

# The Crown & Delta

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An Introduction to Delta Sigma Pi

**Digital Edition** || **AUGUST 2024**

International Fraternity of Delta Sigma Pi

For more information about Delta Sigma Pi or to find contact information for national leaders and volunteers, please visit: [dsp.org](https://dsp.org).

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## Purpose

Delta Sigma Pi is a professional fraternity organized to foster the study of business in universities; to encourage scholarship, social activity and the association of students for their mutual advancement by research and practice; to promote closer affiliation between the commercial world and students of commerce, and to further a higher standard of commercial ethics and culture and the civic and commercial welfare of the community.

## Vision

Delta Sigma Pi’s Vision is to be a lifelong community of inclusive leaders committed to creating a world in which everyone can prosper in business and beyond.



*DRAKE (IA) hosted alumni and guests to celebrate 100 years on campus while members connected over Deltasig memories. Delta Sigma Pi provides our members with friendships that last a lifetime, while promoting educational and professional development.*

# Your Pledge Education Program

The Pledge Education Program upon which you are embarking is for the expressed purpose of providing you with an opportunity to become thoroughly acquainted with our Fraternity and our members.

*The Crown & Delta* is designed to answer your many questions regarding fraternities and Delta Sigma Pi. *The Crown & Delta* must be accompanied by a written Pledge Education Program provided by your chapter Vice President-Pledge Education.

A standard Pledge Education Program, created by the national organization, states what the expectations are for students who wish to join the thousands of business professionals who are already members of Delta Sigma Pi. A copy of the standard pledge education program may be obtained from the National Policies and Procedures Manual under the “Pledging and Initiations” section at [dsp.org/policies](https://dsp.org/policies), or by visiting this [link](#).

We urge you to make the most of this manual, as the more you know about Delta Sigma Pi and its place in the business world, the more you will appreciate the value of membership. We also encourage you to reach beyond the limited area of this manual for other facts about Delta Sigma Pi – interact with Deltasig alumni and visit the website at [dsp.org](https://dsp.org). You will be rewarded for this effort through the increased pride you will have in your membership.



# Commitment to a Diverse Brotherhood

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**Founded from Diversity:** Delta Sigma Pi was founded over a hundred years ago to be America’s preeminent professional business fraternity. Part of that founding was to form a brotherhood of people from all walks of life, at a time when other organizations excluded certain groups from membership. A great strength of our Fraternity is a membership as diverse as the business world, for which we are preparing our members. We are a mixture of different voices from different backgrounds that challenge fixed ways of thinking and lead us to excellent ideas at both the chapter level and in the business world.

**A Diverse Fraternity:** Delta Sigma Pi is an inclusive brotherhood. We were the first professional business fraternity to be co-ed in 1975. We welcome into our membership students of business who meet professional standards of admission, and our policies allow no exclusions based on race, ethnicity, creed, religion, sex, sexual orientation, gender identity, marital status, national origin, age, disability or veteran status.

**Diversity Ideals Into Action:** Delta Sigma Pi puts its commitment to a diverse brotherhood into action, going beyond a non-discrimination policy, and extends a welcome to those of all walks of life who meet our professional standards. Every one of us is an individual with different abilities to offer, and we seek out and honor those differences. Delta Sigma Pi strives to provide fraternal friendships with people different than ourselves, which provides a feeling of bonding that a fraternity of people with similar goals can uniquely give.

Learn more at [dsp.org/diversity](https://dsp.org/diversity).



*RIDER (NJ) hosted their annual Alumni Barbecue as a gesture of gratitude toward alumni for their continued support and contributions after graduation.*

# History

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A comprehensive Delta Sigma Pi history was published in connection with our Centennial in 2007. Information is also available at [dsp.org](http://dsp.org) under "About" or by visiting this [link](#). The following is a brief synopsis of our earlier days.

## THE FOUNDING

It wasn't a single event that brought about the creation of Delta Sigma Pi more than 115 years ago, but the association of five students at New York University who, coincidentally, used a common path to their homes following classes. These five men were motivated by the same forces that have caused others to organize fraternities, namely, common goals and the desire to pursue these goals together.

Plans were made by these five men in the spring and summer of 1907 to form a social club composed of students in the School of Commerce, Accounts and Finance at New York University, which at the time conducted classes in the evening. Regular sessions were held at one of the ice cream parlors in Central Park, a concession operated by the father of one of the five men. When fall came, the time set for the formal launching of this club, one of the five members accepted the invitation of a Greek letter organization at NYU and left the group. This incident changed the thinking of the remaining four and the existing plans for a club were abandoned in favor of a Greek letter fraternity. Thus, Delta Sigma Pi was created on November 7, by Alexander Frank Makay, Alfred Moysello, Henry Albert Tienken and Harold Valentine Jacobs.

## ESTABLISHING PURPOSE

There was never any doubt about the purpose of this new fraternity, but it was not until 1914, and nationalization began, that the specific Statement of Purpose for the Fraternity was published. The words "social activity" were not in the original version, however. They were added in 1949 to offset a misconception that Delta Sigma Pi was an honor society as opposed to a true fraternity.

It took almost two years for this new organization to establish itself and to become officially recognized at New York University. For the next five years it thrived as a local fraternity to a point where it was ready for national scope when Beta Chapter was installed in the evening division of Chicago's Northwestern University in 1914, and Gamma Chapter at Boston University in 1916. Phillip J. Warner of Alpha Chapter, later Grand President, was chair of the committee leading this nationalization move. Further growth was thwarted until 1920, when H.G. "Gig" Wright entered the national picture as Grand President. During his four years in office, 29 new chapters were installed and the Fraternity took on a truly national appearance. The next step was the creation of a national administrative headquarters. The Central Office was born in 1924 with the same Gig Wright, then serving as Grand Secretary-Treasurer, in charge on a part-time basis. Publications and forms were standardized, jewelry designed and other services of a national nature performed.

The huge success of this program prompted the Fraternity to employ Wright as Grand Secretary-Treasurer on a full-time basis and authorized him to lease space in a Chicago office building to establish a permanent Central Office. And so, the Central Office of Delta Sigma Pi moved into a suite of rooms at 222 West Adams Street in Chicago, Illinois, at which location it remained for 30 years, 29 of which were under the direction of Brother Wright.



*First elected Grand Secretary-Treasurer in 1924, H.G. "Gig" Wright reviews correspondence in the original Central Office at 222 West Adams Street in Chicago.*

## **WAR TIME**

Delta Sigma Pi grew steadily from 1920 until World War II, when campuses were drained of potential members. The active chapter roll fell from 50 down to 11 and these were active in name only. The conclusion of the war brought about the expansion of the Central Office staff and rebuilding of the Fraternity. By 1950, only four years after the War, Delta Sigma Pi had bounced back to 60 active chapters with all of its pre-war programs restored.

## **NEW BEGINNINGS**

As early as 1953, it became apparent the Central Office facilities would soon be outgrown with the continued expansion of the Fraternity. Accordingly, plans were made for the construction of a building near a college campus to house the Central Office and adequately provide for the future. Appropriately, it was decided to dedicate this building to Gig Wright, who had already announced his plans to retire in 1955. The project was placed in the hands of James D. Thomson, who had served as Assistant Grand Secretary-Treasurer since 1946 and who was slated to succeed Gig Wright. In 1955, the plans for a colonial building adjacent to the Miami University campus in Oxford, Ohio, had been completed and construction began. One year later, the Central Office of Delta Sigma Pi was moved from its original Chicago home to this new structure at 330 South Campus Avenue in Oxford (one hour northwest of Cincinnati), where it is today.

In the 15 years following the completion of the headquarters building, the Fraternity nearly doubled in the number of collegiate chapters and membership. To keep pace with this continued growth the original building was expanded to nearly double its size in 1970. A further renovation—undertaken to improve accessibility, wiring, drainage, staffing and technology needs—was completed in 2010, the same year as the Fraternity granted its 270th charter. Now the Fraternity has over 300 chapters installed. Through the help of many wise alumni and the generosity of many more, these improvements to the Fraternity's home provide a superior workspace that will encourage and support future growth for years to come.

## || The Founders of Delta Sigma Pi

Click on the Founder's name to access the full biography.

**Harold Valentine Jacobs** was a native New Yorker, born on February 14, 1888. With an interest in accounting, Jacobs entered New York University's School of Commerce, Accounts and Finance for the standard three-year, two-hours-a-night, five-nights-a-week program that led to the bachelor of commercial science degree. During the day, he worked as a junior accountant for the Wall Street firm that became KPMG.

Jacobs held various positions in the United States General Accounting Office during his World War I assignment in Paris. After being injured while trying to teach his French comrades to play baseball, Jacobs was discharged with the rank of Sergeant in 1919. Jacobs worked as an accountant and, after earning his CPA degree in 1923, he went into private practice for the balance of his professional life. Jacobs' wife Rose, a first grade teacher, is the "Rose" referred to in *Rose of Deltasig*, the Fraternity's official song.



**Alexander Frank Makay** was born in New York City on May 21, 1888. Makay graduated from New York University and continued a life-long association with NYU as an alumnus. As an undergraduate, he was a football and track star, and later served on the athletic council.

Despite a busy practice in the accounting firm bearing his name, Makay was active in several clubs in and around New York, but none eclipsed Delta Sigma Pi. In the early days of the Fraternity, Makay was a member of several national committees and served on the Delta Sigma Pi Board for six years. On the day of his death, he was to have hosted a Fraternity function at his home at Sea Cliff, Long Island, New York.

Makay and his wife, Marion, had one daughter. His brother, William J. Makay, was a later member of the Alpha Chapter.



**Alfred Moysello** was born in Naples, Italy on April 20, 1884. He came to the United States at an early age and received his formal education in New York City public schools. He attended City College of New York and then enrolled in New York University in 1906. With tremendous personality, he was one of the most popular students at the university and participated wholeheartedly in all the activities of the class. In his career, he was connected with the Board of Education of Brooklyn for





many years and gave much of his time to the study of juvenile delinquency and child psychology. He was married and had one son, Alfred Moysello, Jr.

**Henry Albert Tienken** was born in Brooklyn, New York, on September 7, 1887, the third of five children. He attended New York University, graduating in 1909 with a degree of bachelor of commercial studies.



From 1910 to 1918, Tienken worked as an accountant for an American oil company in Argentina and later founded Weiss and Tienken, a lumber farm in Chile. After closing his lumber company, Tienken worked in the oil industry in Argentina, with a railroad firm in Bolivia, in the nitrate industry in Chile, and as an accountant for the Huanchaca Tin Mines in Bolivia. He also undertook mercury mining in Bolivia, although the venture was risky. In September, 1944, Tienken joined the Rubber Development Corporation (R.D.C.), a U.S. Government Agency, serving in Bolivia and Brazil. When the R.D.C. closed in 1948, Tienken was offered a return trip to the United States, but remained in South America to stay close to his children, including George, a Deltasig initiate at Kappa Chapter in 1970.

## || Chapter Milestones

You should be proud of your chapter and members' accomplishments. This information is for reference only and pledges will not be required to know this information for quizzes or the comprehensive exam. Learn more at [dsp.org/chapter-locator](https://dsp.org/chapter-locator).

**Name of my Chapter:** \_\_\_\_\_

**Original Chapter Founding Date:** \_\_\_\_\_

**Next Milestone Anniversary:** \_\_\_\_\_

(Milestones: 1st, 5th, 10th, 25th, 50th, 75th, 100th, etc.)

**Chapter Members who have served as Grand President:**

(Name, Congress year, Congress location)

\_\_\_\_\_

**Chapter Significant Information:**

(Notable alumni members, annual events, chapter sponsors, chapter awards/recognition, etc.)

\_\_\_\_\_

\_\_\_\_\_

# Insignia

For access to our office Fraternity insignia, visit [dsp.org/logos](http://dsp.org/logos).

Standardization of Fraternity insignia took place early in our history. Today the badge and coat of arms are worn and recognized all over the world. All jewelry and other insignia of Delta Sigma Pi are obtainable through the National Headquarters or its authorized vendors. High quality and uniformity are ongoing goals.

The **Official Abbreviation** of Delta Sigma Pi is "Deltasig." "Deltasig" is the only permitted variation in the name and members are often referred to as "Deltasigs." Note this is all one word and the first "s" is lower-case.

The **Official Colors** and **Official Flower** of the Fraternity are old gold and royal purple, and the red rose. The color red is also significant in the pledge insignia and badge.



The **Coat of Arms** of Delta Sigma Pi consists of a shield on which appears the badge of the Fraternity, a cornucopia and a ship of commerce. In the border of the shield are four stars. A crowned helmet with an open visor rests on top of the shield. Below the shield is a scroll containing several Greek words.



The **Official Seal** of Delta Sigma Pi bears the coat of arms, which is enclosed in a circular design containing the legal name of the Fraternity, International Fraternity of Delta Sigma Pi, and the date of its founding, 1907.



The **Pledge Pin** of Delta Sigma Pi is a true Greek letter, Delta, containing a crown of gold in a red field.



The **Official Badge** of Delta Sigma Pi is a gold skull and crossbones superimposed on a wreath of leaves, with the Greek letters of Delta Sigma Pi inscribed on the skull and crossbones. The eyes in the skull are of amethysts, and a red crown rests on top of the skull. The entire badge is enclosed by a crescent, which may contain jewels, generally either pearls, rubies or diamonds.

# Rose of Deltasig

Below are words and music to our official song by Paul H. Coughlin, Mu Chapter.  
To listen to the Rose of the Deltasig, follow this [link](#).


## Rose of Deltasig

Words and Music by Paul H. Coughlin, Mu Chapter

*VOICE*



Flow'rs that bloom in life's fair gar - - den      Blos - soming bring thoughts of life and



love, \_\_\_\_\_ You can see their pet - als fall - ing      As\_ the season's



days roll by; \_\_\_\_\_ The fair - est flower in the gar - - den Budding



with a life that ne'er will die, \_\_\_\_\_ Is a flow - er that we



love so dear, The Rose of Del-ta Sig - ma Pi. \_\_\_\_\_

*CHORUS*



Rose of Del-ta - sig I love \_\_\_\_\_ you, \_\_\_\_\_ Rose of Del-ta



Sig - ma Pi, \_\_\_\_\_ When the shades of night are



fall - - ing I\_ dream of\_ days gone by; \_\_\_\_\_



As\_ I go thru life's long jour - - ney\_ Mem - o - ries will



nev - er die, \_\_\_\_\_ I\_ will al-ways hear you call - -



ing,      Rose of Del-ta Sig - ma Pi.      Pi.

# Fraternal Organizations

## HISTORY OF THE AMERICAN COLLEGE FRATERNITY

American college fraternities have histories as rich as the United States itself, as both were founded in 1776. Five companions founded the first American college fraternity, Phi Beta Kappa, at the College of William and Mary on December 5. In 1825, the Kappa Alpha Society, a small secret organization resembling Phi Beta Kappa was founded at Union College in Schenectady, New York. Two years later Sigma Phi and Delta Phi were established on the same campus and these fraternities, known as the "Union Triad," became the pattern for today's American fraternity system.

The primary reasons for the formation of these organizations remain the same for the hundreds of college fraternities today: friendship and common interests.

College fraternities are groups of young men and women who are banded together. Phi Beta Kappa had all the characteristics of the modern fraternity, the charm and mystery of secrecy, a ritual, oaths of fidelity, a grip, a motto, a badge, a background of high idealism, a strong tie of friendship and comradeship, and an urge for showing its values through nationwide expansion. While an individual has an opportunity to join various organizations, membership selection and acceptance are based on mutually shared values.



*The Wren Building at William and Mary in Williamsburg, Virginia is the birthplace of Phi Beta Kappa. This historic site marks the beginning of the American college fraternity system.*

Since the founding of Phi Beta Kappa in 1776, well over 20 million individuals have been initiated as members of fraternal organizations having the same attributes of the original Phi Beta Kappa.

## INTERFRATERNITY ORGANIZATIONS

In an effort to coordinate the activities of the American college fraternity system, various types of fraternities have collaborated as collectives. Today, the following organizations exist (\*Delta Sigma Pi affiliates with this association): Professional Fraternity Association (PFA)\*, North-American Interfraternity Conference (NIC), National Panhellenic Conference (NPC), National Pan-Hellenic Council (NPHC), Association of College Honor Societies (ACHS), Fraternity Communications Association (FCA)\*, National Association of Latino Fraternal Organizations (NALFO),

National Asian Pacific Islander Desi American Panhellenic Association (NAPA) and National Multicultural Greek Council (NMGC).



## Types of Fraternities

<b>General/Social</b>	Selects its members from the undergraduate student body. They are mutually exclusive groups that organize the social life of their members as a contributing factor to their education. General fraternities historically for women are commonly referred to as sororities.
<b>Professional</b>	Limits its membership to a specialized field of education in colleges and universities. The purpose is to promote professional competency and achievement within its field — as well as its social life.
<b>Honor Society</b>	Encourages and recognizes superior scholarship and/or leadership achievement. Membership is usually offered at the completion of a college course.
<b>Recognition Society</b>	Confers membership in recognition of a student’s participation in some field of collegiate study with more liberal membership requirements than honor societies.

## PROFESSIONAL FRATERNITIES

When professional schools came into prominence in the 1800s, the same incentives that moved men to form general fraternities led to the creation of professional fraternities. The factors which brought about the formation of the first professional fraternity are not well known, but historical records indicate that about 1819 at Transylvania University in Lexington, Kentucky, a society was formed known as the Kappa Lambda Society of Aesculapius. It was organized for the purpose of bringing the members of the medical profession together. Although there is record of the establishment of chapters in New York, Philadelphia, and Baltimore, as well as the publication of a journal, internal strife caused the society to disband around 1835.

Of the professional fraternities in existence today, Phi Delta Phi in the field of law was the first established, founded in 1869 at the University of Michigan. In 1904, Alpha Kappa Psi was organized at New York University for students of commerce, closely followed on the same campus by Delta Sigma Pi in 1907.

A rapid growth in the number of professional fraternities followed. A large majority of these representing the fields of architecture, business/commerce, chemistry, dentistry, education, engineering, law, medicine, music, pharmacy and veterinary medicine are banded together in the Professional Fraternity Association (PFA). Delta Sigma Pi was a charter member of this Association, created with the consolidation of the Professional Interfraternity Conference and the Professional Panhellenic Association in 1978. Early Deltasig leaders H. G. "Gig" Wright and Jim Thomson both played lead roles in the evolution of PFA. Executive Directors Mike Mazur and Bill Schilling have each served as president of the organization.

## Greek Letter Alphabet

ALPHA <b>A</b> Alpha/Al'fa	BETA <b>B</b> Bayta/Bay'ta	GAMMA <b>Γ</b> Gahmma/Gam'ma	DELTA <b>Δ</b> Delta/Del'ta
EPSILON <b>E</b> Epsilon/Ep'si-lon	ZETA <b>Z</b> Zayta/Zay'ta	ETA <b>H</b> Ayta/Ay'ta	THETA <b>Θ</b> Thayta/Thay'ta
IOTA <b>I</b> Iota/I-o'ta	KAPPA <b>K</b> Kahppa/Kap'pa	LAMBDA <b>Λ</b> Lahmbda/Lam'da	MU <b>M</b> Mew/Mew
NU <b>N</b> New/New	XI <b>Ξ</b> Xee/Zi (eye)	OMICRON <b>O</b> Omicron/O'-mi-kron	PI <b>Π</b> Pie/Pi (eye)
RHO <b>P</b> Roe/Roe	SIGMA <b>Σ</b> Sigma/Sig'ma	TAU <b>T</b> Tow (owl)/Taw	UPSILON <b>Υ</b> Ooppsilon/Up'si-lon
PHI <b>Φ</b> Phee/Fi (eye)	CHI <b>Χ</b> Key/Ki (eye)	PSI <b>Ψ</b> See/Sigh	OMEGA <b>Ω</b> Omayga/O-may'ga

# Individual Code of Conduct and Risk Management Policy

Access a copy of the Risk Management Policy [here](#).

The Individual Code of Conduct and Risk Management policies are designed to discourage members and chapters from acting in a negligent manner, reducing the exposure of Delta Sigma Pi to risk. These policies are not a substitute for individual responsibility by all members, and all pledge activities are to be in compliance.

The Executive Director (or designee) shall be the official spokesperson for the Fraternity in response to news media queries, followed by the Grand President. If contacted by news media representatives, you should remain courteous and professional at all times, yet firmly refer questioners to the Executive Director by providing their name and contact information.

## **Please direct questions and concerns to:**

**Delta Sigma Pi Central Office**

**Phone: 513-523-1907**

**Email: [deltasigmapi@dsp.org](mailto:deltasigmapi@dsp.org)**

**Office Hours: 8:30 a.m.-5:00 p.m. (Eastern); Monday through Friday.**



*GRAND VALLEY STATE (MI) hosted a diversity, equity and inclusion event where TaRita Johnson, senior vice president of talent & diversity at The Right Place Inc., presented to brothers. Attendees had productive discussions and gained great knowledge.*

## || Campus Resources

While we want members to inform local volunteers and Fraternity staff of any emergencies, it is good to know what resources you have on campus that may be able to respond more quickly. Utilize your institution's website and directories, as well as your VPPE (Vice President-Pledge Education), to locate and record the following information.

**Chapter Advisor:** (Name, Location, Phone, Email)

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**Student Activities/Engagement/Involvement Office:**  
(Contact Name [If applicable], Location, Phone, Email)

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**Campus Safety/Police:** (Location, Phone)

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**University Conduct/Community Standards Office:** (Location, Email)

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*MARSHALL (WV) hosted an Innovation Challenge. With the support of the Lewis College of Business, eight student entrepreneurs pitched businesses to judges for prizes.*





*CHICAGO participated in the Epilepsy Foundation of Greater Chicago's 5K Fall Fest Walk. The brothers bonded together while raising donations to support ongoing research and treatments.*

## || Commitment to Purpose

You have gathered information about the Fraternity, its Purpose, and its place in history. Keeping all of those things in mind, as well as the perception of fraternities in general, what are some things you can personally commit to in being the ideal member? Refer back to the Purpose of Delta Sigma Pi (pg. 3) to generate thoughts.

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# Fraternity Structure

Delta Sigma Pi is divided into three main divisions: the Fraternity, the Delta Sigma Pi Leadership Foundation and the Central Office. The Fraternity contains our members, including our leaders and officers, and chapters. The Leadership Foundation is the charitable division of the Fraternity supporting educational programs and scholarships through monetary donations. The Central Office is our national headquarters which oversees the administrative functions of the Fraternity and Leadership Foundation through a full-time staff. Together these pieces help ensure our organization is successful.

## || Grand Chapter and Grand Chapter Congress

For information regarding Grand Chapter Congress, visit [dsp.org/gcc](https://dsp.org/gcc).

The Grand Chapter of Delta Sigma Pi is the supreme body of the Fraternity in which is vested all legislative powers. The Grand Chapter is composed of active collegiate and franchised alumni chapters of the Fraternity, in good standing. Each chapter is entitled to be represented by an official delegate and as many other members of their chapter as care to attend. The regular biennial meeting of the Grand Chapter, known as the **Grand Chapter Congress**, is held every odd-numbered year in the month of August. The laws of the Fraternity are enacted at this meeting of the Grand Chapter. The Grand President, other members of the Board of Directors and Regional Vice Presidents are elected at this time.

Around 1,000 Deltasigs attend this national convention, which usually lasts four days. During these days extensive educational, legislative and social programs are conducted. These programs not only enlighten the members on the operation of the Fraternity as a whole, but also help bind them into one unit fraternally.

*Each Grand Chapter Congress is an exciting event with educational sessions, networking opportunities, an off-site outing and banquets to recognize the accomplishments of brothers and chapters as well as donors and our Lifetime Achievement honoree. Join us for our next Grand Chapter Congress, August 6-10, 2025 in Palm Springs!*



## || Board of Directors

The Board of Directors of Delta Sigma Pi is the executive, legislative and judicial body of the Fraternity during the interim between sessions of the Grand Chapter Congress. Members of the Board of Directors are employed in business, education or government and spend only their spare time or that which their companies care to give to Fraternity service. The Board seeks to meet in-person at least twice each year and conducts virtual conferencing as circumstances warrant.

To access the current Board of Directors, visit [dsp.org/nationalleadership](https://dsp.org/nationalleadership).

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The Board is composed of 10 members, who are elected to two year terms, and the Executive Director:

**Grand President**—Elected by a majority vote of the delegates of Grand Chapter.

**Past Grand President**—Serves following term of office as Grand President.

**Vice President–Finance**—Elected by a majority vote of the delegates of Grand Chapter.

**Provincial Vice Presidents (PVP) (5)**—Elected during Grand Chapter Congress by the delegates of the individual provinces, and each PVP must reside in their represented province.

**National Collegians of the Year (2)**—Chosen by the Board of Directors via an award process with nominees from collegiate chapters.

**Executive Director**—Hired by the Board of Directors to serve as the secretary and chief staff officer of the Fraternity. Serves on the Board of Directors without a vote.

Use the Board of Director officers listed in the text above to help you complete this chart. Collegiate pledges will complete this exercise during a pledge education meeting.

### Board of Directors

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# || Provincial and Regional Structures

As mentioned earlier, each Province is supervised by a Provincial Vice President. Each Province has vital volunteer leadership roles within it. These Regional Vice Presidents (RVP) are elected for a two year term of office during Grand Chapter Congress by the delegates. Each of the 32 Regional Vice Presidents reside in the region or within a reasonable distance outside of the represented region.

The **District Director (DD)** is appointed by the RVP to advise a collegiate or alumni chapter in the region. An **Assistant District Director (ADD)** may also be appointed by the RVP to assist the DD in advising the chapter.

## PROVINCIAL/REGIONAL

My Province: \_\_\_\_\_

My Region: \_\_\_\_\_

My District Director (and Asst. District Director if Applicable):

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Active Collegiate Chapters in my Region: \_\_\_\_\_

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Active Alumni Chapters in my Region: \_\_\_\_\_

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Use the the officers listed in the previous text to help you complete this chart noting the number of officers vary in each region and province. Collegiate pledges will complete this exercise during a pledge education meeting.

### Provincial Level

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### Regional Level




*2023-2025 Leadership attended the 2023 Post Grand Chapter Congress Leadership Retreat in Oxford. Deltasis leadership is invested in collegiate brothers' experience and attends events and conferences to connect with chapters and help them succeed.*

## || Committees

National and Provincial Committees exist for Professional Development, Alumni Development, Community Service, Scholastic Development and Awards, Organizational Development and Standards. There is also the National Collegiate Advisory Committee, which students can join as collegian members to further the aims and ideals of Delta Sigma Pi. Awards also exists as a regional committee.



One of the greatest strengths of Delta Sigma Pi is the large number of Fraternity members who volunteer to aid the Fraternity. Pictured are members attending the 2024 LEAD Provincial Conference in Orlando.

### GENERAL STATISTICS

Use the [Fraternity chapter locator](#) in completing this information.

**Total Chapters in Delta Sigma Pi:**  
(collegiate and alumni)

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**Total Initiates in Delta Sigma Pi:**

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**Total Initiates for Previous Academic Year:**

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*CUNY-BARUCH helped local communities cultivate community gardens. Brothers replaced soil wood chips at Carmen's Garden to prepare for the spring season.*

## || Alumni Chapters

An **Alumni Chapter** of Delta Sigma Pi is composed of alumni of the Fraternity living in an area or city and conducting regular meetings under a national charter. A typical alumni chapter program includes professional meetings, community service projects, social events, and joint functions with local collegiate chapters. Membership in alumni chapters is open to Deltasigs in good standing who pay the local dues (if any) set by the alumni chapter. The website (Chapter Locator) contains a list of alumni chapters and the name and contact information for a designated brother of each.

## || Startup Groups

A **Startup Group** of Delta Sigma Pi is a number of students who are pursuing a chapter charter from the Fraternity. These groups of students exist at campuses where there is not an active chapter. Until they are granted a chapter charter, these groups are known as "startup groups." The Fraternity seeks to install chapters at additional campuses so more students and faculty members can gain the benefits of Delta Sigma Pi.

## || Collegiate Chapters

A **Collegiate Chapter** of Delta Sigma Pi is composed of all undergraduate and graduate members selected and initiated by it. Collegiate chapters also have the privilege to initiate faculty and honorary members. Once such individuals have been approved for membership, they assume the status of alumni immediately upon being initiated. Faculty and honorary initiates do not constitute a part of the collegiate chapter. The professional program of a collegiate chapter stresses activities such as speakers, business tours, forums, professional films/movies and business school projects. In addition, each chapter will host community service projects and social events and may participate in campus activities like homecoming parades and intramural athletics. A collegiate chapter is expected to have at least 20 members.

The chapter executive committee establishes chapter policy and serves as the research and advisory committee for the chapter. *For complete descriptions of the various following offices, click on the position title to be redirected to its' leadership position page.*

**President** — The executive officer of the chapter.

**Senior Vice President** (SVP) — Responsible for execution of the recruitment program/process.

**Vice President–Pledge Education** (VPPE) — Facilitates the Pledge Education Program.

**Vice President–Finance** (VPF) — Responsible for finances and fundraising of the chapter.

**Vice President–Chapter Operations** (VPCO) — Oversees Chapter Management Program (CMP) reporting, keeps meeting minutes and responsible for all chapter records and correspondence (secretarial duties).

**Chancellor** — Presides over chapter meetings, acts as parliamentarian and Ritual Chair. Also responsible for planning the risk management event.

**Vice President–Professional Activities** (VPPA) — Organizes professional program and responsible for risk management and diversity/equality/inclusion education.

**Vice President–Community Service** (VPCS) — Plans, coordinates and promotes community service projects for the chapter.

**Vice President–Scholarship & Awards** (VPSA) — Promotes and develops programs to encourage individual and chapter academic achievement. Educates the chapter about opportunities for Fraternal recognition and coordinates the chapter's awards application process.

**Vice President–Alumni Relations** (VPAR) — Organizes the alumni programs, maintains membership records, educates the chapter about the Leadership Foundation, and keeps a historical record of the chapter and its entire membership.





## LOCAL FACULTY

Deltasigs on the Faculty and Staff: \_\_\_\_\_

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*PENN STATE-STATE COLLEGE hosted an alumni networking and social event while honoring the late Robert Johnson, Penn State-State College.*



*NEBRASKA-OMAHA toured Scooter's Harvest Roasting Facility, learned how the machines are speeding up roasting efficiency and how the products move from facility to store location.*

# || National Fraternity Strategic Priorities

To access the 2021-2026 National Fraternity Strategic Priorities, visit [dsp.org/strategicpriorities](https://dsp.org/strategicpriorities).

## **Member Education:**

Equip members to excel as ethical leaders on campus and in the community.

### **Goals**

- Increase the annual number of overall learners through live events and webinars by at least 5% each year and 50% over the term.
- Provide training for chapter officers and volunteer leaders, with 95% participation.

## **Membership Growth:**

Attract and retain diverse students and community leaders.

### **Goals**

- Install or reactivate at least 30 collegiate chapters.
- Increase combined fall and spring dues paying collegiate members by 10%.

## **Member Engagement:**

Provide members with meaningful involvement opportunities at every stage of life.

### **Goals**

- Generate trackable engagement of 30,000 alumni with an increase of 10% every year as they interact with the organization via channels including, volunteers, donors, event participants, supporters of chapter and regional activities, or otherwise engaging in national initiatives.
- Engage 50% of new alumni within three years after their graduation, while retaining annually 45% of the prior year's overall engaged alumni.

## **Organizational Excellence:**

Strengthen infrastructure to support priorities.

### **Goals**

- Decrease financial dependence on revenue sources directly connected to membership dues and chapter fees generating an additional 5% of total revenue annually.
- Have 75% of collegiate and alumni chapters achieve established minimum health indicator.

# || Leadership Foundation

## OVERVIEW

The Delta Sigma Pi Leadership Foundation is an integral part of Delta Sigma Pi. The roots of the Leadership Foundation extend back to 1945 with the founding of the Delta Sigma Pi Educational Foundation. In 1978, the Delta Sigma Pi Leadership Fund was created and later merged with the Educational Foundation to form what is now the Delta Sigma Pi Leadership Foundation.

The Leadership Foundation provides vehicles for Deltasigs to fulfill their lifelong commitment to the Fraternity. It also engages alumni, collegians, faculty, parents and friends in financially supporting Delta Sigma Pi. In order to accomplish this, the Leadership Foundation raises philanthropic funds in a variety of ways matching organizational needs to donor passions and interests. The key functions of the Leadership Foundation include:

- Solicit philanthropic support to sustain Delta Sigma Pi at a high level.
- Steward donors by demonstrating donors' positive impact on collegiate brothers.
- Grant funds to support the Fraternity's Strategic Priorities.
- Manage Chapter Leadership Funds to provide financial resources to local collegiate chapters.
- Administer the academic scholarships program to reward scholastic excellence.
- Financially support the Fraternity's premier educational programs.
- Award scholarships to regional, provincial and national Collegians of the Year.
- Ensure good governance by managing investment portfolios, fundraising campaigns, policies and volunteers.

## CHAPTER LEADERSHIP FUNDS

Chapter Leadership Funds are chapter-specific accounts within the Leadership Foundation created to receive designated gifts from those who wish to directly support a local chapter. The Leadership Foundation has established a Chapter Leadership Fund for each Delta Sigma Pi chapter. Chapters can request grants to defray the direct costs related to a Delta Sigma Pi program, including registration fees, travel and lodging and professional development events. Visit [dsp.org/clf](https://dsp.org/clf) for more information.

## CHARITABLE ORGANIZATION

Although a legally separate entity, the Delta Sigma Pi Leadership Foundation exists to support the Fraternity. The Leadership Foundation is a registered 501(c)(3) charitable organization which means all gifts and donations are 100 percent tax deductible to the extent allowable by law.

## **PRESIDENTS' ACADEMY FUND**

The Presidents' Academy Fund is a restricted fund set up to receive designated charitable gifts from those who wish to directly support the Presidents' Academy. An annual grant is provided to Delta Sigma Pi to directly support Presidents' Academy, including Chapter Presidents' registration, travel and lodging and direct educational costs. *Read about Presidents' Academy on page 43 or visit [dsp.org/PAFund](https://dsp.org/PAFund) for more information.*



## **LEAD FUND**

The LEAD Fund is a restricted fund set up to receive designated charitable gifts from those who wish to directly support the Fraternity's educational programs such as LEAD Schools, LEAD Provincial Conferences and educational programming during Grand Chapter Congress. An annual grant will be provided to Delta Sigma Pi to directly support all of the Fraternity's educational programs, including keynote speakers and educational sessions. *Read more about LEAD events on page 42 or visit [dsp.org/leadfund](https://dsp.org/leadfund) for more information.*

## **DELTASIG FUND**

The Deltasig Fund directly supports the Leadership Foundation's mission to generate and provide financial support for Delta Sigma Pi educational and charitable programs. These programs assist members to achieve excellence within the community. Annual academic scholarships, educational grants, member engagement efforts and philanthropic operations are funded by the annual fund. *Visit [dsp.org/donate](https://dsp.org/donate) for more information.*

## **ENDOWMENT FUNDS**

The Leadership Foundation manages and administers a number of endowment funds set up by generous donors over time. These funds directly support individual scholarships, chapter grants and other annual educational grants. *Visit [dsp.org/foundation/endowment](https://dsp.org/foundation/endowment) for more information.*

## **ACADEMIC SCHOLARSHIP PROGRAM**

Through the generosity of countless Delta Sigma Pi brothers and friends, there are over 60 academic scholarships available ranging from \$500 to \$6,000. More than \$80,000 in academic scholarships are awarded annually. The annual deadline for application is June 1. *To apply, or to learn more about the Academic Scholarship Program, visit [dsp.org/scholarships](https://dsp.org/scholarships).*

## || Central Office

For direct access to Central Office and staff information, visit [dsp.org/staff](http://dsp.org/staff).

The Executive Director is in charge of the Central Office and oversees a full time staff, including individuals that manage finance and administration, communications, technology, chapter and member services, the Leadership Foundation, events and educational programs. The Central Office Staff can be reached at [deltasigmapi@dsp.org](mailto:deltasigmapi@dsp.org) and the website also provides a directory of staff members and services.

The Fraternity database contains information for every member initiated, as well as historical data and records. The library of the Central Office contains files on schools of business administration in the United States, copies of all issues of *The Deltasig* magazine and membership records for every member of Delta Sigma Pi from the very founding of the Fraternity in 1907.



*The Central Office of Delta Sigma Pi, located at 330 South Campus Avenue, Oxford, Ohio, was built in 1956, with two wings added in 1970. Extensive renovations completed in 2010 made the building more functional and accessible for all brothers.*



## Additional Services of the Central Office

- Keeps membership records and maintains mailing lists
- Purchases/distributes chapter supplies and jewelry
- Represents the Fraternity within the Professional Fraternity Association
- Maintains and distributes ritualistic regalia equipment

## National Programs and Events

There are several national programs hosted by Delta Sigma Pi. In as much as all chapters participate in them, each member of the Fraternity should be familiar with them. Only those national programs that have become standardized in Delta Sigma Pi are described in this manual.

### || The Chapter Consultation Program

*For direct access to the Chapter Consultation Program, visit [dsp.org/elc](https://dsp.org/elc).*

One of the national services to collegiate chapters is a consultation visit from Central Office staff. The Educational and Leadership Consultants, and various other staff members, periodically visit collegiate chapters on campus or through electronic means. The visits are specifically formatted to benefit the individual chapter, but typically include business meetings, training, and discussions about all areas of chapter operations including recruiting, financial management, professional programming, service events, diversity, risk management and conduct, academic encouragement, faculty and campus relations, alumni relations, motivation, teamwork, and more. Chapter operating documents and reference materials are also discussed, including reports in CMP, chapter bylaws and policies, pledge education program, financial records, membership records, and inventory of chapter assets.

Consultation visits also include additional promotion and discussion about membership benefits, the Leadership Foundation, and leadership opportunities. Campus visits include public relations meetings with Business Deans and student activities staff. The counseling and advising throughout a consultation visit will leave the chapter members with improved knowledge about national and chapter operations and provide new ideas for activities and suggested resolutions to common challenges faced by student organizations. The result leads to a well-rounded chapter with improved effectiveness in business operations and more dedicated, confident, and informed chapter members.

## || Educational Programing and Events

For information regarding LEAD events, visit [dsp.org/lead](http://dsp.org/lead).

Delta Sigma Pi sponsors conferences, schools, e-learning and academies designed to benefit collegiate and alumni brothers. These events focus on providing direction, motivating leadership, providing educational material and encouraging involvement consistent with the purpose of this Fraternity. Each event strives to enhance the personal growth and development of the member while providing networking opportunities to improve and grow our individual collegiate and alumni chapters.



The Fraternity meets these educational goals through Leadership and Excellence Academies for Deltasigs (LEAD) which encompasses LEAD Provincial Conferences, LEAD Schools, LEAD Summits, regional conferences, area conferences, and volunteer leadership training. These meetings differ in many ways, but they all focus on personal, professional, leadership and fraternal development. Sessions may be coordinated virtually or at meeting facilities spread across the country.

LEAD Provincial Conferences are conducted annually for each province usually in February or March. Provincial Conferences usually run Friday to Sunday and include educational sessions, a banquet and a provincial council meeting. LEAD Schools are scheduled across the country usually in October and November. These events (usually Friday and Saturday) include numerous educational sessions. Regional and area conferences typically are scheduled throughout the year whenever the Regional Vice President or Provincial Vice President determines whether a conference would be beneficial to the chapters in that area. Volunteer Leadership Training workshops are scheduled around the country (or virtually) to build and develop future alumni volunteer leaders.

Provincial Council Meetings are the annual meeting of delegates from each province including each collegiate and alumni chapter and the Regional Vice Presidents, held in conjunction with the LEAD Provincial Conference. Legislation to change Bylaws and Ritual are brought before the councils for discussion before going to Grand Chapter Congress, and councils also vote on the allocation of the provincial budget for leadership to support the chapters.

E-learning opportunities are available through on-going webinars focused on personal, professional and chapter operational growth. These webinars are recorded and live on Deltasig University – along with a plethora of other presentations. As part of these e-learning opportunities is our Certified Deltasig Leader (CDL) program. This program is designed for Deltasigs aspiring to or currently in appointed and elected leadership roles and is available for alumni and collegians.



## || Presidents' Academy

For information regarding Presidents' Academy, visit [dsp.org/academy](https://dsp.org/academy).



Presidents' Academy is an award-winning national professional development program available to collegiate chapter presidents. This program is designed to equip chapter presidents to develop their leadership potential in a way that has immediate benefits to them personally, the chapters they lead, and the Fraternity as a whole. The Academy provides attendees the opportunity to network with other chapter presidents while receiving specialized leadership training in a variety of areas including:

- Managing peers
- Building and motivating teams
- Working with different personality styles and behaviors through leadership-style assessments
- Crafting strategic plans and goals
- Navigating difficult conversations and conflict
- Effectively running a chapter



*Brothers take part in different leadership activities at the 2024 Presidents' Academy.*

## || Chapter Management Program

*For information about the Chapter Management Program, visit [dsp.org/cmp](https://dsp.org/cmp).*

The Chapter Management Program (CMP), managed online through the **Deltasig Hub**, is the method of formal communication between collegiate chapters and the national Fraternity.

The program is divided into three annual achievement levels for collegiate chapters. The levels represent basic operational requirements in recruitment, membership, finances, professional and service programs, and leadership development. These sections reflect the practice of essential business principles and operations expected of each chapter as part of our professional business Fraternity, as well as the professional and leadership development opportunities for each member. All chapters are expected to reach the first level, Accredited Chapter. If all requirements for the first level are completed, the chapter may seek to achieve the second level, Chapter of Recognition, and then the third, Chapter of Excellence. The additional optional requirements focus on alumni and faculty events, new member education, large scale events, and promotion of the national Fraternity. Chapters are recognized for the highest level they achieve.

## || Fraternity Awards and Recognition

*For more information, visit [dsp.org/awards](https://dsp.org/awards).*

Several chapter and individual awards have been established to recognize those who have made outstanding contributions to Delta Sigma Pi. Collegiate and alumni chapter awards recognize excellence in a variety of categories including Most Outstanding and Most Improved Chapter which are awarded at the regional, provincial and national levels. Individual awards honor brothers based on their dedication and service to the Fraternity, including the Mr. and Mrs. Sidney A. Sparks Collegian of the Year awards. Lifetime and Career Achievement awards are given to alumni recognizing the highest level of accomplishment by a Deltasig. These and all other awards are listed with descriptions, application details and deadlines in the Awards & Recognition Guide online.

## || Scholarship Key

*For additional information on the Scholarship Key, visit [dsp.org/scholarshipkey](https://dsp.org/scholarshipkey).*

High scholastic attainments are recognized by Delta Sigma Pi by the awarding of a Scholarship Key, which began in 1912.

## || Service

For more information regarding Delta Sigma Pi's National Service Initiatives, visit [dsp.org/service](https://dsp.org/service).

Community service plays a central role in every Delta Sigma Pi chapter with the intent of members to offer their time, talent and/or treasure. Community service takes many forms. Delta Sigma Pi service events put our business skills to use as we build our communities and help others. When members band together, they can make a larger impact in the community and really make a difference. We adopt a national philanthropy to promote. There is no service event too big or too small that won't have some sort of impact.

## Event Planning

Delta Sigma Pi chapters host a variety of events throughout the year including professional, service, risk management, and diversity/equity/inclusion. These events are required as part of the Chapter Management Program (CMP). Chapters will hold a number of other events for alumni and faculty that will include recognitions and anniversary celebrations.

There are several things to consider when planning an event. This grid on the following page will assist you in event planning. Also use the "Guide for Planning Meetings and Events" on [dsp.org](https://dsp.org) as an additional resource for things to consider, by visiting this [link](#).



For Make a Difference Day, 45 brothers, potential new members and guests from CALIFORNIA-IRVINE, CHAPMAN (CA), PEPPERDINE (CA), ORANGE COUNTY (CA) and INLAND EMPIRE (CA) participated in the service activities for Santa Claus, Inc.

**Planning Details:**

Some of the items/tasks may not always be applicable to a particular event. Additional notes may include things like email/phone numbers of the contact person, best time of day to reach them, last time the person was contacted, when follow-up is needed, etc.

**Event Topic:** \_\_\_\_\_

**Event Title (if appropriate):** \_\_\_\_\_

Item / Task	Contact Person	Date Needed	Date to be Completed	Additional Notes	Who is Responsible for it?
Securing/Confirming Speakers/Presenters					
Securing/Confirming Event Location/Space					
Advertising for the Event Posted (fliers, social media)					
Appropriate Stakeholders Invited to Attend (chapter members, business students, all campus, alumni)					
Refreshments/Food Secured (if appropriate)					
Speaker/Presenter Intro Developed					
Presentation Materials Available (copies from presenter, slides working, technology secured)					

# Expectations

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## || Duties of Membership

- Attend all meetings, activities, and events of the chapter unless there is an important reason for absence. The President, or their designee, must be notified in advance of all planned absences.
- Completely perform all assigned duties when elected to office or appointed on committees.
- Actively search for candidates most qualified for membership in the Fraternity.
- Assist fellow members to fulfill the Purpose of the Fraternity.
- Pay all financial obligations in full and on time.
- Actively support the Fraternity throughout your lifetime.
- Live up to the highest standards of business principles and honesty.

## || The Ideal Member

An ideal member of Delta Sigma Pi is committed to living up to the Fraternity's Purpose and standards by being willing to give to the Fraternity, our members and our community. This member values the Fraternity and is a leader by showing dedication to scholarship, professionalism and service. An ideal member shows kindness toward others, is able to adapt to the wills of the majority and conducts oneself according to the highest standards of ethics. One understands the more a person gives, the more that person will receive in return. An ideal member is not just involved, but is engaged by sharing information and ideas, cultivating relationships and being eager to grow personally and professionally.

## || The Ideal Chapter

The ideal chapter supports the objectives of the Fraternity and works as a unit to provide value to its members and the surrounding community. Members of an ideal chapter are open-minded and willing to hear the viewpoints of others in order to make decisions for the greater good. Ideal chapters maintain open communication among members (collegiate and alumni) and with national leaders and Central Office staff. Such a chapter will dutifully sponsor programs and activities as expected by national standards and its members will act in a manner that reflects credit not only to oneself, but to the organization.

**"It is your **attitude**, not your **aptitude**,  
that determines your altitude in life."**

**-Zig Ziglar**

## || Values/Ideal Member Chapter Activity

Our personal values will influence not only who we are as people, but also as members of a group or organization. Below is a list of different values. This is not an exhaustive list. There is additional space provided for you to provide some of your own thoughts.

<b>Accountable</b>	<b>Adaptable</b>	<b>Adventurous</b>
<b>Altruistic</b>	<b>Ambitious</b>	<b>Authentic</b>
<b>Balanced</b>	<b>Beauty</b>	<b>Belonging</b>
<b>Bold</b>	<b>Caring</b>	<b>Collaborative</b>
<b>Community</b>	<b>Compassionate</b>	<b>Competent</b>
<b>Confident</b>	<b>Consistent</b>	<b>Contentment</b>
<b>Cooperative</b>	<b>Courage</b>	<b>Creative</b>
<b>Credible</b>	<b>Curious</b>	<b>Daring</b>
<b>Decisive</b>	<b>Dependable</b>	<b>Dignity</b>
<b>Disciplined</b>	<b>Diversity</b>	<b>Driven</b>
<b>Efficiency</b>	<b>Empathy</b>	<b>Enthusiastic</b>
<b>Environmental</b>	<b>Equality</b>	<b>Ethical</b>
<b>Excellence</b>	<b>Fair</b>	<b>Faith</b>
<b>Family</b>	<b>Forgiving</b>	<b>Freedom</b>
<b>Friendly</b>	<b>Fun</b>	<b>Generous</b>
<b>Gentle</b>	<b>Genuine</b>	<b>Grace</b>
<b>Gratitude</b>	<b>Growth</b>	<b>Harmony</b>
<b>Health</b>	<b>Honesty</b>	<b>Hope</b>
<b>Humility</b>	<b>Humor</b>	<b>Inclusion</b>
<b>Independent</b>	<b>Initiative</b>	<b>Integrity</b>
<b>Intuition</b>	<b>Joyful</b>	<b>Justice</b>
<b>Kind-hearted</b>	<b>Knowledgeable</b>	<b>Leader</b>
<b>Learning</b>	<b>Legacy</b>	<b>Leisure</b>

<b>Love</b>	<b>Loyalty</b>	<b>Meticulous</b>
<b>Mindfulness</b>	<b>Nature</b>	<b>Open-Minded</b>
<b>Optimistic</b>	<b>Organized</b>	<b>Outgoing</b>
<b>Passion</b>	<b>Patient</b>	<b>Peace</b>
<b>Perseverance</b>	<b>Playful</b>	<b>Practical</b>
<b>Positive</b>	<b>Power</b>	<b>Progressive</b>
<b>Proud</b>	<b>Receptive</b>	<b>Reliable</b>
<b>Resilient</b>	<b>Resourceful</b>	<b>Respectful</b>
<b>Responsible</b>	<b>Risk-taker</b>	<b>Safe</b>
<b>Secure</b>	<b>Self-Assured</b>	<b>Self-Discipline</b>
<b>Serenity</b>	<b>Service</b>	<b>Simplicity</b>
<b>Spiritual</b>	<b>Stewardship</b>	<b>Successful</b>
<b>Thoughtful</b>	<b>Thrifty</b>	<b>Timely</b>
<b>Traditional</b>	<b>Trusting</b>	<b>Trustworthy</b>
<b>Truthful</b>	<b>Understanding</b>	<b>Unique</b>
<b>Vulnerable</b>	<b>Warm</b>	<b>Well-being</b>
<b>Wholeheartedness</b>	<b>Wisdom</b>	<b>Zeal</b>

**Top Five Values:**

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**Top Five Values of Ideal Members:**

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## || Fraternity Core Values

As members of Delta Sigma Pi, we come together through our shared connection to the core values of the Fraternity and our Purpose. These are only useful if we understand them, connect with them, and act upon them.

**Professionalism:** \_\_\_\_\_

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**Service:** \_\_\_\_\_

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**Social:** \_\_\_\_\_

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**Scholarship:** \_\_\_\_\_

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Over the course of your Pledge Education Program, you have been educated on the history of the organization, many of the national and local policies and procedures, the organizational structure, as well as explored personal and organizational values. **All of these things assist in achieving the Purpose of Delta Sigma Pi.**

Read the Purpose of Delta Sigma Pi one more time (page 3). Think about what your big brother spoke about in your first pledge education meeting. How has your understanding of the Purpose evolved during the Pledge Education Program?

**What does it mean for you to live the Purpose of Delta Sigma Pi?** \_\_\_\_\_

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## || Delta Sigma Pi In Your Future

Delta Sigma Pi is not merely a college fraternity for students of business administration; it is a Fraternity of business professionals stretching beyond college. Membership in Delta Sigma Pi is for life. The benefits of membership will extend well beyond your college years. As an international business fraternity with a long history,

alumni involvement includes the opportunity for meeting, learning and sharing information with people in all types of professions and in all stages of their careers.

There are many ways to be an active alumnus, whether your contributions are on a local or national level. On a local level, you could assist by attending activities at a collegiate chapter, such as Initiation or a recruiting event. You could also serve as a speaker for a professional event or a mentor to other brothers for a collegiate or alumni chapter. You could attend local or national events such as LEAD Schools, LEAD Summits, LEAD Provincial Conferences or Grand Chapter Congresses. Additionally, your Regional Vice President or other national officers in your area may need assistance at the local level. Connecting with one of these individuals can get you on your way to a rewarding volunteer experience.

Additional local opportunities include involvement in an alumni chapter. There are more than 100 alumni chapters and alumni contacts of Delta Sigma Pi that exist around the globe. Joining an alumni chapter or starting an alumni chapter will allow you to continue the associations you make in college as well as meet Deltasigs from other chapters. These new and old friends will give you the chance to network and exchange actual business experiences. Finally, participating in an alumni chapter can offer you the link to your local collegiate chapter as many alumni chapters conduct joint programs with those groups.

There are several ways to serve the Fraternity on a national level including support of the Leadership Foundation, serving on a national or provincial committee, or serving as a Regional Vice President, District Director, Assistant District Director, or as a member of the Board of Directors. Other volunteer efforts include helping to start a collegiate chapter or starting an alumni chapter. National service, like local service, will present you with unique opportunities to meet people with various backgrounds of life while developing leadership skills that will help you in your career.

Establish your lifelong commitment to Delta Sigma Pi first as a collegiate brother and then continue that involvement as an alumni brother.



# Media and Resources

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All Fraternity publications are maintained, edited and/or distributed by the Central Office staff. Through websites, emails and printed materials, Delta Sigma Pi provides information to support members both fraternally and professionally.

## ONLINE

The Fraternity's official website is [dsp.org](https://dsp.org) and is a great resource for all members. On [dsp.org](https://dsp.org) you will find online presentations and webinars about Deltasig operations and professional development.

Various publications, newsletters and webinars covering all aspects of chapter operations assist chapter officers and members in developing their knowledge of the Fraternity and in operating their chapter efficiently.

The [Hub](#) allows information to be shared between the National Fraternity and Delta Sigma Pi officers. Through the Hub, chapter officers can add events to the chapter calendar, submit CMP forms, update member contact information, view and pay invoices, access chapter resources, and more.



## PRINT

*The Deltasig* of Delta Sigma Pi is our national magazine. Available [online](#) to all, print copies are distributed three times per year to Fraternity members and friends.

*The Crown & Delta* aids pledges in obtaining the pertinent facts and statistics about Delta Sigma Pi and its place in the fraternal world.

*Ritual of Delta Sigma Pi* is a hardbound book containing the secret ritualistic ceremonies conducted by chapters of Delta Sigma Pi. It is to be viewed by members only.

[Proceedings of the Grand Chapter Congress](#) are published after each biennial Grand Chapter Congress. The proceedings are prepared and made available for distribution.

## SOCIAL MEDIA

Click on the social media icons below to be redirected to Delta Sigma Pi's official channels.



[instagram.com/deltasigmapi](https://www.instagram.com/deltasigmapi) [linkedin.com/company/delta-sigma-pi](https://www.linkedin.com/company/delta-sigma-pi) [facebook.com/deltasigmapi](https://www.facebook.com/deltasigmapi) [@DeltaSigmaPi](https://twitter.com/DeltaSigmaPi)

# Examination

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Each pledge of Delta Sigma Pi should be prepared to answer all of these questions. Information needed to answer these questions may be found in this manual, from the Vice President-Pledge Education or [dsp.org](http://dsp.org).

## HISTORY

1. What is the Purpose of Delta Sigma Pi as stated in the Preamble of our Bylaws?
2. Give the date and place of the founding of Delta Sigma Pi.
3. Give the complete names of the four Founders of Delta Sigma Pi.
4. Who established the Central Office and served as its director for 31 years?
5. Where is the Central Office located today?
6. What are the words to the chorus of the song "Rose of Deltasig"?
7. What is the correct abbreviation for a member of Delta Sigma Pi?
8. Identify the Greek letters of Delta, Sigma and Pi.

## RISK MANAGEMENT

9. Who makes up the "Organizational Members" as defined in the Risk Management Policy?
10. What are the categories of the Risk Management Policy?
11. In what situations are alcoholic beverages allowed at Delta Sigma Pi events?
12. Who do you contact with a risk management emergency?
13. If you have an incident with your chapter and the media contacts you, who do you direct them to?

14. Is there any circumstance where hazing or sexual misconduct would be permissible?

## **ORGANIZATIONAL STRUCTURE**

15. What is the Fraternity's supreme governing body?
16. Identify responsibilities of the Grand Chapter, Board of Directors and Central Office Staff.
17. What is the difference between a LEAD School and a LEAD Provincial Conference?
18. Describe the Delta Sigma Pi Leadership Foundation.
19. What differentiates Central Office Staff from volunteers such as Board of Directors or Regional Vice Presidents?

## **LIVING THE PURPOSE**

20. To whom is the Delta Sigma Pi Scholarship Key awarded?
21. Name several ways to support the Fraternity after graduation.
22. What are the three levels of the Chapter Management Program (CMP)?
23. What level is every chapter expected to achieve in the Chapter Management Program (CMP)?
24. What makes an ideal member?
25. What makes an ideal chapter?

# Notes

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