



2025 Northeastern LEAD Provincial Program Agenda

Uplifting Your Potential: Leading Your Path to Possibilities

The sessions below focus on the following tracks:

Professional/Leadership Development (LD) Career Development (CD) Community Engagement & Social Impact (CE) Fraternity/Chapter Operations (FCO)

MEETING ROOMS are located on the Lower Level (LL) or Upper Level (UL) floors as noted below next to room assignment. General Session Plaza Ballroom B,C, Arbors, Beech, Plaza Ballroom I, Plaza Ballroom II, Plaza Ballroom III, Terrace Room

(Sessions and timing can change based on registration or speaker availability)

FRIDAY, JANU	ARY 31	LOCATION
5:00 – 8:00 p.m.	Pre-registered Check-in Registration with Delta Sigma Pi Dinner on Your Own	MAIN LOBBY (UL)
8:00 – 8:30 p.m.	Provincial Council Delegate OrientationChapter Presidents or the chapter's elected alternate delegate and RegionalVice Presidents should attend this session to best prepare for Saturday'sProvincial Council Meeting.	BEECH A & B (LL)
8:30 – 11:00 p.m.	Friday Evening Networking Event Are you ready to unleash your inner rockstar? Karaoke night where you can belt out your favorite tunes! Bring your go-to songs and get ready to create unforgettable brotherly memories. Let's sing, dance, and cheer each other on within the inclusive and supportive Deltasig community. It's going to be a night full of fun and camaraderie!	TERRACE (LL)
SATURDAY, FI	EBRUARY 1	LOCATION
Early	Breakfast on your own	
7:30 – 8:30 a.m.	Pre-registered Check-in/Registration with Delta Sigma Pi (<i>if you checked in on Friday, no need to check-in again</i>)	PLAZA BALLROOM FOYER (LL)
8:00 – 5:00 p.m.	Visit Tables! Leadership Foundation, Community Service, Professional Development and Delta Sigma Pi Career Partners and others throughout the day.	PLAZA BALLROOM FOYER (LL)
8:30 – 9:40 a.m.	Welcome & Keynote Radiate the Brain & Change the Game! - Sir Charles Cary Join us for an inspiring session designed to empower emerging leaders! Discover how to build unwavering confidence and pave the way for a thriving career in business. Learn the secrets to cultivating a mindset that ensures long-term success, not just for your career, but for your community as well. Get ready to unlock your potential and make a lasting impact!	PLAZA B, C (LL)
9:40 – 9:50 a.m.	Break	PLAZA BALLROOM FOYER (LL)
9:50 – 10:40 a.m.	 Breakout Sessions I Leading with Influence, Not Authority (LD) - Tyrone Newsome Move beyond traditional command-and-control leadership. This session explores the power of persuasion, collaboration, and emotional intelligence to motivate and inspire teams. Learn how to build trust, communicate effectively, and create a shared vision to achieve extraordinary results. 	PLAZA III (LL)
	 <u>Negotiation Mastery: Claim Your Value (CD)</u> - Bhumika Das, Rutgers University, Newark, NJ Develop the essential skills to negotiate effectively in any situation. This session covers strategies for salary negotiations, promotions, project 	ARBORS (LL)

		1
	assignments, and more. Learn how to confidently advocate for yourself and achieve your goals.	
	 Unlocking Opportunities for Service, Giving, and Connections (CE) – Onuka Ibe Service and philanthropy are at the heart of Delta Sigma Pi, offering a lasting impact beyond your college years. As you transition from campus to career, your philanthropy/service experience will be an asset. Volunteering not only allows you to make a difference in your community but also helps you build meaningful connections with colleagues and friends. Join us for an engaging and interactive session to explore opportunities for giving back and staying connected through service. 	BEECH (LL)
	 Marketing your chapter (FCO) - Jacob Perry, Rogers William Uni. Every business major takes an introduction to marketing. Now learn how to utilize your marketing knowledge to make your recruitment more successful! Organizing an effective approach to recruitment is "Recruiting from a Marketer's Perspective." 	TERRACE (LL)
	 Mastering Intercultural Competency to Strengthen Relationships (LD) with Partner IES - Shaina Moran This session will introduce students to the topic of intercultural competency (IC) in a workplace context. Students will learn about what IC means, the professional benefits of investing in IC, and will reflect on their own experiences with IC in their personal and professional lives. The session will ask participants to engage through breakout discussions and trivia. 	PLAZA I, II (LL)
10:40 – 10:50 a.m.	Break	BALLROOM FOYER (LL)
10:50 – 11:40 a.m.	 Breakout Sessions II <u>The Agile Leader: Thriving in Change (LD)</u> - Andrew Walsh-Bare The ability to adapt and lead through change is crucial in today's world. Develop strategies for navigating uncertainty, embracing innovation, and fostering resilience within your team. (This session might include case studies of companies that have successfully adapted to change, brainstorming sessions on managing change, or discussions on the role of technology in leadership.) 	PLAZA III (LL)
	 The Future is Now: Emerging Trends and Your Career (CD) – Travis Brodbeck Explore the forces shaping the future of work, including AI, automation, and the changing global landscape. Learn how to adapt to these trends, identify new opportunities, and future-proof your career. 	PLAZA I, II (LL)
	 Books to Business (LD) with Partner, Enterprise Mobility - Tiffany Barajas No more backpacks, sweatshirts and jeans. As you prepare to graduate and transition into the business world you need to understand that your life is going to be VERY different. There are things that can help or hurt you as you embark on your new career. This workshop will discuss time management, dress and grooming and professionalism. We will share career tips and discuss personal finance and share with you 11 things that you didn't learn in college. 	BEECH (LL)
	• <u>Chapter Engagement & Improvement (FCO) - Kaltra Alliu, Drexel Uni.</u> Member engagement is highly sought after by business and organizational leaders worldwide. But how do you achieve something so intangible? This session offers practical tips for creating a lasting organizational culture through everyday leadership behaviors.	ARBORS (LL)
11:40 – 11:50 a.m.	Break	BALLROOM FOYER (LL)
11:50 – 12:20 p.m.	Networking Break/Meet the Partners Take a moment to connect during our Networking Break. This dedicated time is perfect for meeting fellow attendees, sharing ideas, and expanding your	BALLROOM FOYER (LL)

	professional network in a relaxed, informal setting. This is your opportunity to foster valuable connections that could lead to new opportunities and collaborations. Don't miss this chance to engage with like-minded professionals!	
12:20 – 2:00 p.m.	Lunch and Networking – Network by meeting someone new!Meal Served at 12:20 p.m. – Program at 1:10 p.m. (Lanyards required)-Partner & Leadership Foundation Remarks- Joining us is Past Career Achievement winner, Brother, Elliott Ferguson,President & CEO, Destination DC	PLAZA B, C (LL)
2:00 – 2:10 p.m.	Break	BALLROOM FOYER (LL)
2:10 – 3:00 p.m.	Breakout Sessions III • Coaching Mindset: Delegation and Trust (LD) - Kelsie McAllister This workshop provides practical strategies for developing delegation and follow-up skills needed to be an effective leader.	PLAZA I, II (LL)
	 Side Hustle to Startup: Exploring Entrepreneurial Paths (CD)- Kirsten Plunkett, Howard Uni. Interested in starting your own business? This session explores the steps involved in launching a side hustle, developing a business plan, and navigating the challenges of entrepreneurship. 	PLAZA III (LL)
	• <u>Ethical Leadership in Action (CE)</u> - <i>Travis Battle</i> Explore the importance of ethical decision-making and responsible leadership in today's complex world. This session examines real-world case studies and provides a framework for navigating ethical dilemmas and building a culture of integrity.	BEECH (LL)
	 Ritual The Right Way (FCO) - Onuka Ibe 'Ritual The Right Way' This session will take you on a journey to help you better understand the meaning behind our ritual and how to perform it effectively. 	ARBORS (LL)
3:00 – 3:10 p.m.	Break	BALLROOM FOYER (LL)
3:10 – 4:00 p.m.	Regional Meetings & Chapter COY Recognition All attendees are requested to attend a regional meeting! Capital – Beech New England – Plaza II North Atlantic – Plaza III Eastern- Plaza I Niagara – Terrace Empire – Plaza B, C Steel Valley – Arbors	See Description All on (LL)
4:00 – 4:30 p.m.	Provincial Council Meeting Check-in	TERRACE FOYER (LL)
4:30 – 5:30 p.m.	Northeastern Provincial Council MeetingAll chapter delegates and Regional Vice Presidents must attend this CouncilMeeting. All others are encouraged and welcome to attend as non-voting attendees.	TERRACE (LL)
6:30 – 7:15 p.m.	Networking Reception (Dinner seating opens at 7:00 p.m.)	BALLROOM FOYER (LL)
7:15 – 11:30 p.m.	Dinner, Awards Program & Entertainment -Recognizing Regional and Provincial Collegians of the Year -Leadership Foundation and Alumni Service Recognition -Pearl & Ruby Badge Raffle -Enjoy DJ Antonio Entertainment following the program	PLAZA B,C (LL)
SUNDAY, FEBRUAR	RY 2	LOCATION
Early	Breakfast on your own	

9:00 – 10:30 a.m.	Provincial Council Meeting (if needed)	TERRACE (LL)
	All chapter delegates and Regional Vice Presidents must attend this Council	
	Meeting. All others are encouraged and welcome to attend as non-voting	
	attendees.	

ABOUT THE KEYNOTE: Sir Charles Cary, Cambridge, MD



Radiate the Brain & Change the Game!

Charles Cary understands the vital role that leadership and communication play in both business and everyday life. His passion for these areas drives him to give his all in every engagement. However, despite his passion, Cary made many poor decisions earlier in his life, spending 25 years as a substance abuser. This period cost him his family, opportunities, and irreplaceable aspects of his life.

Cary has since transformed his life, overcoming significant environmental and lifethreatening challenges, including Non-Hodgkin's Lymphoma. As a two-time cancer

survivor and a nominee for Man of the Year by the Leukemia & Lymphoma Society, he now celebrates life with a renewed sense of appreciation.