employment Responsibilities: Responsible for organizing and scheduling electric work in Manhattan to ensure the safe and reliable delivery of electricity. I develop work schedules, aligning tasks from various streams with available crews. Each day, I provide detailed job briefings to supervisors, emphasizing safety by reviewing key project details. My role focuses on improving electric reliability, maintaining high productivity, and ensuring the safety of the public, the system, and work crews.

South Central Provincial Vice President

Name of Nominee: Sara Casey
Primary Address: [Richardson, TX](#)
Email Address: SouthCentralPVP@dsp.org
Instagram: @saracasey.dsp
Certified Deltasig Leader Status: Tier 2 training complete.



Statement of Platform: It has been my honor to serve as the South Central PVP for the past biennium.

Together, we have accomplished these incredible successes:

- 92% of chapters attended national events last year!
- The average submission rate of the Accredited tier on CMP was 90.13%
- 8% increase in awards applications
- \$26,925.85 in CLF dollars were raised last year for the province
- Brought back South Central team leadership retreats and monthly training to enhance alumni leadership development
- Every chapter was supported by a DD, with many receiving additional alumni support

Over the past 2 years, I created SMART goals for our province and worked to enable our team of leaders to help you achieve these goals. Next biennium I hope to continue to set new goals for the South Central Province, support our National Strategic Priorities, and work with our Central Office staff and other volunteers in the province to help each of our chapters accomplish their own goals.

As PVP I will also continue to make strategic Board decisions for the betterment of our chapters and our organization.

Thank you for your consideration. I would be honored to be your PVP again for the next biennium.

Chapter Name and School: Delta Epsilon/University of North Texas

Date Of Initiation: 4/24/2010

Graduation Year: 2013

Collegiate Chapter Offices or Responsibilities Held: Vice President of Pledge Education, Chancellor, Vice President of Alumni Relations, Webmaster, Pledge Class Historian, Financial Committee Chairperson, Recruitment Committee member, Southwestern Regional Collegian of the Year (2013), Delta Epsilon Collegian of the Year, Brother of the Semester, Ms. Deltasig

Alumni Chapter Affiliation?: Yes

Alumni Chapter Affiliation: Dallas Area

Alumni Chapter Offices or Responsibilities Held (include dates):

National Activities or Responsibilities Held (include dates): South Central Provincial Vice President (2023-Present), Southwestern Regional Vice President (2021-2023), Southwestern Region District Director of the Year (2021), District Director – Beta Iota (2020-2021), CDL Tier 2 certified, National Ritual Training Working Group Member (2022), South Central Provincial Awards Committee Member (2019-2021), Southwestern Regional Awards Committee Member (2019-2021), STAR Leadership Retreat Development Committee (2013-2014), Southwestern Regional Awards Committee Chair (2013-2014), Order of the Golden Knight (2013), National Leadership Retreat Attendee (2020,2023), Volunteer Leadership Training Attendee (2020), Leadership Foundation donor – Cornerstone Level, Attendance at 18 LEAD Conferences and 5 Grand Chapter Congress events

Name of Employer or Business: Cupcake Polish

Job Title: Owner

Brief Description of Employment Responsibilities: - Designs, formulates, and manufactures cosmetic nail polish

- Sole decision maker for any and all business decisions
- Prioritizes and multi-tasks in order to manage daily operations of the business and ensure all deadlines and needs are met
- Provides customer service directly to online customers
- Grows social media presence from 0 to over 100,000 followers on Instagram and Facebook
- Implements sales strategies to grow company sales yearly
- Sources products worldwide to find the best ingredients and materials to efficiently operate
- Creates press releases to share company news and release information with the media
- Prepares monthly and yearly financial statements and tax returns
- Collaborates with other small business owners to create monthly subscription boxes and special projects.

Central Gulf Regional Vice President

Name of Nominee: DaCotah Ledbetter

Primary Address: [Cantonment, FL](#)

Email Address: dacotah.dsp@gmail.com

Certified Deltasig Leader Status: Tier 2 training complete.

Statement of Platform: With living in 5 states the last 7 years, I have been able to see how different chapters interact within the fraternity framework. With that said, I have noticed a sense of "silo"-ing where chapters are not interacting with others within their sphere of region. Declining membership at the chapter level, national level, and lack of interaction between brothers has been staggering. As RVP, my goal would be to unite the Central Gulf province to further strengthen the ties of not only the existing chapters, but also with our communities and alumni. In the post COVID world, we have to reframe our thinking for the future of the fraternity. I am committed to continuing the betterment of the fraternity by aligning current

professional values of our collegiate brothers in the 2025 space, to those of our existing alumni networks. The world is constantly changing, we must also while retaining our utmost values as a Brotherhood. I will continue to do this by serving under "he who profits most, serves best."

Chapter Name and School: Eta Upsilon/University of West Florida

Date Of Initiation: 10/25/2014

Graduation Year: 2017

Collegiate Chapter Offices or Responsibilities Held: VPPA, Spring 2015

-Business Speaker Symposium

-Career Fair

Alumni Chapter Affiliation?: Yes

Alumni Chapter Affiliation: Pensacola (FL)

Alumni Chapter Offices or Responsibilities Held (include dates): Atlanta Alumni Chapter 2017-2019, VPCR

Birmingham Magic City Alumni Chapter 2020-2022, VPCR

Pensacola Alumni Chapter 2021- Successfully reinstated the Pensacola Alumni Chapter and lead the chapter as president during the first year of reinstatement.

2021-2022 Served as DD for the University of Southern Miss and University of West Florida simultaneously. Helped revitalize the chapters to ensure their continued success within the fraternity.

DD for UCCS, Mu Chi from 2023-2024 and ADD 2022-2023

National Activities or Responsibilities Held (include dates): Awarded National District Director of the Year 2021-2022

- Served as DD for the University of Southern Miss (Gamma Tau) and University of West Florida (Eta Upsilon) simultaneously.

South Pacific Region Awards Committee 2024

Name of Employer or Business: Target Freight Management

Job Title: Outside Sales Representative

Brief Description of Employment Responsibilities: Outside Sales Representative - October 2024- Present

Target Freight Management, Pensacola, FL (Remote)

- Generates new sales opportunities through strategic outreach and leads at least 4 weekly discovery calls to drive a healthy sales pipeline of \$5 million +.

- Develops a deep understanding of the 3PL and TMS space to provide tailored solutions to clients and increase sales opportunities.

- Manages full account lifecycles, from customer acquisition to ongoing relationship management ensuring high customer satisfaction and retention.

Facility Services Sales Representative - November 2022- May 2024

Cintas Corporation, Colorado Springs, CO

- Expanded market territory by creating a growth route of \$3k a week in revenue in outer lying markets.

- Expert in client relationships and value driving activities with a history of doubling my book of business.

- Developed and qualified 30+ leads within respective territory to drive additional sales.

Western Dedicated Sales Manager- June 2022- November 2022

Marten Transport, Colorado Springs, CO

- Lead generation responsibility within my territory. Expanded book of business by 25%.
- Engaged Fortune 500 clients by providing real-time metrics of service.
- Position myself as a strategic advisor in my book of business. Engaged c suite and senior executives to drive value in my territory. Resulting in 0% turn rate.

Chemours Dedicated Team Lead- July 2019- June 2022

Marten Transport, Pass Christian, MS

- Back-to-Back Chemours Platinum Carrier of the Year, 2020 and 2021.
- Exceeded KPIs and client expectations year on year to resulting in 10% rate increase and additional modes of transportation.
- Building strategic consulting with my client and advised on market trends, rates, and strategies to fit my client's needs.
- Increased revenues from \$5.1 million to \$6.4 million.
- Managed a team of 35 direct reports.

Central Gulf Regional Vice President

Name of Nominee: Dominick Rand

Primary Address: [Pensacola, FL](#)

Email Address: dar34@students.uwf.edu

Certified Deltasig Leader Status: Tier 2 training complete.

Statement of Platform: My number one goal for the fraternity is to promote and increase networking between smaller chapters and bigger chapters. While regional events like LEAD school help bring chapters together occasionally, I believe more frequent events could prove to be beneficial. As RVP, I would facilitate small networking events for chapters in the region that are not too far away from each other. When chapters of all sizes come together, members have the ability to discuss ideas with one another. This opens the door to the possibility of chapters combining resources, creating mutual events and programs and increasing the overall productivity of all chapters involved. Unifying chapters is a great way for the brotherhood of DSP to strengthen. My other goals include facilitating virtual meetings and events so that chapters can frequently communicate with one another and promote the birth of new chapters at smaller business colleges that would benefit from DSP.

Chapter Name and School: Eta Upsilon/University of West Florida

Date Of Initiation: 11/12/2016

Graduation Year: 2023

Collegiate Chapter Offices or Responsibilities Held: 1. Chapter President (Spring 2023 - Fall 2023): For my final year as a collegiate member of the Eta Upsilon chapter, I served as the

chapter's president. I served two consecutive terms (semesters). My responsibilities included; overseeing and managing the chapter and the chapter executive board of officers, facilitating communications between the chapter and the University of West Florida College of Business administrators, and ensuring all chapter requirements were met as needed. While serving as president, I attended the President's Academy in St. Louis and the 55th GCC in Houston.

2. I was a collegiate member of the Eta Upsilon chapter from my initiation in the fall 2016 semester all the way until the fall 2023 semester when I graduated with my masters degree. Based on my chapter's recent history, I was one of the longest-standing collegiate members. During my time in the chapter, I served in a handful of key official roles. These roles included chapter webmaster (social media manager), VP of Community Service (created and facilitated community service events), VP of Professional Activities (created and facilitated professional events such as guest speaker showcases and workshops), VP of Alumni Relations and Chancellor.

Alumni Chapter Affiliation?: Yes

Alumni Chapter Affiliation: Pensacola (FL)

National Activities or Responsibilities Held (include dates): Participant - President's Academy 2023: 1/13/23 - 1/15/23

Eta Upsilon Chapter Delegate - 55th Grand Chapter Congress: 8/16/23-8/20/23

Name of Employer or Business: Sushi Masa Pensacola

Job Title: Assistant General Manager

Brief Description of Employment Responsibilities: As assistant general manager, I work directly under the general manager. Sushi Masa is an upscale, all-you-can-eat style Japanese restaurant. Each day we serve anywhere from 300-800 customers. My general day-to-day responsibilities include; briefing staff on daily shift goals, delegating tasks to staff members, assigning restaurant sections to servers, and creating floor layouts for server sections. Other daily responsibilities include processing server shift reports, handling deposits, creating daily sales reports and making bank deposits based on cash reports. Weekly responsibilities include creating schedules for approximately 50 employees, facilitating deliveries from various suppliers and vendors, paying bills and coordinating required facility maintenance.

South Atlantic Regional Vice President

Name of Nominee: Sarah Lowe

Primary Address: [St. Petersburg, FL](#)

Email Address: davidprattdsp@gmail.com

Certified Deltasig Leader Status: Tier 2 training complete.



Statement of Platform: My goal as RVP has and will always be to connect everyone in the region, whether collegiate or alumni. In the next term I plan to focus more on alumni engagement with collegiates. There are thousands of alumni in South Florida and they are a wealth of knowledge who can help brothers getting ready to transitions into the corporate world. Another goal is to help each chapter establish at least one solid corporate sponsor so they're rarely having to use their own funds to host events.

Chapter Name and School: Rho Psi/University of South Florida-St. Petersburg

Date Of Initiation: 11/11/2016

Graduation Year: 2019

Collegiate Chapter Offices or Responsibilities Held: Vice President of Chapter Operations (Spring 2017-Fall 2017)

Vice President of Pledge Education(Spring 2018)

President (Fall 2018)

Vice President of Pledge Education(Spring 2019)

Alumni Chapter Affiliation?: Yes

Alumni Chapter Affiliation: St Pete-Clearwater (FL)

Alumni Chapter Offices or Responsibilities Held (include dates): Vice President of Collegiate Relations (Fall 2019 - Spring 2019)

Vice President of Collegiate Relations (Fall 2021 - Spring 2022)

Vice President of Collegiate Relations (Fall 2022 - Spring 2023)

National Activities or Responsibilities Held (include dates): National Activities:

2025 Southern LEAD Provincial Conference

The 2024 Founders' Day Challenge

2024 Atlanta LEAD School

2024 Alumni Day Drive- Where in the World? Webinar

2024 Alumni Day Drive- How to Get Involved Webinar

2024 Southern LEAD Provincial Conference

2023 Atlanta LEAD School

2023 Grand Chapter Congress

2023 GCC Legislation Review July 25 Meeting

2023 GCC Legislation Review July 23 Meeting

2023 RVP Candidate Training Webinar

2023 Updated Individual Discipline Policy Webinar

2023 Southern LEAD Provincial Conference

2022 Grand Chapter Congress

2022 Southern LEAD Provincial Conference

2022 Making the Most of Chapter Spring Visit

2021 Virtual Fall LEAD

2021 Southern - Presidents' Academy Follow-up

2020 Fall Virtual LEAD School

2020 National Volunteer Leadership Virtual Retreat

2020 -- Ritual Training Webinar for DD & CA

2020 Southern L.E.A.D. Provincial Conference

2020 Volunteer Leader Training-Tampa

2019 Grand Chapter Congress
2019 Southern L.E.A.D. Provincial Conference
2018 Birmingham L.E.A.D. School
2018 Southern L.E.A.D. Provincial Conference
2017 Grand Chapter Congress
2017 Southern L.E.A.D. Provincial Conference

Responsibilities Held:

Fall 2019 - Spring 2023 Epsilon Rho District Director
Fall 2023 - Present South Atlantic Regional Vice President

Name of Employer or Business: InComm

Job Title: Database Engineer

Brief Description of Employment Responsibilities: I'm a Database Developer for a prepaid technology company. My job requires me to write code based on requirements of which we are add/removing from the functionality of the debit cards that we service.

Western Provincial Vice President

Name of Nominee: David Pratt

Primary Address: [Scottsdale, AZ](#)

Email Address: davidprattdsp@gmail.com

Certified Deltasig Leader Status: Tier 2 training complete.



Statement of Platform: I am beyond excited to run for the role of Western Provincial Vice President.

As a board member, there is a way to have positive discourse even when on opposite sides of an opinion. I will help create a board environment where members feel free to speak openly and honestly. My goals include balancing our fraternity's budget, maintaining our time-tested events, passing legislation that helps our chapters, and ensuring the business of the fraternity gets handled in a timely matter. I will work to clearly identify problems before pushing for subjective solutions.

Operationally, my goal is to unify the province by working with the RVP's. I will quickly establish strong connections with each RVP by having regular one-on-one meetings to go over their region's needs. My plan is to lead by letting the RVP's do exactly what they were elected to do, which is lead their regions.

As PVP, I will always put the best interests of the fraternity over my own personal opinions and

endeavors. I love this fraternity and could not imagine my life without it. I will do everything I can as a member of the board to ensure Delta Sigma Pi's long-term success.

Chapter Name and School: Gamma Psi/University of Arizona

Date Of Initiation: 11/17/2012

Graduation Year: 2015

Collegiate Chapter Offices or Responsibilities Held: President (Spring 2015); Vice President of Pledge Education (Fall 2014); Professional Activities Committee (Fall 2013); Fundraising Committee (Spring 2013); Silent Auction Committee (Spring 2013)

Alumni Chapter Affiliation?: Yes

Alumni Chapter Affiliation: Phoenix-Thunderbird

Alumni Chapter Offices or Responsibilities Held (include dates): Vice President Finance (2021 - 2023); President (2019 – 2021); Interim President (Spring 2018)

National Activities or Responsibilities Held (include dates): National Finance Committee Member (2023 – Present); District Director – Gamma Omega (2023 – Present), Western Professional Development Committee Chair (2024 – Present); Western Provincial Awards Committee Member (2022 – Present); Desert Mountain Regional Vice President (2017-2021); Western Provincial CMP Committee Co-Chair (2017-2020); National Professional Development Committee Member (2017-2018); District Director - Gamma Psi (Fall 2015 - Spring 2017); Desert Mountain District Director of the Year (2017); Golden Council Member (2019 – Present); 10 LEAD Provincial Conferences (2025, 2024, 2022, 2021, 2020, 2019, 2018, 2017, 2016, 2015); 11 LEAD Schools (2024, 2023, 2022, 2021, 2020, 2019, 2018, 2017, 2016, 2015, 2014); 5 Grand Chapter Congresses (2023, 2021, 2019, 2017, 2015); Presenter at Multiple LEAD Events; Facilitator for over 15 Chapter EC Retreats; Certified Deltasig Leader Tier I and II; Leadership Foundation Donor; Deltasig For Life Donor

Name of Employer or Business: Pratt Brothers Entermazement / Homeowners Financial Group

Job Title: Chief Financial Officer / Sr. Financial Analyst

Brief Description of Employment Responsibilities: I am the Chief Financial Officer of Pratt Brothers Entermazement. The company annually puts on the biggest Christmas celebration in Arizona featuring millions of Christmas lights, themed train rides, live entertainment, character interactions, and plenty of food and beverage options. As CFO I handle all things financial and also play a key role in the strategic vision for the company. I also have a large role in the event's operations managing a team of 25-30 people on a nightly basis to ensure each night is successful for our paying customers.

As a Senior Financial Analyst at Homeowners Financial Group, I am responsible for managing our financial reporting and working with the HR, Payroll, Accounting, and Finance departments to complete various projects and tasks. My main responsibilities include assisting the Treasurer and CFO, compiling and submitting company-wide payroll, developing monthly financial reports for our executive team, auditing our accounting systems, providing HR consultation, and managing on-going projects for a variety of departments.

Bay Area Regional Vice President

Name of Nominee: Isha Dedhia

Primary Address: [Santa Clara, CA](#)

Email Address: idedhia94@gmail.com

Certified Deltasig Leader Status: Tier 2 training complete.

Statement of Platform: Delta Sigma Pi gave me a home away from home, where I built lasting friendships and grew as a business professional. The Fraternity played a vital role in helping me secure incredible opportunities and advance my career. I want to ensure incoming students have the same transformative experience.

My goal is to strengthen the bridge between collegiates and alumni, fostering a network where students can seek guidance, mentorship, and career advice from those who have walked this path before them. Additionally, I aim to create meaningful opportunities for alumni to give back to the fraternity that shaped their professional journeys.

By enhancing engagement and support among members, I believe we can cultivate a stronger, more connected brotherhood that continues to empower future business leaders.

Chapter Name and School: Zeta Tau/Cal State University-East Bay

Date Of Initiation: 12/5/2015

Graduation Year: 2017

Collegiate Chapter Offices or Responsibilities Held: Pledge class- VP Finance & Financial Development (Fall 2015)

VP Finance (Winter/ Spring 2016)

VP Faculty Relations (Summer/ Fall 2016)

Chancellor (Winter/ Spring 2017)

VP Pledge Ed (Summer/ Fall 2017)

Served on several committees as a pledge and a collegiate

Alumni Chapter Affiliation?: Yes

Alumni Chapter Affiliation: San Francisco Bay Area

Alumni Chapter Offices or Responsibilities Held (include dates): VP Collegiate Relations (2018-2019)

VP Alumni Relations (2019- 2020)

National Activities or Responsibilities Held (include dates): Participated in Spring Regional Initiation (2017)

District Director- Theta Chi (2019-2020)

National Alumni Development Committee member (2019- 2020)

Attended several national events as a collegiate and an alumna

Certified Deltasig Leader Tier I and II (2018- Present)

Leadership Foundation Donor (2018- Present)

Name of Employer or Business: Thompson Accounting

Job Title: Forensic Accountant

Brief Description of Employment Responsibilities: As a Forensic Accountant specializing in family law, my responsibilities involve analyzing financial records to determine ownership, valuation, and financial standing at a given time. I utilize various data points to develop spousal and child support calculations, assess marital standard of living, and conduct business valuations. My role requires an in-depth analysis of couples' financial records to provide accurate assessments and support fair resolutions of financial disputes within the framework of family law.

Desert Mountain Regional Vice President

Name of Nominee: Davis Levy

Primary Address: [Tempe, AZ](#)

Email Address: DesertMountainRVP@dsp.org

Certified Deltasig Leader Status: Tier 2 training complete.



Statement of Platform: I have been serving as the Desert Mountain Regional-Vice President for the past biennium and would be honored to be re-elected. I would begin by appointing a team of District Directors. A couple characteristics I'll be looking for is being caring and wanting to help, these are simple yet crucial traits that will bring our chapters to success. It's proven the CMP leads chapters to excellence and I plan to show District Directors how to use the program to their advantage. Another one of my goals is to teach District Directors on how to lead Executive Committee retreats if a chapter sees benefit in having one. These EC retreats help chapter officers come together to set strategic goals for what the chapter truly values. What makes Delta Sigma Pi great is that we are a professional organization that strongly values the brotherhood pillar of our fraternity. It's important the Desert Mountain region has a large presence at fraternity events such as LEAD, GCC and regional initiations. These events are a crucial part of the collegiate experience. In summary, as Regional Vice President, these initiatives and plans will promote regional unity and help our chapters accomplish their goals.

Chapter Name and School: Zeta Omega/Northern Arizona University

Date Of Initiation: 11/19/2016

Graduation Year: 2020

Collegiate Chapter Offices or Responsibilities Held: President - Fall 2019 and Spring 2020

Vice-President of Finance - Fall 2018 and Spring 2019

W.A. Franke College of Business Liaison - Spring 2018

Regional Initiation Planning Committee - Spring 2018

Webmaster - Spring 2017

Alumni Chapter Affiliation?: Yes

Alumni Chapter Affiliation: Phoenix-Thunderbird

Alumni Chapter Offices or Responsibilities Held (include dates): Vice-President of Chapter Operations: June 2020 - June 2021

Chapter President: June 2021 - June 2024

Vice-President of Collegiate Relations: June 2024 - Present

Vice-President of Finance: June 2024 - Present

National Activities or Responsibilities Held (include dates): District Director - Zeta Omega Chapter - Fall 2020 to June 2023

Desert Mountain Regional Initiation Ritual Team Lead - Spring 2023

Name of Employer or Business: JPMorgan Chase

Job Title: Sr. Client Service Associate

Brief Description of Employment Responsibilities: I'm a Client Service Associate at JPMorgan Chase & Co. working in the Private Bank. The bankers and investment specialists we support have clients based in Orange County & San Diego. These clients have a minimum net worth of \$25 million and require dedicated service to their needs. Our role includes handling requests ranging from wire transfers, foreign currency, security transfers, and debit/credit card inquiries. A big part of the role is to understand the needs of our clients so we can tailor our products and services to them. This includes having a fraud prevention mindset where we strive to learn our client's behaviors and patterns so that if something out of the ordinary comes up we can ensure a request is in the clients best interest and legitimate.

Pacific Coast Regional Vice President

Name of Nominee: Timothy Beasley

Primary Address: [Santa Ana, CA](#)

Email Address: PacificCoastRVP@dsp.org

Certified Deltasig Leader Status: Tier 2 training complete.

Statement of Platform: I am dedicated to this region and would be honored to serve again to continue the work we are doing. I want to work with each chapter to set short and long term goals, working proactively to achieve those goals. We need a strong team of District Directors and fully trained collegiate position holders. We will invest more time in educating DDs and Chapter Officers so they can help the chapters they serve. We will encourage our chapters to try new events and initiatives. We must ensure chapters continue nominating COYs and applying for awards, but also help chapters plan programming that focuses on maximizing the return on the financial cost of dues and the opportunity cost of time of our members. We must continue to stay vigilant in our recruitment efforts, finding as many qualified members as possible at each chapter. We must adhere to the policies of the organization and avoid as much risk as possible in all operational areas. PacCoast has an opportunity to be a top Region within Delta Sigma Pi and I truly believe we can do it. I hope you will allow me to continue to serve PacCoast as Regional

Vice President! Thank you.

Chapter Name and School: Lambda Sigma/Cal State University-Fullerton

Date Of Initiation: 4/25/2009

Graduation Year: 2012

Collegiate Chapter Offices or Responsibilities Held: • President (Spring 2012)

- Vice President – Chapter Operations (Fall 2011)
- Senior Vice President (Spring 2011)
- Chancellor (Fall 2010)
- BiCC Representative (Fall 2010 – Spring 2011)
- Vice President – Finance (Spring 2010)
- Inter-Chapter Relations Chair (Fall 2009)
- Fundraising Chair (Fall 2009)
- Pledge Class Chancellor (Spring 2009)

Alumni Chapter Affiliation?: No

Alumni Chapter Affiliation:

Alumni Chapter Offices or Responsibilities Held (include dates): • President - Orange County Alumni Chapter (2023 - CURRENT)

- Director of Social Events – Orange County Alumni Chapter (2019 – 2021)
- President – Phoenix Thunderbird Alumni Chapter (2018 – 2019)
- VP of Collegiate Relations - Phoenix Thunderbird Chapter (2012 - 2013)

National Activities or Responsibilities Held (include dates): Positions Held:

- Regional Vice President - Pacific Coast Region (2021 - CURRENT)
- National Scholastic Development and Awards Chair (2017 - 2021)
- District Director - Xi Pi Chapter (2019 - 2021)
- District Director - Lambda Chi Chapter (2019 - 2020: Chapter CLOSED)
- District Director - Gamma Omega Chapter (2017 - 2019)
- Provincial Awards Chair - Western Province (2015 - 2017)
- District Director - Kappa Sigma Chapter (2015 - 2016)
- Regional Vice President - Desert Mountain Region (2013 - 2015)
- District Director - Gamma Omega Chapter (2012 - 2013)
- Western Provincial Professional Development Committee Member (2011-2012)

Led Breakout Session(s):

- Speaker at Western Provincial LEAD Events – 15 times
- Speaker at Northeastern Provincial LEAD Events – 2 times
- Speaker at Virtual LEAD Events – 1 time
- Speaker at Grand Chapter Congress Events – 1 time

Event Attendance:

Regional Initiations – 9

Grand Chapter Congresses – 8

Fall LEAD Schools – 17

Spring Provincial LEAD Conferences - 15

National Board Meetings – 13

Name of Employer or Business: AAA
Job Title: Talent Acquisition Specialist
