



Delta Sigma Pi Fraternity
2024 Philadelphia LEAD School Agenda
November 8-9, 2024

The Collaborative Leader: Mastering Teamwork and Maximizing Results

*The sessions below focus on the following tracks:
 Professional/Leadership Development (LD) Chapter Operations (CO)*

*All Meeting Rooms are located on the first/lobby level (1) and third (3) floor.
 ATRIUM, GRAND BALLROOM – General Session, LIBERTY I (1), LIBERTY II (1), SALON I-IV (3), SALON V-VIII (3)*

FRIDAY, NOVEMBER 8		LOCATION
5:00 p.m.- 8:00 p.m.	Pre-registered Check-in Registration with Delta Sigma Pi Dinner on Your Own	FRANKLIN ROOM LOBBY (1)
8:30 p.m.- 11:00 p.m.	<i>Gather in the Deltasig Community corner tonight with John Verrico and enhance your new and old connections with Brotherly Team-Building Bonds ~ The Magic of Teamwork! (Refreshments served)</i>	BALLROOM ATRIUM FOYER (3)
SATURDAY, NOVEMBER 9		LOCATION
Early	Breakfast on your own	
7:30 a.m.- 8:30 a.m.	Pre-registered Check-in/Registration with Delta Sigma Pi <i>(if you checked in on Friday, no need to check-in again)</i>	GRAND BALLROOM FOYER (3)
8:00 a.m.- 5:00 p.m.	Visit Leadership Foundation, Community Service, Career Partners, Mail Vote Information throughout the day.	GRAND BALLROOM FOYER (3)
8:30 a.m.- 9:45 a.m.	Welcome & Keynote ~ Stacey Jordan, Andrew Amazeen Keynote: The Secret 'I' in Team? ~ John Verrico	GRAND BALLROOM (3)
10:00 a.m.- 10:50 a.m.	Breakout Sessions I <ul style="list-style-type: none"> ▪ Financial Management Best Practices (CO) ~ Sara Duclos ▪ Leadership Through Empowerment (LD) ~ Talibah Mackey and Celsi Illiano ▪ Think Outside the Box: Innovative Leaders (LD) ~ Sydney Sampson-Webb ▪ Connect and Influence: Mastering Communication for Leaders (LD) ~ Michaela Florence 	LIBERTY II (1) SALON V-VIII (3) LIBERTY I (1) SALON I-IV (3)
11:00 a.m.- 11:50 p.m.	Breakout Sessions II <ul style="list-style-type: none"> ▪ Recruitment Best Practices (CO) ~ Lauren Turnbull ▪ The Path to Achievement: How to Actually Reach Your Goals (LD) ~ Dori Ray ▪ Constructive Conversations: The Art of Giving & Receiving Feedback (LD) ~ Andrew Bare ▪ The Resilience Advantage: Leading with Positivity (LD) ~ Robert Fosdick 	SALON I-IV (3) LIBERTY II (1) SALON V-VIII (3) LIBERTY I (1)
12:00 p.m.- 1:20 p.m.	Buffet Lunch and Networking ~ Shawn Gregory <i>Network by meeting someone new!</i> Meal Served at 12:00 p.m. – Program at 12:45 p.m.	GRAND BALLROOM & FOYER (3)

1:30 p.m.- 2:20 p.m.	Breakout Sessions III <ul style="list-style-type: none"> ▪ Fundraising Best Practices (CO) ~ <i>Jasmin Flores</i> ▪ Mastering Conflict Resolution and Navigating Discipline through a Mock Hearing (CO) ~ <i>Jen Huynh-Doto and Nu Sigma Members</i> ▪ Building a Dream Team: Proven Team-Building Strategies (LD) ~ <i>Opeola Buola</i> ▪ Lead & Empower: Coaching & Mentoring for Success (LD) ~ <i>Max Hill</i> 	LIBERTY II (1) SALON I-IV (3) SALON V-VIII (3) LIBERTY I (1)
2:30 p.m.- 3:20 p.m.	Breakout Sessions IV <ul style="list-style-type: none"> ▪ Chapter Vision and Goal Setting (CO) ~ <i>Simar Kaur</i> ▪ The Art of Connection: Mastering Active Listening (LD) ~ <i>Dan Iaralov</i> ▪ Recharge & Refocus: Finding Balance Through Mindfulness (LD) ~ <i>Renee Stewart</i> 	LIBERTY II (1) LIBERTY I (1) SALON V-VIII (3)
3:30 p.m. – 4:15 p.m.	Networking & Interactive Gatherings ~ <i>Sydney Sampson-Webb, Andrew Amazeen</i> <i>(Refreshments Served)</i>	GRAND BALLROOM (3)
4:25 p.m.- 5:15 p.m.	LEAD School Wrap-Up ~ <i>Stacy Jordan</i> Recognition & Raffles	

The Secret 'I' in Team?

~ *John Verrico, York, PA*



The Secret 'I' in Team? ~ *John Verrico, York, PA*

So much in life is competitive. From infancy we are taught to compete – get better grades, be faster, stronger, prettier, richer. In competition, there can only be one winner. Yet success doesn't happen alone. We can't be a star on an empty stage. We can't succeed in business if no one produces, promotes or buys our products or services. A team is a collaboration of individuals, working together, enabling everyone to succeed.

John is somewhat a jack of all trades and has had quite a few career paths. John Verrico still doesn't know what he wants to be when he grows up! To name a few: journalist, janitor, comedian, electronics technician, Navy Master, Chief, actor, business consultant, disco dance instructor. Serving 42 years as a communication professional in media, community, and employee relations for government agencies, and is a former president of the National Association of Government Communicators. He is also Founder of Share Your Fire.

John holds a master's degree in organizational leadership, co-authored several international best-sellers, and is now an international speaker and leadership coach providing workshops in communication, motivation, resilience, and balance.

BREAKOUT SESSIONS I**10:00 a.m. – 10:50 a.m.****Financial Management Best Practices (CO) - Sara Duclos**

This interactive workshop will equip you with essential financial management skills to strengthen your chapter's financial health. Through group activities and discussions, you'll gain practical insights into budgeting, dues collection, and other key areas, empowering you to make informed financial decisions and ensure long-term sustainability for your chapter.

Leadership Through Empowerment (LD) with Partner Enterprise Mobility - Talibah Mackey and Celsi Illiano

Want to learn how to ditch micromanagement and become the leader everyone wants to work for? This workshop will show you how empowering your team can lead to success for everyone. We'll share the secrets to building trust, boosting motivation, and creating a workplace where everyone feels valued and inspired to do their best.

Think Outside the Box: Innovative Leaders (LD) - Sydney Sampson Webb

Break free from conventional thinking and unleash your team's innovative potential. Learn practical strategies to overcome barriers, generate creative solutions, and foster a culture of innovation.

Connect and Influence: Mastering Communication for Leaders (LD) - Michaela Florence

Unlock the power of effective communication as a leader. Develop the skills to build trust, inspire action, and navigate complex conversations with confidence.

BREAKOUT SESSIONS II**11:00 a.m. – 11:50 a.m.****Recruitment Best Practices (CO) - Lauren Turnbull**

Elevate your recruitment skills and ensure a thriving chapter! In this session, learn how to articulate your personal fraternity story and discover how each member, regardless of role, can contribute to successful recruitment efforts.

The Path to Achievement: How to Actually Reach Your Goals (LD) - Dori Ray

Effective leaders not only build strong teams but also inspire them towards a shared vision. This session will equip emerging leaders with the tools to set compelling goals, create actionable plans, and motivate their teams to achieve success.

Constructive Conversations: The Art of Giving and Receiving Feedback (LD) - Andrew Bare

Tired of awkward feedback moments? Learn how to give and receive feedback like a pro! This workshop will equip you with the communication skills to crush your goals and build stronger relationships.

The Resilience Advantage: Leading with Positivity (LD) - Robert Fosdick

Develop the mental fortitude to overcome challenges and lead with optimism. Discover practical strategies to cultivate resilience, embrace a growth mindset, and foster a positive environment that empowers both yourself and your team.

BREAKOUT SESSIONS III**1:30 p.m. – 2:20 p.m.****Fundraising Best Practices (CO) - Jasmin Flores and Others**

Explore essential fundraising best practices and unlock your chapter's potential with a collaborative brainstorming session generating innovative fundraising ideas. Leave this interactive session equipped with actionable strategies to boost your fundraising success!

Mastering Conflict Resolution and Navigating Discipline through a Mock Hearing (CO) ~ Jen Huynh-Doto and Nu Sigma Members

Part of this session will be recorded for educational purposes.

Join us for an engaging and practical discussion designed to equip you with the essential skills for effective conflict resolution and navigating disciplinary processes. In this interactive workshop, you'll learn strategies to prevent disciplinary issues before they escalate and gain hands-on experience through a mock hearing exercise.

Building a Dream Team: Proven Team-Building Strategies (LD) - Opeola Buloa

Explore the key elements of successful teams, learn techniques for fostering collaboration and trust. Then, put these strategies into practice during a collaborative problem-solving lab, tackling real-world leadership challenges together.

Lead & Empower: Coaching & Mentoring for Success (LD) - Max Hill

Develop your ability to inspire and guide others towards success. Learn essential coaching and mentoring techniques and practice them in real-world scenarios to empower your fellow members and strengthen your chapter.

BREAKOUT SESSIONS IV**2:30 p.m. – 3:20 p.m.****Chapter Vision and Goal Setting (CO) - Simar Kaur**

Ready to elevate your chapter's success? Through hands-on activities, you'll learn to identify key focus areas, analyze strengths and challenges, and create actionable goals to drive real results.

The Art of Connection: Mastering Active Listening (LD) - Dan Iaralov

This interactive workshop will explore the power of active listening as a key leadership skill. Participants will learn practical techniques to enhance their listening abilities, fostering stronger connections and achieving greater success in both their personal and professional lives.

Recharge & Refocus: Finding Balance Through Mindfulness (LD) - Renee Stewart

Combat burnout before it strikes! Learn mindfulness techniques to recharge your energy, manage stress, and maintain your "best self" both personally and professionally.

~ Event Location ~

Delta Hotels by Marriott Philadelphia Airport

500 Stevens Drive

Philadelphia, Pennsylvania 19113

Hotel Phone: (610) 521-5900

Group Conference WIFI

Network: Delta CONFERENCE

Password: PHLDEG4